MEITEC CORPORATION Results for the 2nd Quarter of the Fiscal Year Ending March 31, 2018

November 7, 2017 President and CEO, COO MEITEC Group CEO Hideyo Kokubun



Disclaimer

Earnings forecasts and other forward-looking statements in this release are based on data currently available to management and certain assumptions that management believes are reasonable.

Actual results may therefore differ materially from these statements for various reasons.

Some important factors that might have an effect on business performance pertain to Business Risks stated in the Company's annual securities report and other information already released, but factors influencing business performance are not limited to those released.

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- 1. Results for the 2nd Quarter of the Fiscal Year Ending March 31, 2018
- 2. Forecast for the Fiscal Year Ending March 31, 2018
- 3. Reference Materials

(Note) This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translation and the Japanese original, the original shall prevail. 5

1. Results for the 2nd Quarter of the Fiscal Year Ending March 31, 2018



Results for the 2nd Quarter of the Fiscal Year Ending March 31, 2018 (Group Consolidated)



✓ Net sales rose 4.0% year on year and operating profit was up 7.3%.

Profit rose slightly by 1.7% year on year, due mainly to the recording of head office transfer cost (anticipatory expenses) as extraordinary income & loss.

	(Fractions of one million yen are rounded down)	2Q ended Sep. 30, 2016	2Q ended Sep. 30, 2017	YoY Amount	% Change	Initial Forecast for 2Q, announced on May 2017	Progress toward the FY forecast
Net s	ales	44,111	45,867	+1,756	+4.0%	45,000	+867
Cost	of sales	32,861	34,049	+1,187	+3.6%	33,400	+649
	Cost of sales to Net sales	74.5%	74.2%	(0.3%)			
SG&A Expenses		6,178	6,375	+196	+3.2%	6,800	(424)
Oper	ating profit	5,071	5,442	+371	+7.3%	4,800	+642
	Operating profit margins	11.5%	11.9%	+0.4%		10.7%	+1.2%
Ordin	ary profit	5,074	5,447	+372	+7.3%	4,800	+647
Extra	ordinary income & loss	(0)	(60)	(59)		_	
Profit	before income taxes	5,073	5,386	+312	+6.2%		
Profit a	ttributable to owners of parent	3,466	3,526	+59	+1.7%	3,100	+426
	Profit margins	7.9%	7.7%	(0.2%)			

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Results for the 2nd Quarter of the Fiscal Year Ending March 31, 2018 (Business Domains)

✓ The Engineering Solutions Business continued to be the earnings driver. \Rightarrow Net sales rose 6.0% year on year.

✓ Sales declined 3.3% in the Recruiting & Placement Business for Engineers due to the end of service provision by our China (Shanghai) subsidiary, etc., but sales at Meitec Next continued to rise.

		(Fractions of one million yen are rounded down)		2Q ended Sep. 30, 2017	YoY Amount	% Change
Sales	of E	Engineering Solutions Business	42,540	45,100	+2,560	+6.0%
		Component ratio	96.4%	98.3%	+1.9%	
	Ope	erating profit	4,785	5,163	+377	+7.9%
	Sales of Recruiting & Placement Business for Engineers		846	818	(27)	(3.3%)
		Component ratio	1.9%	1.8%	(0.1%)	
Operating profit		299	279	(19)	(6.6%)	

Results for the 2nd Quarter of the Fiscal Year Ending March 31, 2018 (Meitec)



✓ Net sales rose 4.3% year on year, operating profit was up 8.1%, and number of engineers increased 1.7%.

✓ The utilization ratio improved 1.5% year on year, mainly due to steady progress in assigning newly graduated

engineers.

(Fractions of one million yen are rounded down)	2Q ended Sep. 30, 2016	2Q ended Sep. 30, 2017	YoY Amount	% Change	Initial Forecast for 2Q, announced on May 2017	Progress toward the FY forecast
Net sales	34,073	35,544	+1,471	+4.3%	35,000	+544
Cost of sales	25,545	26,601	+1,055	+4.1%	26,100	+501
Cost of sales to Net sales	75.0%	74.8%	(0.2%)		74.6%	+0.3%
SG&A Expenses	4,426	4,512	+85	+1.9%	4,900	(389)
Operating profit	4,100	4,430	+330	+8.1%	4,000	+430
Operating profit margins	12.0%	12.5%	+0.5%		11.4%	+1.0%
Ordinary profit	4,679	5,179	+500	+10.7%	4,700	+479
Extraordinary income & loss	12	(29)	(41)			
Profit before income taxes	4,691	5,149	+458	+9.8%		
Profit	3,279	3,608	+329	+10.0%	3,200	+408
Utilization ratio (Company-wide)	95.3%	96.8%	+1.5%		95.7%	+1.1%
Working Hours (h/day)	8.74	8.68	(0.06)	(0.7%)	8.74	(0.06)
Number of Engineers	6,735	6,850	+115	+1.7%		

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Results for the 2nd Quarter of the Fiscal Year Ending March 31, 2018 (Meitec Fielders)

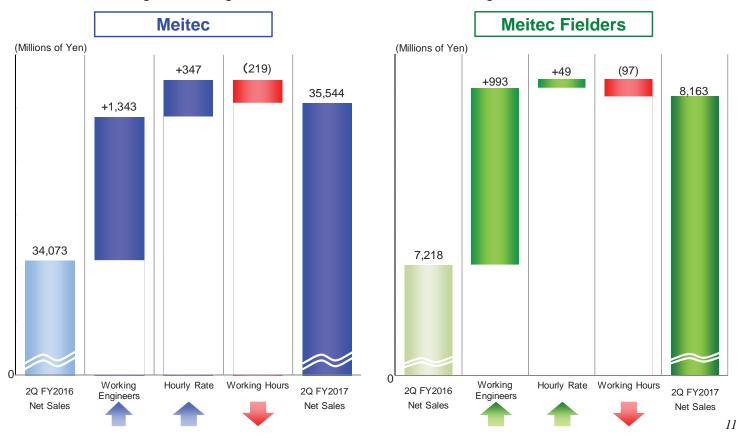
✓ Net sales rose 13.1% year on year, operating profit was up 5.6%, and number of engineers increased 14.9%.

✓ Profit declined 11.6% year on year, due to no impact from the reduction in the tax burden in the previous fiscal year.

(Fractions of one million yen are rounded down)	2Q ended Sep. 30, 2016	2Q ended Sep. 30, 2017	YoY Amount	% Change	Initial Forecast for 2Q, announced on May 2017	Progress toward the FY forecast
Net sales	7,218	8,163	+944	+13.1%	7,900	+263
Cost of sales	5,637	6,357	+719	+12.8%	6,200	+157
Cost of sales to Net sales	78.1%	77.9%	(0.2%)		78.5%	(0.6%)
SG&A Expenses	939	1,129	+189	+20.2%	1,100	+29
Operating profit	641	677	+35	+5.6%	600	+77
Operating profit margins	8.9%	8.3%	(0.6%)		7.6%	+0.7%
Ordinary profit	639	674	+34	+5.4%	600	+74
Extraordinary income & loss	0	0	—			
Profit before income taxes	639	674	+34	+5.4%		
Profit	523	462	(60)	(11.6%)	400	+62
Utilization ratio (Company-wide)	94.5%	94.1%	(0.4%)		93.2%	+0.9%
Working Hours (h/day)	8.87	8.75	(0.12)	(1.4%)	8.87	(0.12)
Number of Engineers	1,969	2,262	+293	+14.9%		

Comparison of Net Sales

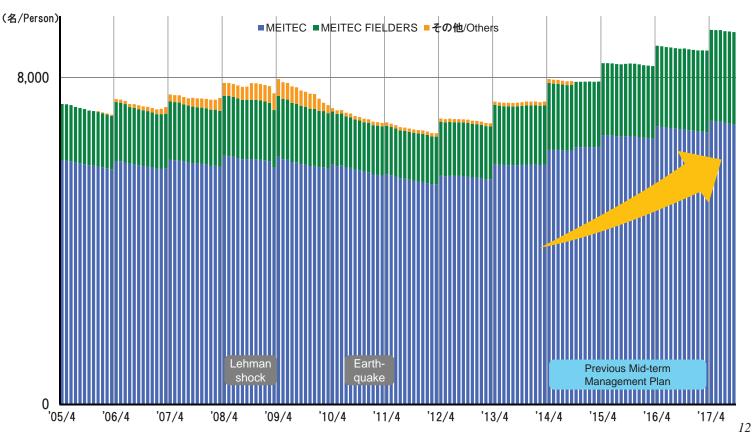
For both Meitec and Meitec Fielders, the main factor for the increase in net sales was the "increase in the number of engineers assigned to clients" and "increase in average rate".



