

## I. Report of Meitec Group <Consolidated>


<Key Point of This Quarter's Result >

- For the First Half of Fiscal Year ending March 31, 2010 -


## Revised the Recovery Scenario

- At the beginning of fiscal year (announced at disclosure of the result of the previous fiscal year on May 13, 2009), our scenario was that April was bottom and we were to recover gradually from there.
- This time, we revised our scenario as that the bottom was August and we will recover gradually from there.


## <Overview of the Market for 2Q/FY2010>

 - For 6 months ended Sept 30, 2009 -
## 1. About Our Customer, Condition of the Manufacturing Industries.

-Productions at the major manufacturing industries (our main customer) are gradually increasing,
-But their production is still at $60 \%$ to $80 \%$ compared to last year.
-Restraint on the their cost reduction measures including the R \& D budgets are continuing.
-At their quarterly review of their budget, they tend to make a decision on whether to downsize or discontinue their business.
2. About Our Core Business, Engineer Staffing Business
-Termination of the contracts above the normal year are still intermittently continuing during the current fiscal year.
-As a result of our sales effort, number of new contract are about $90 \%$ of normal year.
-But because the number ended contracts exceeding the number new contracts, our utilization ratio did not reach our projection.



| MEITEC |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <Meitec Group Results for 2Q/FY2010> <br> - For 6 months ended Sept 30, 2009 - |  |  |  |  |  |  |
|  |  | Net Sales | Operating Income | Ordinary Income | Net Income |  |
| Results for 2Q/FY2010 -For 6 months- | Meitec | 20,097 | $(1,931)$ | 109 | 31 |  |
|  | Meitec Fielders | 3,402 | (960) | (506) | (785) |  |
|  | Meitec Cast | 1,170 | (13) | (11) | (7) |  |
|  | Meitec Experts | 107 | (0) | (0) | (0) |  |
|  | Apollo Giken Group | 679 | (73) | (30) | (12) |  |
|  | Meitec CAE *1 | 543 | 85 | 93 | 43 |  |
|  | Meitec Global Solutions | 304 | (287) | (106) | (107) |  |
|  | Meitec Shanghai | 18 | (3) | (2) | (2) |  |
|  | Meitec Dalian | 6 | (21) | (23) | (23) |  |
|  | Meitec Guangzhou *2 | 1 | (12) | (12) | (12) |  |
|  | Meitec Zhejiang *2 | - | (15) | (17) | (18) |  |
|  | Meitec Xian | 2 | (14) | (13) | (13) |  |
|  | Meitec Chengdu | 2 | (19) | (19) | (19) |  |
|  | Meitec Shanghai HR | 7 | (9) | (9) | (9) |  |
|  | Meitec Next | 173 | (6) | (6) | (7) |  |
|  | all engineer.jp | 6 | (2) | (2) | (2) |  |
|  | BMOA *3 | 173 | 17 | (0) | 215 |  |
|  | Consolidated | 26,203 | $(3,248)$ | (850) | $(1,214)$ |  |
| Amounts for each company are non-consolidated basis |  |  |  |  |  |  |
| * 1. Including the business result of 3D Tec which was transferred. <br> * 2. Vocational training business at Meitec Guangzhou and Meitec Hangzhou are currently suspended. <br> * 3. Include the result DBM-J for the month of April 2009. (DBM-J was sold to Tempstaff as of May 1, 2009. |  |  |  |  |  | 7 |







> II. Report of Meitec <Non-Consolidated>









## III. Performance Forecast

## MEITEC <br> <Our View on the $2^{\text {nd }}$ Half of the Fiscal Year> <br> 1. Cost cutting measure at our customers will continue. But "Offensive R\&D Investments" for selection of business and concentration of business will start. <br> 2. Number of ending contracts will settle down to as of normal year after November, <br> 3. Therefore, some improvement of the utilization ratio can be achieved compared to the first half of the fiscal year <br> 4. Whether further business structure change will start in each manufacturing industries would be a key for next year. (i.e. shifting to the hybrid and EV in automotive industry)