Number of Engineers (Group Consolidated)



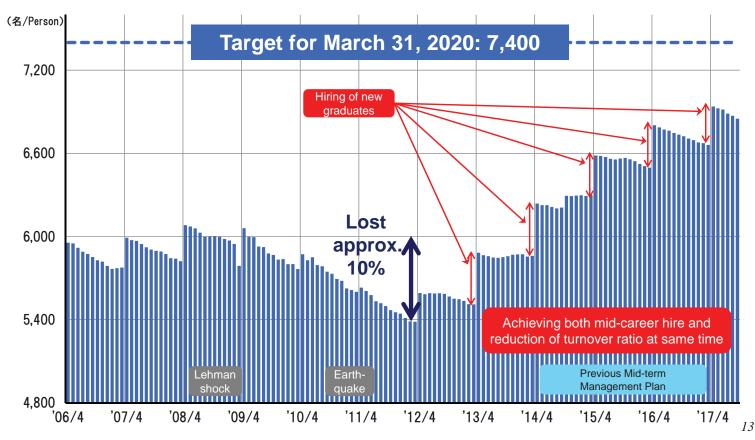
 The number of engineers as of September 30, 2017 was 9,112, an increase of 408 engineers, or 4.7%, compared to September 30, 2016.





Number of Engineers (Meitec)

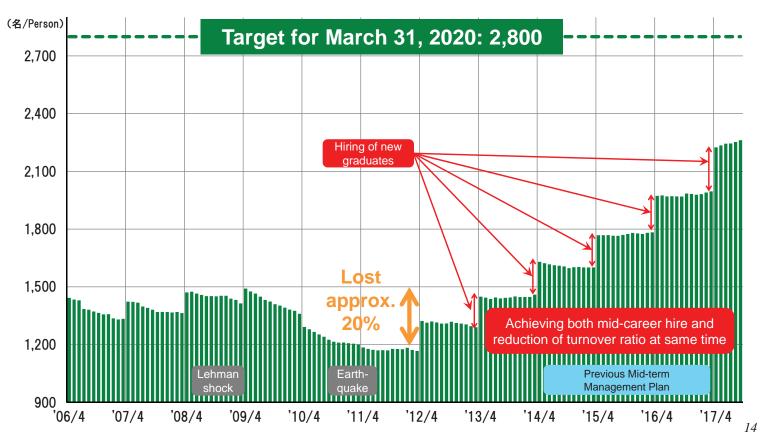
✓ The number of engineers as of September 30, 2017 was 6,850, an increase of 115 engineers, or 1.7%, compared to September 30, 2016.



Number of Engineers (Meitec Fielders)

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The number of engineers as of September 30, 2017 was 2,262, an increase of 293 engineers, or 14.9%, compared to September 30, 2016.





Mid-career (FY 2018/3)

- With no end in sight to corporate demand for hiring engineers among manufacturers and others, the hiring environment remains challenging.
- ✓ Under these conditions, Meitec will continue to focus on hiring engineers in line with order trends, mainly in the mechanical and electrical/electronics sectors, by maintaining hiring standards and the assumption of ensuring engineers can be assigned smoothly.
- ✓ The hiring target is unchanged from the initial forecast for Meitec, but increased by 65 from the initial forecast to 280 for Meitec Fielders in order to accelerate "expand growth in a wide range of businesses".

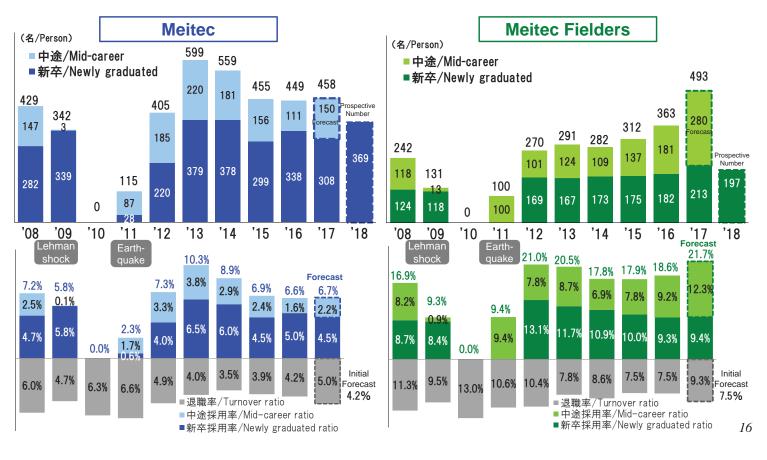
New Graduates (Joined April 2018)

- ✓ The hiring environment remains difficult, and while bearing in mind the inclinations of the new graduates, we continued our efforts without lowering our hiring standards.
- ✓ Applicants are narrowing down the sectors they pursue earlier than before, and people's preference to work locally remains strong. So it has been difficult to secure the <u>number of applicants</u>.
- ✓ The number of the new graduates hired was 369, 9 more than the initial forecast, for Meitec. On the other hand, it was 197, 33 less than the initial forecast, for Meitec Fielders.

(person)		Fiscal Year Er	nding Marc	h 31, 2018		Fiscal Y Ending March	
	New Graduates April 2017	Mid-ca	reer	Tota	91	New Graduates April 2018	
	(Actual)	〈Target〉	Comparison to Initial Forecast	<pre>Target></pre>	Comparison to Initial Forecast		Comparison to Initial Forecast
Meitec	308	150	_	458		369	+9
Meitec Fielders	213	280	+65	493	+65	197	(33)
Total	521	430	+65	951	+65	566	(24)
Comparison to previous year	+1	+138		+139			

Recruitment and Turnover

Our forecasts for the number of recruitment and the turnover ratio as of the release of 2Q results are as follows.
 We plan to announce the actual recruitment and turnover ratios in May 2018.



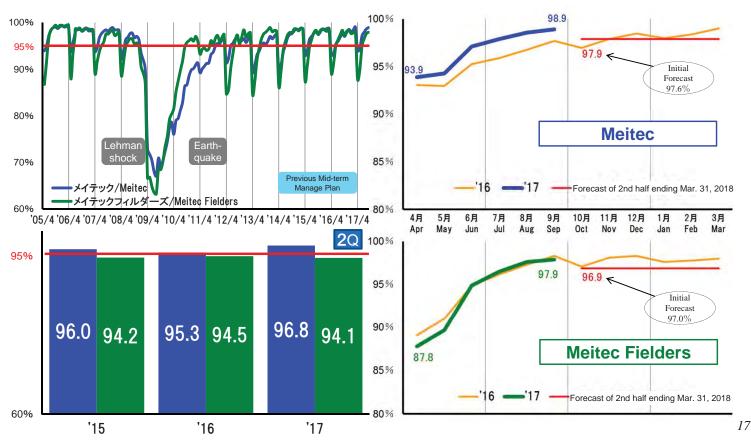
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Utilization Ratio



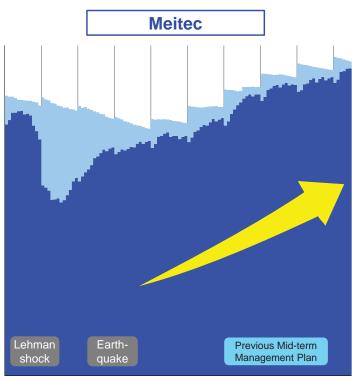
- Under a firm environment for order, the utilization ratio remained high.
- The utilization ratio increased year on year, mainly reflecting steady progress in assigning newly graduated engineers.



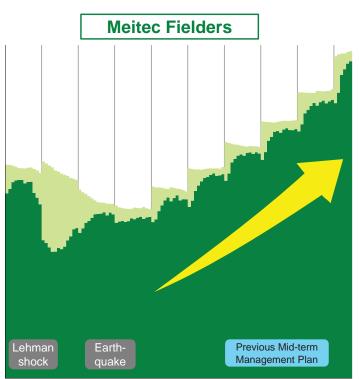
Number of Engineers Assigned to the Clients (Key factor of Sales)

人と技術で次代を拓く **MEITEC** Engineering Firm at The Core

The number of engineers assigned to clients has steadily risen due to the combination of an "increase in the number of engineer" by aggressive recruitment and the "maintenance of high utilization ratio" by obtaining orders and early assignment.



'08 '09 '10 '11 '12 '13 '14 '15 '16 '17 ■未稼働エンジニア/Unassigned ■稼働エンジニア/Number of engineers assigned to the clients

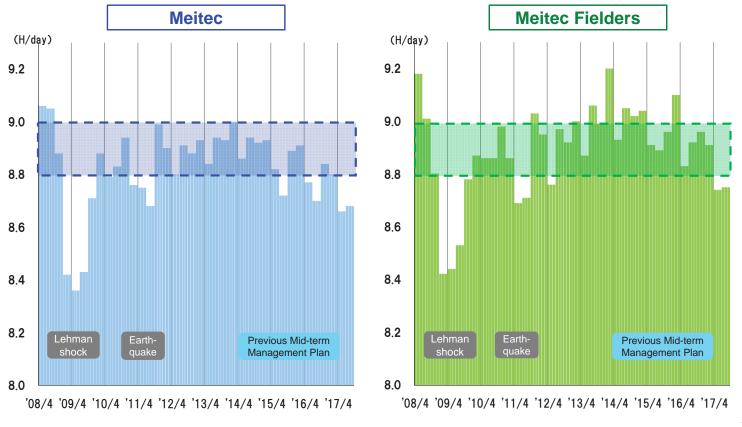


'08 '09 '10 '11 '12 '13 '14 '15 '16 '17 ■未稼働エンジニア/Unassigned ■稼働エンジニア/Number of engineers assigned to the clients

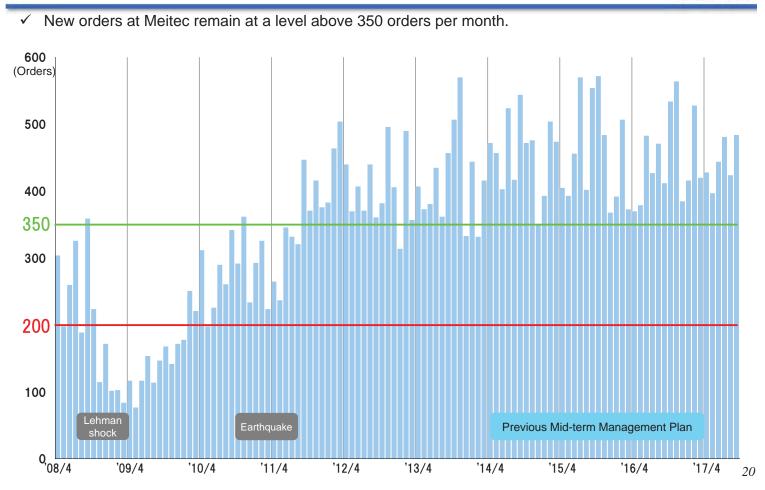


Working Hours

✓ Working hours declined year on year due to reductions in overtime hours from our response to the recent work style reforms and other factors.



Trend in New Orders by Month (Meitec)



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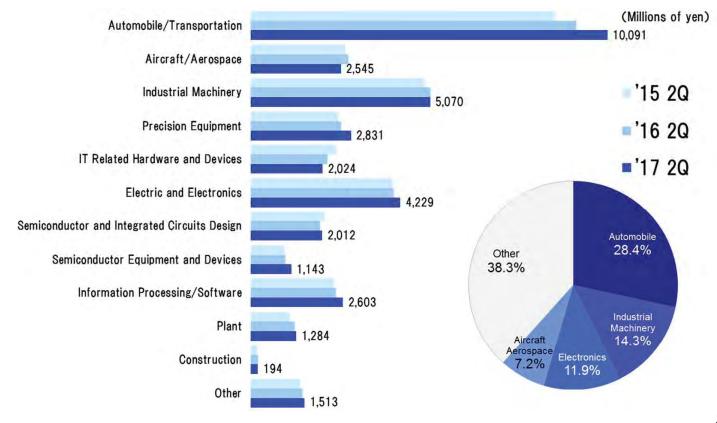
Top 10 Clients by Sales (Meitec)

Due to confidentiality reasons we refrain from disclosing matters and specific figures related to clients (individual companies) (Millions of yen)

	2nd Q I	FY2012	2		2nd Q I	FY2016	,	2nd Q FY2017		
1	Mitsubishi H	leavy In	dustries	1	1 Mitsubishi Heavy Industries			1 Mitsubishi Heavy Industries		
2	Panasonic			2	Denso			2 Denso		
3	3 Nikon				Canon			3 Canon		
4	Canon			4 Panasonic 4 Panasonic						
5	Denso			5	Nikon			5 Sony Semico	nductor S	olutions
6	Sony			6 Sony Semiconductor Solutions 6 Nikon						
7	Kawasaki H	eavy Ind	lustries	7 Toyota Motor 7 Toyota Motor					tor	
8	Toyota Mo	tor		8	Kawasaki H	leavy Ind	dustries	8 Kawasaki H	eavy Inc	lustries
9	Daikin Indu	ustries		9	Mitsubishi	Aircraft		9 Autoliv		
10	Omron			10	Omron			10 Omron		
Т	op 10 Total	7,737	28.5%	Т	op 10 Total	8,428	24.7%	Top 10 Total	8,501	23.9%
Т	op 20 Total	10,680	39.4%	Т	op 20 Total	11,885	34.9%	Top 20 Total	12,263	34.5%
	Others	16,445	60.6%	Others 22,188 65.1% Others 23,281				65.5%		
	Total	27,125	100.0%		Total	34,073	100.0%	Total	35,544	100.0%

Sales by the Industrial Segments (Meitec)

Due to confidentiality reasons we refrain from disclosing the breakdown and outlook for specific clients (individual companies) (figures are stated in Reference Materials)



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Forecasts for the Fiscal Year Ending March 31, 2018 (Group Consolidated) Comparison to the Initial Forecasts at the beginning of the Fiscal Year



- We have raised our full-year forecast for operating profit by 0.5 billion yen (+4.8%), comprising an upward revision of 0.6 billion yen for 1H and a downward revision of 0.1 billion yen for 2H.
- ⇒The downward revise for 2H mainly reflects a change in the timing of SG&A expenses to 2H.
- ✓ Profit attributable to owners of parent: We have raised our full-year forecast by 0.4 billion yen (+5.7%), comprising an upward revision of roughly 0.4 billion yen for 1H and almost ±0 billion yen for 2H.

	(Fractions of one million yen are rounded down)	31 2018	Comparison to Initial Forecast	% Change	2Q ended Sept. 30, 2017	Forecast 2nd Half	Comparison to Initial Forecast	% Change
Net s	ales	93,000	+1,000	+1.1%	45,867	47,132	+132	+0.3%
	Cost of sales	68,700	+800	+1.2%	34,049	34,650	+150	+0.4%
	SG&A Expenses	13,400	(300)	(2.2%)	6,375	7,024	+124	+1.8%
Oper	ating profit	10,900	+500	+4.8%	5,442	5,457	(142)	(2.6%)
	Operating profit margins	11.7%	+0.4%		11.9%	11.6%	(0.3%)	
Ordir	nary profit	10,900	+500	+4.8%	5,447	5,452	(147)	(2.6%)
Profit a	attributable to owners of parent	7,400	+400	+5.7%	3,526	3,873	(26)	(0.7%)
Earn	ings per Share	260.14	+14.07		123.96			

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Forecasts for the Fiscal Year Ending March 31, 2018 (Group Consolidated) Comparison to the Previous Fiscal Year

人と技術で次代を拓 MEITEC Engineering Firm at The Core

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- ✓ Net sales is expected to rise 3.4% year on year to 93.0 billion yen, while operating profit and ordinary profit are expected to decline 2.2% year on year to 10.9 billion yen, respectively.
- ✓ Decline in operating profit reflects higher SG&A expenses initially planned.
- ✓ Profit attributable to owners of parent is expected to decline 6.8% year on year to 7.4 billion yen.

	(Fractions of one million yen are rounded down)	04 0040	YoY Amount	% Change	2Q ended Sept. 30, 2017	Forecast 2nd Half	YoY Amount	% Change
Net s	ales	93,000	+3,020	+3.4%	45,867	47,132	+1,264	+2.8%
	Cost of sales	68,700	+2,282	+3.4%	34,049	34,650	+1,095	+3.3%
	SG&A Expenses	13,400	+981	+7.9%	6,375	7,024	+784	+12.6%
Oper	ating profit	10,900	(242)	(2.2%)	5,442	5,457	(614)	(10.1%)
	Operating profit margins	11.7%	(0.7%)		11.9%	11.6%	(1.6%)	
Ordir	nary profit	10,900	(245)	(2.2%)	5,447	5,452	(618)	(10.2%)
Profit a	attributable to owners of parent	7,400	(537)	(6.8%)	3,526	3,873	(597)	(13.4%)
Earn	ings per Share	260.14	(14.19)		123.96			

Forecasts for the Fiscal Year Ending March 31, 2018 (Meitec) Comparison to the Initial Forecasts at the beginning of the Fiscal Year



- ✓ We have raised our full-year forecast for net sales by 0.5 billion yen (+0.7%), comprising an upward revision of 0.5 billion yen for 1H and almost ±0 billion yen for 2H.
- ✓ We have raised our full-year forecast for operating profit by 0.4 billion yen (+4.7%), comprising an upward revision of roughly 0.4 billion yen for 1H and almost ±0 billion yen for 2H.

	(Fractions of one million yen are rounded down)	31.2010	Comparison to Initial Forecast	% Change	2Q ended Sept. 30, 2017	Forecast 2nd Half	Comparison to Initial Forecast	% Change
Net	sales	72,000	+500	+0.7%	35,544	36,455	(44)	(0.1%)
(Cost of sales	53,500	+400	+0.8%	26,601	26,898	(101)	(0.4%)
	Cost of sales to Net sales	74.3%			74.8%	73.8%	(0.2%)	
S	SG&A Expenses	9,500	(300)	(3.1%)	4,512	4,987	+ 87	+1.8%
Ope	erating profit	9,000	+400	+4.7%	4,430	4,569	(30)	(0.7%)
	Operating profit margins	12.5%	+0.5%		12.5%	12.5%	(0.1%)	
Orc	linary profit	9,700	+400	+4.3%	5,179	4,520	(79)	(1.7%)
Pro	fit	6,800	+300	+4.6%	3,608	3,191	(108)	(3.3%)
Utiliz	ation ratio (Company-wide)	97.3%	+0.7%	Comparison Initial Foreca		97.9%	+0.3%	
Wo	rking Hours ∢ h/day 〉	8.72	(0.06)	+1.1%	0.00	8.76	(0.06)	
Nur	nber of Recruitment	458	_					
	Newly graduated	308			Expected Nev	w Graduates	Comparison	
	Mid-career	150			for April 2018		to Initial Forecast	
Tur	nover Ratio	5.1%	+0.9%		36	69	+9	

Forecasts for the Fiscal Year Ending March 31, 2018 (Meitec) Comparison to the Previous Fiscal Year

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- Net sales is expected to rise 2.7% year on year to 72.0 billion yen, while operating profit is expected to decline 2.3% year on year to 9.0 billion yen.
- ✓ The increase in SG&A expenses reflects higher hiring costs and system costs initially planned.

	(Fractions of one million yen are rounded down)	01 0010	YoY Amount	% Change	2Q ended Sept. 30, 2017	Forecast 2nd Half	YoY Amount	% Change
Net :	sales	72,000	+1,916	+2.7%	35,544	36,455	+444	+1.2%
С	ost of sales	53,500	+1,486	+2.9%	26,601	26,898	+430	+1.6%
	Cost of sales to Net sales	74.3%	+0.1%		74.8%	73.8%	+0.3%	
S	G&A Expenses	9,500	+643	+7.3%	4,512	4,987	+557	+12.6%
Ope	rating profit	9,000	(213)	(2.3%)	4,430	4,569	(543)	(10.6%)
	Operating profit margins	12.5%	(0.6%)		12.5%	12.5%	(1.7%)	
Ordi	nary profit	9,700	(98)	(1.0%)	5,179	4,520	(598)	(11.7%)
Prof	t	6,800	(273)	(3.9%)	3,608	3,191	(603)	(15.9%)
Utiliza	tion ratio (Company-wide)	97.3%	0.6%		96.8%	97.9%	(0.3%)	
Wor	king Hours ∢ h/day 〉	8.72	(0.06)		8.68	8.76	(0.06)	
Num	ber of Recruitment	458	+9					
	Newly graduated	308	(30)		Expected Nev	w Graduates	To Apr.	
	Mid-career	150	+39		for Apri	il 2018	2017	
Turn	over Ratio	5.1%	+0.9%		36	69	61	

Forecasts for the Fiscal Year Ending March 31, 2018 (Meitec Fielders) Comparison to the Initial Forecasts at the beginning of the Fiscal Year



- ✓ We have raised our full-year forecast for net sales by 0.3 billion yen (+1.8%), comprising an upward revision of 0.3 billion yen for 1H and almost ±0 billion yen for 2H.
- ✓ We have raised our full-year forecast for operating profit by 0.1 billion yen (+7.7%), comprising an upward revision of 0.1 billion yen for 1H and almost ±0 billion yen for 2H.

	(Fractions of one million yen are rounded down)	31.2010	Comparison to Initial Forecast	% Change	2Q ended Sept. 30, 2017	Forecast 2nd Half	Comparison to Initial Forecast	% Change
Net	t sales	16,700	+300	+1.8%	8,163	8,536	+36	+0.4%
	Cost of sales	12,900	+100	+0.8%	6,357	6,542	(57)	(0.9%)
	Cost of sales to Net sales	77.2%	(0.8%)		77.9%	76.6%	(1.0%)	
;	SG&A Expenses	2,400	+100	+4.3%	1,129	1,270	+70	+5.9%
Op	erating profit	1,400	+100	+7.7%	677	722	+22	+3.3%
	Operating profit margins	8.4%	+0.5%		8.3%	8.5%	+0.3%	
Ord	dinary profit	1,400	+100	+7.7%	674	725	+25	+3.6%
Pro	ofit	900			462	437	(62)	(12.6%)
Utili	zation ratio (Company-wide)	95.5%	+0.4%	Comparison		96.9%	(0.1%)	
Wo	orking Hours (h/day)	8.79	(0.12)	Initial Foreca +0.9%	0 75	8.82	(0.12)	
Nu	mber of Recruitment	493	+65					
	Newly graduated	213			Expected Nev	w Graduates	Comparison to Initial	
	Mid-career	280	+65		for April 2018		Forecast	
Tur	nover Ratio	9.3%	+1.8%		19)7	(33)	

Forecasts for the Fiscal Year Ending March 31, 2018 (Meitec Fielders) Comparison to the Previous Fiscal Year

- Net sales is expected to rise 12.3% year on year to 16.7 billion yen, while operating profit is expected to increase 4.0% year on year to 1.4 billion yen.
- ✓ The increase in SG&A expenses reflects higher hiring costs and system costs initially planned.

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(Fractions of one million yen are rounded down)		YoY Amount	% Change	2Q ended Sept. 30, 2017	Forecast 2nd Half	YoY Amount	% Change
Net sales	16,700	+1,834	+12.3%	8,163	8,536	+889	+11.6%
Cost of sales	12,900	+1,359	+11.8%	6,357	6,542	+640	+10.9%
Cost of sales to Net sales	77.2%	(0.4%)		77.9%	76.6%	(0.6%)	
SG&A Expenses	2,400	+421	+21.3%	1,129	1,270	+231	+22.3%
Operating profit	1,400	+53	+4.0%	677	722	+17	+2.5%
Operating profit margins	8.4%	(0.7%)		8.3%	8.5%	(0.7%)	
Ordinary profit	1,400	+53	+3.9%	674	725	+18	+2.6%
Profit	900	(145)	(13.9%)	462	437	(85)	(16.3%)
Utilization ratio (Company-wide)	95.5%	(0.7%)		94.1%	96.9%	(0.9%)	
Working Hours (h/day)	8.79	(0.12)		8.75	8.82	(0.12)	
Number of Recruitment	493	+130					
Newly graduated	213	+31		Expected Nev	w Graduates	To Apr.	
Mid-career	280	+99		for Apri	l 2018	2017	
Turnover Ratio	9.3%	+1.8%		19)7	(16)	

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Relocation of a headquarter of Tokyo

✓ We have estimated transfer cost, etc. associated with moving our head office December 2017 and revised our earnings forecast.

Next Stage 1 Strategies by Each Businesses -Goals for the future of the business-

Engi	neering Solutions Bus	siness	Recruiting &							
Contracting-type	Dispa	tch-type	Placement Business for							
High-er	High-end Zone Mid-range Zone									
Address changing technological innovation using technology combinations and organizational strength	technological innovation using technology combinations and high-end market without limits ∞ wide range of businesses, and be No.1 in mid-range zone with a high level of "Technological									
Concentration	•	nctions of the each gro Faito-ku, Tokyo	oup company〉							
MEI	MEITEC Meitec Fielders									
	Akasaka, Minato-ku, Tokyo									

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と技術で次代を拓く

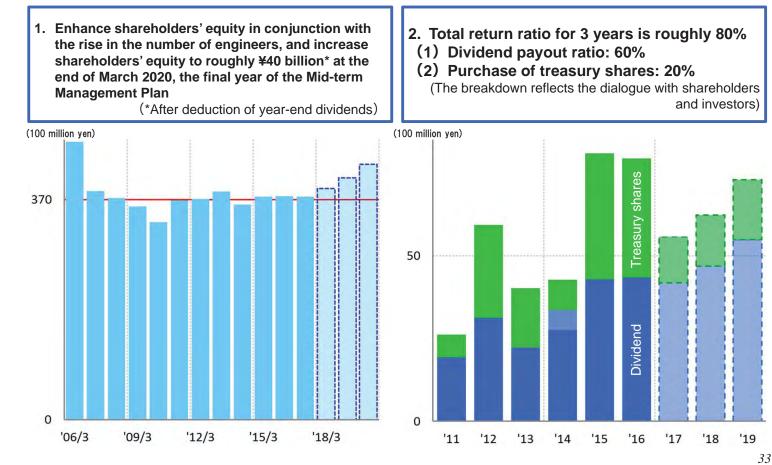
MEITEC

Basic Policy Regarding Profit Distribution

Re	vised May 2017 evised May 2011 Profit	 Enhance "quality and quantity" of the shareholders' equity Balance of funds exceeds the funds necessary for business operations* (*3 months consolidated net sales) 							
	distribution policy	Total Return Ratio	Basi	cally within 100%					
	Dividend	Dividend related to performances							
	Dividend	Minimum Dividend	Consolidated Dividend on Equity ratio (DOE)						
	Treasury shares acquisition,	Purchase of treasury Shares		opriate, taking the total return ratio and yout ratio levels into consideration					
	possession and retirement	Reta Maximum of 2 r		Retired Excess above maximum to be retired					

✓ To realize the flexible financial position, for the implementation of future growth strategies and response to the risk associated in achieving the goals of the management plan, treasury shares will be held by the company.

Next Stage 1 Plan of Profit Distribution for 3 years Re-posted AEEE



Results and Forecast of Profit Distribution

人と技術で次代を拓く MEITEC Engineering Firm at The Core

Revised

Forecast

5,952

1.500

Revised

Forecast

2.333

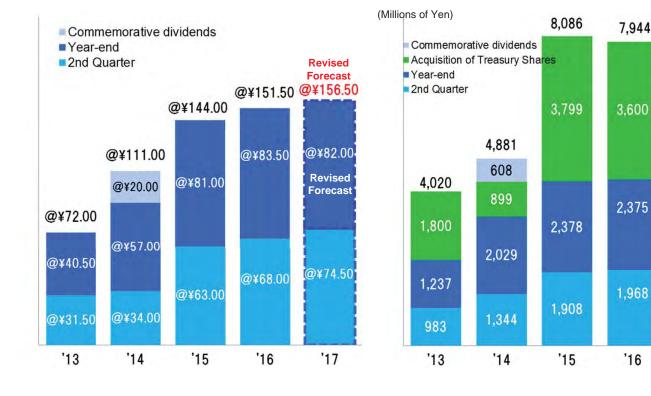
Revised

Forecast

2,119

'17

- ✓ Following the revisions in our earnings forecast, in line with the 80% total return ratio in our profit distribution plan in the Mid-term Management Plan (60% dividend payout ratio, 20% purchase of treasury shares), we are revising our profit distribution.
- ✓ Total return ratio 80% = (ordinary dividends 4.4 billion yen + purchase of treasury shares amount 1.5 billion yen)÷ forecast profit 7.4 billion yen



3. Reference Materials



The Meitec Group aims to cater to as many corporate clients and engineers as possible to realize more inspiring and enjoyable job opportunities and placements.

In fiscal 2017, the Meitec Group launched its new Mid-term Management Plan "Next Stage 1" toward further growth. The Group will aim to become "The Only One" corporate group of professional engineers that plays a core role in the labor market through both people and technology.

annummin

Hideyo Kokubun President and CEO, COO, MEITEC Group CEO

國分 秀世



Results for the 2nd Quarter of the Fiscal Year Ending March 31, 2018 (Group Companies)



- ✓ From April 1, 2017, we changed the Group segment name.
- ✓ Operating profit margins of Meitec Next (recruiting & placement business for engineers) is approx.30%.

	Er	ngineering Sol	utions Busine	SS	Recruiting & Placement Business for Engineers
(Millions of yen)	Meitec	Meitec Fielders	Meitec Cast	Meitec EX	Meitec Next
Net sales	35,544	8,163	1,441	55	818
YoY Amount	+1,471	+944	+100	+9	+60
% Change	+4.3%	+13.1%	+7.5%	+21.1%	+7.9%
Operating profit	4,430	677	60	(12)	279
YoY Amount	+330	+35	+11	+1	(3)
% Change	+8.1%	+5.6%	+23.8%		(1.4%)
Ordinary profit	5,179	674	60	(12)	279
Profit	3,608	462	41	(12)	191

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人と技術で次代を拓く **MEITEC**

Forecast for the Fiscal Year Ending March 31, 2018 (Group Companies)

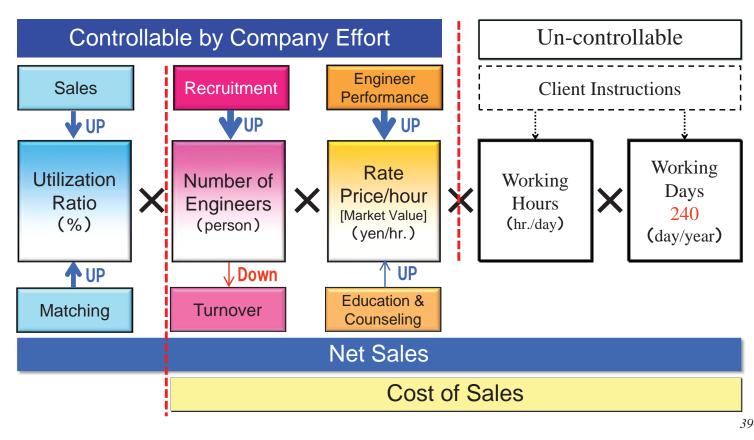
 Expecting increases in net sales in all companies, but declines in operating profit due to an increase in system costs and other factors.

		Er	ngineering Sol	utions Busine	SS	Recruiting & Placement Business for Engineers
	(Millions of yen)	Meitec	Meitec Fielders	Meitec Cast	Meitec EX	Meitec Next
Net s	ales	72,000	16,700	2,900	125	1,650
	YoY Amount	+1,916	+1,834	+160	+29	+166
	% Change	+2.7%	+12.3%	+5.9%	+30.8%	+11.2%
Oper	ating profit	9,000	1,400	110	(20)	500
	YoY Amount	(213)	+53	(3)	+9	(17)
	% Change	(2.3%)	+4.0%	(2.8%)		(3.3%)
Ordin	nary profit	9,700	1,400	110	(20)	500
Profit	t	6,800	900	70	(20)	300

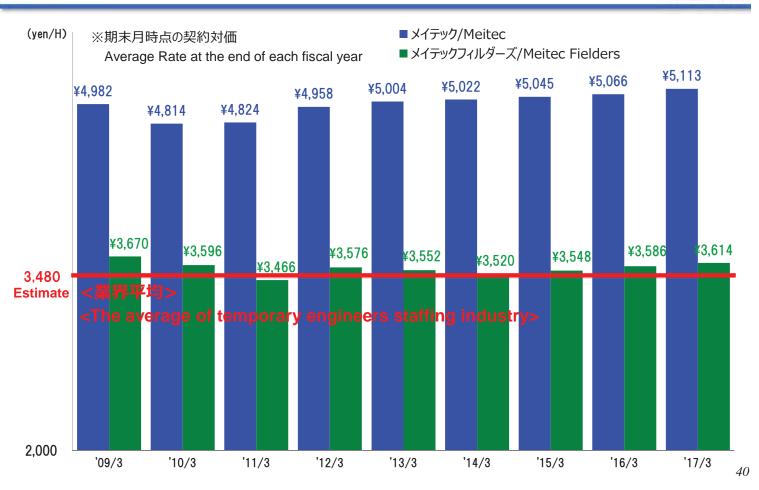
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Sales and Cost (Dispatch-type)

 Increasing the number of engineers and sustaining and improving the high "utilization ratio and prices" are the key to a growth.



Trend in Average Rate = (Market Value)



Re-posted

MEITEC

Sales by the Industrial Segments (Meitec)

							1	Villions of Yen
Meitec	2Q FY2013	2Q FY2014	2Q FY2015	2Q FY2016		2Q F`	Y2017	
		Net S	Sales		Net Sales	Total Net Sales(%)	Change	Change (%)
Automobile/Transportation	6,283	7,517	8,574	9,221	10,091	28.4%	+870	+9.4%
Aircraft/Aerospace	2,276	2,492	2,669	2,764	2,545	7.2%	(219)	(7.9%)
Industrial Machinery	4,130	4,611	4,908	5,083	5,070	14.3%	(13)	(0.3%)
Precision Equipment	2,194	2,335	2,468	2,553	2,831	8.0%	+277	+10.9%
IT Related Hardware and Devices	2,588	2,618	2,406	2,162	2,024	5.7%	(137)	(6.3%)
Electric and Electronics	3,946	3,886	4,016	4,045	4,229	11.9%	+184	+ 4.6%
Semiconductors and Integrated Circuits Design	1,760	1,949	2,095	1,965	2,012	5.7%	+46	+ 2.4%
Semiconductor Equipment and Devices	920	865	949	974	1,143	3.2%	+169	+ 17.4%
Information Processing/Software	1,843	2,036	2,357	2,400	2,603	7.3%	+203	+8.5%
Plant	778	888	1,103	1,238	1,284	3.6%	+46	+3.7%
Construction	182	187	181	199	194	0.5%	(4)	(2.3%)
Others	1,246	1,293	1,399	1,464	1,513	4.3%	+49	+3.4%
Total	28,150	30,681	33,131	34,073	35,544	100.0%	+1,471	+4.3%

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と技術で次代を招

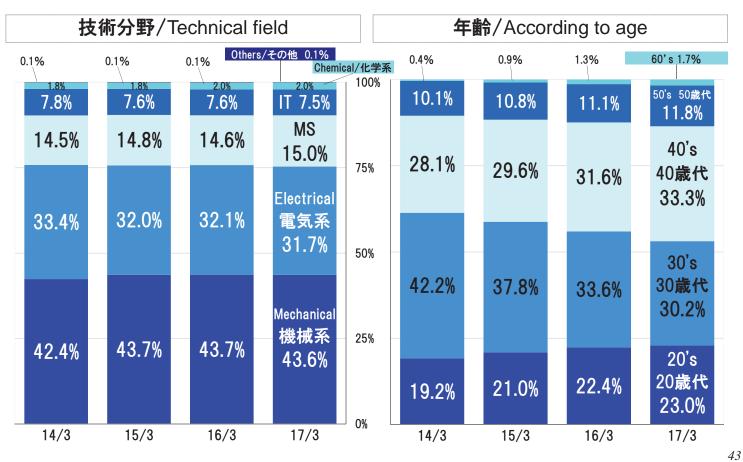
MEITEC Engineering Firm at The Core

Sales by the Industrial Segments (Meitec Fielders)

Millions of Yen 2Q FY2013 2Q FY2014 2Q FY2015 2Q FY2016 2Q FY2017 **Meitec Fielders** Total Net Net Sales Net Sales Change Change (%) Sales(%) Automobile/Transportation 1,551 1,981 2,385 2,682 2,861 35.0% +178 + 6.7% Aircraft/Aerospace 91 95 115 173 193 2.4% +19 + 11.5% 715 862 941 1,036 1,234 15.1% +198 Industrial Machinery + 19.1% 763 820 808 836 1,014 12.4% Precision Equipment +177 + 21.2% IT Related Hardware and Devices 169 201 209 263 314 3.9% +51 + 19.6% 819 +104 735 768 874 978 12.0% Electric and Electronics + 11.9% 3.6% 234 226 233 264 293 Semiconductors and Integrated Circuits Design +29 + 11.1% 234 196 230 341 399 4.9% +58 Semiconductor Equipment and Devices + 17.1% 168 219 Information Processing/Software 111 164 164 2.7% +55 + 33.8% Plant 132 183 225 263 298 3.7% +35 + 13.5% 7 10 Construction 46 12 36 0.4% +26 + 263.5% Others 307 249 241 242 317 3.9% +10 + 3.3% 6,386 7,218 100.0% +944 Total 5,037 5,753 8,163 +13.1%

人と技術で次代を招く MEITEC Engineering Firm at The Core

Distribution of Engineers by Technical Fields and Age (Meitec)



Distribution of Engineers by Technical Fields and Age (Meitec Fielders)

技術分野/Technical field 年齡/According to age 0.1% 0.1% 2.0% Chemical/化学系 0.1% 60's 0.1% 50 's 2.0% IT 1.7% 1.8% 100% 3.8% 3.6% 3.6% 3.7% 3.9% 3.5% **4.2%** 3.2% 40's 40歳代 8.6% 9.6% 11.4% 12.8% 9.9% 9.6% 9.6% 10.7% MS 75% 30's Electrical 41.3% 30歳代 電気系 45.3% 46.4% 33.2% 35.1% 34.1% 37.6% 32.9% 50% Mechanical 20's 機械系 25% 20歳代 49.0% 45.2% 49.7% 47.7% 43.2% 49.0% 43.1% 47.6% 0% 14/3 15/3 16/3 17/3 14/3 15/3 16/317/3

MEITEC

Re-posted



Trend of Performances (Consolidated)



(Millions of	Yen)	2008-2Q	2009-2Q	2010-2Q	2011-2Q	2012-2Q	2013-2Q	2014-2Q	2015-2Q	2016-2Q	2017-2Q
Net sales		41,396	26,203	29,357	31,937	34,130	35,754	39,300	42,143	44,111	45,867
Cost of sales		29,429	23,478	23,628	24,052	25,119	26,607	29,366	31,321	32,861	34,049
Cost of sale sales	s to Net	71.1%	89.6%	80.5%	75.3%	73.6%	74.4%	74.7%	74.3%	74.5%	74.2%
Gross profit		11,966	2,724	5,728	7,885	9,010	9,146	9,934	10,822	11,249	11,817
Selling, general and administrative expe		6,591	5,973	5,065	5,556	6,119	6,239	5,941	6,077	6,178	6,375
SG&A exp sales	nses to Net	15.9%	22.8%	17.3%	17.4%	17.9%	17.4%	15.1%	14.4%	14.0%	13.9%
Operating profit		5,375	(3,248)	662	2,328	2,891	2,907	3,992	4,744	5,071	5,442
Operating margins	orofit	13.0%	(12.4%)	2.3%	7.3%	8.5%	8.1%	10.2%	11.3%	11.5%	11.9%
Non-operatin	g profit	53	2,456	1,468	46	74	33	24	14	11	9
Non-operatin expenses	g	33	58	43	24	20	9	3	35	7	5
Ordinary profit		5,395	(850)	2,087	2,350	2,945	2,931	4,012	4,723	5,074	5,447
Ordinary p margins	ofit	13.0%	(3.2%)	7.1%	7.4%	8.6%	8.2%	10.2%	11.2%	11.5%	11.9%
Extraordinary	income	10	26	297	_	47	_	7	1,084	2	_
Extraordinary	loss	60	26	83	2	206	18	3,464	30	3	60
Profit before incom	e taxes	5,345	(850)	2,302	2,347	2,786	2,913	555	5,777	5,073	5,386
Total income	taxes	2,305	364	686	1,051	1,094	1,207	361	1,979	1,607	1,860
Profit attributable to owners of p	arent	3,039	(1,214)	1,615	1,295	1,692	1,706	194	3,798	3,466	3,526
Profit ma	rgins	7.3%	(4.6%)	5.5%	4.1%	5.0%	4.8%	0.5%	9.0%	7.9%	7.7%

Trend of Performances (Meitec)

	_										
()	Millions of Yen)	2008-2Q	2009-2Q	2010-2Q	2011-2Q	2012-2Q	2013-2Q	2014-2Q	2015-2Q	2016-2Q	2017-2Q
Net sales		31,163	20,097	22,698	25,256	27,125	28,150	30,682	33,131	34,073	35,544
Cost o	of sales	22,095	18,015	18,629	19,180	20,081	21,094	23,091	24,758	25,545	26,601
	Cost of sales to Net sales	70.9%	89.6%	82.1%	75.9%	74.0%	74.9%	75.3%	74.7%	75.0%	74.8%
G	Gross profit	9,067	2,082	4,069	6,075	7,043	7,056	7,590	8,372	8,527	8,942
	, general and strative expenses	4,082	4,013	3,829	4,131	4,583	4,664	4,325	4,444	4,426	4,512
	SG&A expenses to Net sales	13.1%	20.0%	16.9%	16.4%	16.9%	16.6%	14.1%	13.4%	13.0%	12.7%
Operating p	profit	4,985	(1,931)	239	1,944	2,460	2,392	3,265	3,927	4,100	4,430
	Operating profit margins	16.0%	(9.6%)	1.1%	7.7%	9.1%	8.5%	10.6%	11.9%	12.0%	12.5%
N	Ion-operating profit	510	2,070	1,350	337	291	403	435	497	585	751
	lon-operating xpenses	24	28	16	19	11	4	3	30	6	2
Ordinary p	rofit	5,471	109	1,573	2,262	2,739	2,791	3,697	4,395	4,679	5,179
	Ordinary profit margins	17.6%	0.5%	6.9%	9.0%	10.1%	9.9%	12.0%	13.3%	13.7%	14.6%
E	xtraordinary income	5	1	1	_	_	_	8	1,084	15	30
E	xtraordinary loss	56	15	73	2	210	43	3,463	43	3	60
Profit b	before income taxes	5,420	95	1,501	2,260	2,528	2,748	242	5,437	4,691	5,149
T	'otal income taxes	2,018	64	600	904	935	1,003	69	1,687	1,411	1,541
Profit		3,402	31	900	1,356	1,593	1,745	172	3,749	3,279	3,608
	Profit margins	10.9%	0.2%	4.0%	5.4%	5.9%	6.2%	0.6%	11.3%	9.6%	10.2%

人と技術で次代を拓く **MEITEC** Engineering Firm at The Core

Trend of Performances (Meitec Fielders)



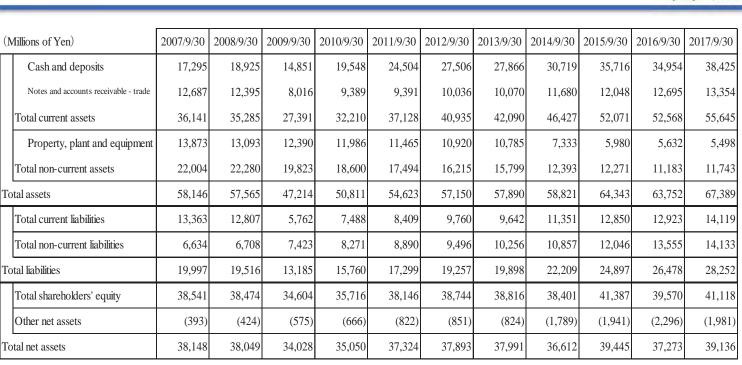
(Millions of Yen)	2008-2Q	2009-2Q	2010-2Q	2011-2Q	2012-2Q	2013-2Q	2014-2Q	2015-2Q	2016-2Q	2017-2Q
Net sales	5,531	3,402	3,942	4,113	4,513	5,037	5,753	6,386	7,218	8,163
Cost of sales	4,029	3,372	3,138	3,134	3,436	3,879	4,453	4,965	5,637	6,357
Cost of sales to Net sales	72.8%	99.1%	79.6%	76.2%	76.1%	77.0%	77.4%	77.7%	78.1%	77.9%
Gross profit	1,502	30	804	978	1,076	1,157	1,300	1,421	1,580	1,806
Selling, general and administrative expenses	1,032	990	549	738	807	806	813	873	939	1,129
SG&A expenses to Net sales	18.7%	29.1%	13.9%	17.9%	17.9%	16.0%	14.1%	13.7%	13.0%	13.8%
Operating profit	469	(960)	254	240	269	351	486	547	641	677
Operating profit margins	8.5%	(28.2%)	6.4%	5.8%	6.0%	7.0%	8.5%	8.6%	8.9%	8.3%
Non-operating profit	4	455	136	2	1	1	_	_	—	_
Non-operating expenses	_	1	_	_	_	_	_	_	1	2
Ordinary profit	474	(506)	389	242	270	352	486	548	639	674
Ordinary profit margins	8.6%	(14.9%)	9.9%	5.9%	6.0%	7.0%	8.5%	8.6%	8.9%	8.3%
Extraordinary income	—	_	_	_	—	_	_	_	—	_
Extraordinary loss	_	_	1	_	—	_	_	_	—	_
Profit before income taxes	473	(507)	389	242	270	352	486	548	639	674
Total income taxes	197	277	15	96	102	133	189	198	116	211
Profit	276	(785)	373	145	167	218	297	349	523	462
Profit margins	5.0%	(23.1%)	9.5%	3.5%	3.7%	4.3%	5.2%	5.5%	7.3%	5.7%
LI	n	I							I	47

Trend of Performances (Meitec Next)

(Millions of	Yen) 2008-2Q	2009-2Q	2010-2Q	2011-2Q	2012-2Q	2013-2Q	2014-2Q	2015-2Q	2016-2Q	2017-2Q
Net sales	27:	5 173	215	283	368	447	536	639	758	818
Cost of sales										
Cost of sales t sales	o Net									
Gross profit	27:	5 173	215	283	368	447	536	639	758	818
Selling, general and administrative expense	es 289	9 180	162	203	246	278	355	435	475	539
SG&A expens sales	es to Net 105.2%	104.0%	75.1%	71.7%	67.0%	62.2%	66.3%	68.0%	62.6%	65.9%
Operating profit	(14) (6)	53	80	121	169	180	204	283	279
Operating pro margins	^{fit} (5.2%) (4.0%)	24.9%	28.3%	33.0%	37.8%	33.7%	32.0%	37.4%	34.1%
Non-operating	profit —		1	_	_	_	_	_	_	_
Non-operating expenses	-			_	_				_	_
Ordinary profit	(14) (6)	55	80	121	169	180	204	283	279
Ordinary prof margins	t (5.2%) (3.9%)	25.5%	28.4%	33.0%	37.9%	33.7%	32.0%	37.4%	34.1%
Extraordinary in	come —		_	_	_	_	_	_	_	_
Extraordinary lo	ss —		_	_	_	_	_	_	_	_
Profit before income	axes (14) (6)	54	80	121	169	180	204	283	278
Total income ta	xes		_		9	55	64	67	90	87
Profit	(14) (7)	54	80	112	114	116	136	193	191
Profit marg	ins (5.3%) (4.1%)	25.1%	28.4%	30.5%	25.5%	21.6%	21.4%	25.5%	23.4%

人と技術で次代を拓く MEITEC Engineering Firm at The Core

Trend of Balance Sheets (Consolidated)



Shareholders' Equity and Cash and Deposit

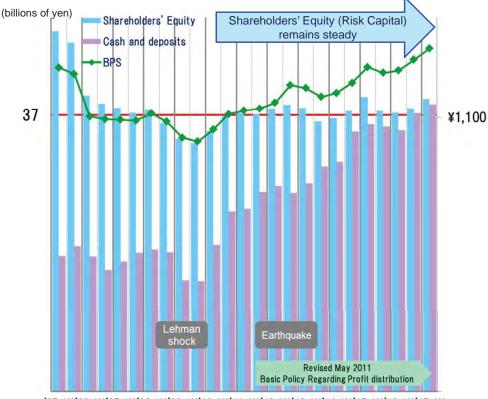


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MEITEC

 Prioritize the improvement of "quality and quantities" of the current level of shareholders' equity in consideration of future growth target.



- Protecting employment of engineers under economic crisis is essential for sustainable growth for indefinite employment engineer staffing business.
 → Engineers can continue to concentrate on brushing up their own career under assumption of stable employment.
- With consideration of remaining fund, prioritize the "improvement of "quality and quantity" of shareholders' equity" which would lead to the safeness of finance.

'05-1H'06-1H'07-1H'08-1H'09-1H'10-1H'11-1H'12-1H'13-1H'14-1H'15-1H'16-1H'17-1H

Trend of Profit Distributions and Forecast

	(Fractions of o	ne million yen are rounded)	FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	Actual FY2016	Forecast FY2017
Tota	al Return R	atio	159.0%	2,800.4%	112.7%	123.6%	_	24.7%	92.9%	99.0%	101.2%	116.8%	100.0%	100.1%	80.4%
Divi	dend Payo	ut ratio	65.1%	1,085.7%	50.5%	58.9%	_	24.7%	68.5%	53.2%	56.1%	92.4%	4% 53.5% 55		60.2%
Divi	dend on Eo	quity	7.1% 7.4% 6.5% 6.9% 2.4% 2.6% 5.2% 8.4% 6.0% 9.2% 11.4%		11.6%										
Ann	ual	Per Share	@¥90.50	@¥89.00	@¥72.00	@¥75.00	@¥24.50	@¥27.50	@¥58.50	@¥99.00	@¥72.00	@¥111.00	@¥144.00	@¥151.50	@¥156.50
Divi	dends	Millions of Yen	3,329	3,162	2,488	2,518	812	911	1,925	3,134	2,220	3,373	4,286	4,344	4,452
	2nd Quarter	Per Share	@¥44.00	@¥44.00	@¥37.50	@¥47.00	@¥24.50		@¥29.00	@¥30.00	@¥31.50	@¥44.00	@¥63.00	@¥68.00	@¥74.50
		Millions of Yen	1,630	1,579	1,304	1,590	812		961	981	983	1,344	1,908	1,968	2,119
	Year-end	Per Share	@¥46.50	@¥45.00	@¥34.50	@¥28.00		@¥27.50	@¥29.50	@¥69.00	@¥40.50	@¥67.00	@¥81.00	@¥83.50	@¥82.00
	Teal-enu	Millions of Yen	1,699	1,583	1,184	928		911	965	2,153	1,237	2,029	2,378	2,375	2,333
	uisition of asury	Thousands of shares	1,405	1,353	857	1,174			421	1,506	641	269	921	915	
Sha	,	Millions of Yen	5,100	5,099	3,100	2,800			700	2,800	1,800	899	3,799	3,600	1,500
Total Retu	Shareholders m	Millions of Yen	8,429	8,261	5,588	5,318	812	911	2,625	5,934	4,020	4,273	8,086	7,944	5,952
	ement of sury Stock	Thousands of shares	1,562	1,400		342			400	1,700	500	300	900	1,300	
Sto	ck Price	As of April 1	¥3,830	¥3,870	¥3,860	¥3,040	¥1,242	¥1,893	¥1,621	¥1,681	¥2,193	¥2,857	¥3,965	¥3,865	¥4,505
TSE	#9744	As of March 31	¥3,870	¥3,800	¥3,020	¥1,216	¥1,831	¥1,664	¥1,669	¥2,343	¥2,930	¥4,025	¥3,935	¥4,520	
Ear	nings per S	Share	@¥138.93	@¥8.20	@¥142.64	@¥127.31	@¥(27.30)	@¥111.33	@¥85.45	@¥186.08	@¥128.30	@¥120.12	@¥269.24	@¥274.32	@¥260.14
Net	Net Assets per Share		@¥1,274.10	@¥1,092.80	@¥1,086.71	@¥1,081.85	@¥1,002.58	@¥1,112.69	@¥1,135.10	@¥1,229.62	@¥1,182.85	@¥1,238.78	@¥1,278.59	@¥1,330.57	

Shareholders by Business Segments

Sharabaldar Sagmant		As of Sept	ember 30, 2017	
Shareholder Segment	Shareholders	%	Shares Held	%
Banks	10	0.2%	706,601	2.4%
Trust Banks	18	0.4%	7,912,200	26.4%
Life and nonlife insurance companies	21	0.4%	4,193,283	14.0%
Securities financing and other financial companies	7	0.1%	16,260	0.1%
Securities companies	34	0.7%	384,873	1.3%
Business concerns and other companies	81	1.6%	188,127	0.6%
Overseas companies and investors	237	4.7%	12,187,316	40.6%
Individuals and others	4,654	91.9%	4,411,340	14.7%
Total	5,062	100.0%	30,000,000	100.0%

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人と技術で次代を拓く MEITEC Engineering Firm at The Core

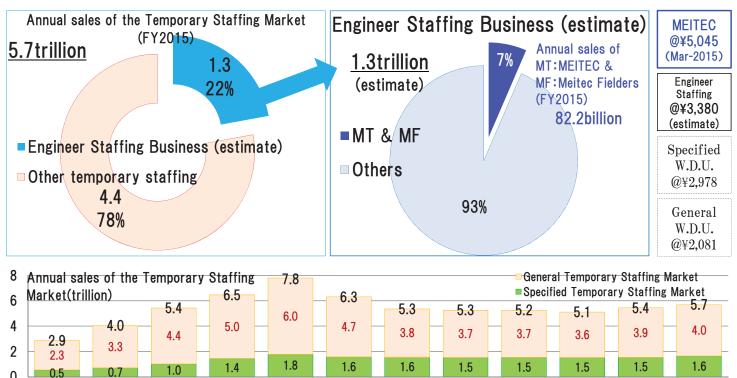
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Market of Engineer Staffing Business (estimate)



FY2015 temporary staffing rates are the average of values from April 1, 2015 through September 29, 2015, prior to the legal amendment.



Original source: 2013 MHLW statistics . We calculated the estimate originally. * We assume no responsibility for our estimation.

2009

- Г

2010

2011

2008

Corporate Governance

2005

2006

2007

0

2004

I. Organization of the Company	II. Ex
1. Type of organization Corporation with audit & supervisory board	• Dire • Aud
2.The Company established following two distinctive committee chaired by an outside director.	*The Con (executive
i . Corporate Governance Committee Chairman: Outside Director; Members: All Directors	III. Ca Remune ¥1K=JP
 Evaluation and analysis of effectiveness of Board of Directors Discussion of basic matters of governance and other issues 	CEO, M Preside
ii . Officer Appointment Advisory Committee Chairman: Outside Director; Members: CEO and Outside Directors	(COO) Director Outside
 Evaluating appropriateness of processes Appointment/dismissal of Representative Director & CEO Performance evaluation of inside executive directors Nomination of directors and audit & supervisory board member candidates Remuneration of inside executive directors 	Standing a member Audit & sup Performa Consolida performa
CEO Candidates Screening Council	Of wh

xecutives(As of June 22, 2017)

ectors 8 (of which outside 2, independent 2) dit & supervisory board members 4

2012

(of which outside 4, independent 4)

2013

2014

2015

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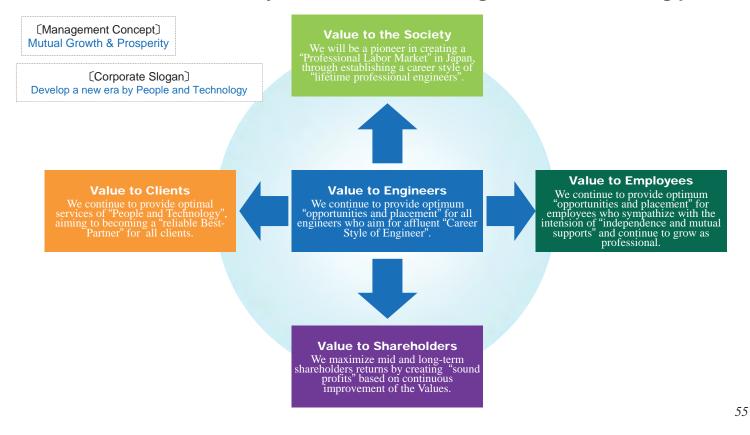
ompany designates all the outside directors/audit & supervisory board members ves) who satisfy the qualification for independent executives as independent executives.

alculation Method of Executive Remuneration eration Amounts to Individual Executives Y1,000-Revised: April 1, 2016 **/IEITEC Group** Yearly ¥28 800K (Monthly V2 400K)

Presider	nt and CEO, COO	payment	¥28,800K	(ivionthiy	¥2,400K)
(COO)					
Director		Yearly payment	¥19,200K	(Monthly	¥1,600K)
Outside	Director	Yearly payment	¥9,000K	(Monthly	¥750K)
Standing a member	udit & supervisory board	Yearly payment	¥24,000K	(Monthly	¥2,000K)
Audit & sup	pervisory board member	Yearly payment	¥7,800K	(Monthly	¥650K)
Performance-linked remuneration etc.					
			Revis	ed: April 1	, 2016
Consolidated profit (not including performance-linked directors' remuneration)		x 2.5% Upper limit: 250 million yen annually			
Of which Outside Directors		Not eligible for allocation			
Of which the equivalent to 20% of post-tax value		Allocated for purchase of treasury shares (Directors shareholding association method)			

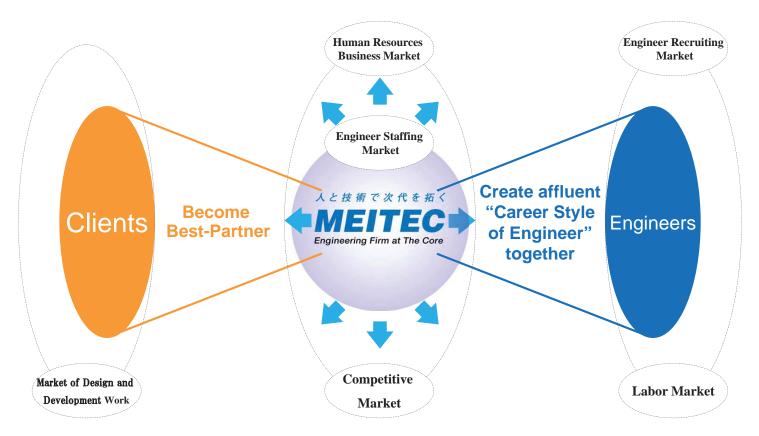
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We, the Meitec Group, with cooperation of all the employees, shall improve the five values continuously from the "Value to Engineers" as a starting point.



Target of Providing the Value

人と技術で次代を拓く MEITEC Engineering Firm at The Core



Engineering Firm at The Core

We are a group of engineers that plays a core role in manufacturing through its "People and Technology."

We would like to be a group that creates affluent "Career Style of Engineer" to engineers, reaching the stage where our clients call us their truly, indispensable "Best Partner."

We have developed a new era by people and technology up until now. Taking pride in that achievement, we will remain a group that plays a core role in both the engineer recruiting market, labor market and the market of design and development operations.



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Engineering Firm

"Engineering Firm" in our description means that all the members of the Meitec Group belong to a group of engineering professionals who improve each other and keep growing with the spirit of "independence and mutual support."

The Core

The Core in how we see ourselves means that we are a group of companies that produces "important and indispensable" value for the technological innovation of manufacturers.

The Core in how we see ourselves also means that we are a group of companies that is able to offer an "important and indispensable" way of working, as engineers who consider their profession as the core of society. 57

Mid-term Management Plan of Meitec Group 2017-2019

Next Stage 1

Next Stage 1

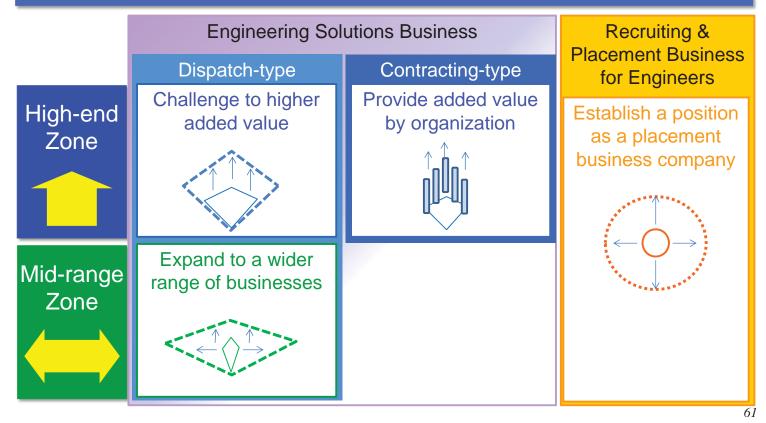
Performance Targets for the Fiscal Year Re-posted Ending March 31, 2020



Strengthen competitiveness for aggressive growth

FY2019				billion yen
FY2019 Group Mid-term Consolidated		Engineering Sol	Recruting&Placement	
Management Plan		Meitec	Meitec Fielders	Business for Engineers
Net Sales	100.0	78.0	20.0	2.4
Operating Profit	13.0	10.0	1.7	0.6
Margin	13%	13%	9%	25%
Profit	9.0	✓ We have slightly revised the Basic Policy Recording Profit Distribution and have		
ROE	20%	Regarding Profit Distribution, and have formulated a 3-year profit distribution pl		,

Strengthen competitiveness for aggressive growth



Next Stage 1

Strategies by Each Businesses Re-posted -Goals for the future of the business-

Engine	Recruiting &		
Contracting-type	Dispatch-type		Placement Business for
High-end Zone		Mid-range Zone	Engineers
Address changing technological innovation using technology combinations and organizational strength	Continue to create the high-end market without limits∞ "The Only One"	Continue career enhancement in a wide range of businesses, and be No.1 in mid-range zone with a high level of "Technological Strength x Human Strength"	Aim for "Engineer support No.1"
Establish the structure by specialized technology and organizational strength	Establish a business model "The Only One"	Expand growth in a wide range of businesses	Aim to be No.2 in engineer recruiting & placement domain in terms of numbers of people hired, and No.1 in service quality
 Strategy for technological value improvement Improve technical solution capability Strengthen organizational structure 	 Strategy for High-end market expansion Strategy for market value improvement Strengthen common ground 	 Strategy for existing market expansion Strategy for new market development Strategy for strengthening business operation system 	 Strategy for existing market expansion Strategy for new market development Function building strategy

Engineering Firm at The Core

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MEITEC



Company Information

人と技	術で	次代を	拓く
M	36	TE	C
Engineer			Core

Tokyo Headquarters	Akasaka, Minato-ku, Tokyo [Relocate to Ueno, Taito-ku, Tokyo on Dec. 2017]
Nagoya Headquarters	Nishi-ku, Nagoya
Stock listings	Tokyo Stock Exchange, 1st Section (No. 9744)
Incorporated	July 17, 1974
Clients	Approximately 1,000 blue-chip companies, mostly listed in the first and second sections of Tokyo Stock Exchange
Branches	34 Sales offices, including Tokyo, Osaka, Nagoya, and other major Japanese cities
Group Companies	[Engineering Solutions Business] MEITEC FIELDERS INC. MEITEC CAST INC. MEITEC EX CORPORATION MEITEC BUSINESS SERVICE CORPORATION [Recruiting & Placement Business for engineers] MEITEC NEXT CORPORATION 63

人と技術で次代を拓く MEITEC

Engineering Firm at The Core