<Forecasts for Meitec Group; Fiscal Year Ending March 31, 2010>

|  |  | Net Sales | Operating Income | Ordinary Income | Net Income |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 은 } \\ & \text { N } \\ & \text { N } \end{aligned}$ | Meitec | 39,000 | $(5,000)$ | $(1,100)$ | $(1,500)$ |
|  | Meitec Fielders | 6,600 | $(1,900)$ | $(1,000)$ | $(1,300)$ |
|  | Meitec Cast | 2,400 | (15) | (15) | (10) |
|  | Meitec Experts | 200 | (5) | (5) | (5) |
|  | Apollo Giken Group | 1,500 | (70) | (10) | 10 |
|  | Meitec CAE *1 | 1,050 | 130 | 130 | 90 |
|  | Meitec Global Solutions | 630 | (550) | (200) | (200) |
|  | Meitec Shanghai | 30 | (10) | (10) | (10) |
|  | Meitec Dalian | 20 | (30) | (35) | (35) |
|  | Meitec Guangzhou *2 | 0 | (15) | (15) | (15) |
|  | Meitec Zhejiang *2 | 0 | (20) | (25) | (25) |
|  | Meitec Xian | 10 | (25) | (25) | (25) |
|  | Meitec Chengdu | 5 | (40) | (40) | (40) |
|  | Meitec Shanghai HR | 30 | (10) | (10) | (10) |
|  | Meitec Next | 360 | (5) | (5) | (5) |
|  | all engineer.jp | 15 | 0 | 0 | 0 |
|  | BMOA *3 | 180 | 20 | 0 | 210 |
|  | Consolidated | 51,000 | $(7,600)$ | $(2,600)$ | $(2,500)$ |

Amounts for each company are non-consolidated basis

* 1. Including the business result of 3D Tec which was transferred
* 2. Vocational training business at Meitec Guangzhou and Meitec Hangzhou are currently suspended.
* 3. Include the result DBM-J for the month of April 2009. (DBM-J was sold to Tempstaff as of May 1, 2009.

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## IV. About Dividend



| <Dividend Forecast for the Fiscal Year Ending March 31, 2010> |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: |

Interim Dividends is calculated as equivalent to $5 \%$ of DOE based on the shareholders' equity excluding the increased portion due to the government grants.
But, at this point, excluding the government grant, we believe that our financial position for securing the necessary working capital would not be sufficient. Therefore, to our regret, we are planning to not to issue the dividend for the end of the year.
We will continue our effort to soon regain our performances to meet with
shareholder's expectations. We would like to express our appreciation to your shareroider's ex

<Outline of the Core Business (Engineer Staffing Business)> - For the Fist Half of FY2010 -

|  |  |  | $\begin{gathered} \text { MT+MF+ } \\ \text { MGS+CAE } \end{gathered}$ | $\begin{aligned} & \text { MT+MF } \\ & + \text { MGS } \end{aligned}$ | MT | MF | MGS | CAE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Utilization ratio (Company -wide) | Actual | - | 67.4\% | 70.2\% | 65.6\% | 24.2\% | - |
|  |  | $\begin{gathered} \text { 2Q/FY2009 } \\ \text { For the } 6 \\ \text { Month } \end{gathered}$ | - | 93.9\% | 95.7\% | 93.9\% | 47.9\% | - |
|  | Operating Hours | Actual | - | - | 8.40h/day | 8.48h/day | 7.70h/day | - |
|  |  | 2Q/FY2009 <br> For the 6 Month | - | - | 9.05h/day | 9.10h/day | 8.78h/day | - |
|  | Number of Engineers | Actual | 7,682 | 7,598 | 5,878 | 1,424 | 296 | 84 |
|  |  | $\begin{gathered} \hline \text { 2Q/FY2009 } \\ \text { For the } 6 \end{gathered}$ Month | 7,775 | 7,705 | 6,000 | 1,452 | 253 | 70 |



| MEITEC |  |  |  |  |  |  |  |  |
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| <Top 10 Clients by Sales and Shares of Net Sales> <br> (Non-consolidated) |  |  |  |  |  |  |  |  |
| <Five years ago > |  |  |  |  |  | <Current> (million yen) |  |  |
| 2Q/FY2005 ('04/4-9) |  |  | 2Q/FY2009 ('08/4-9) |  |  | 2Q/FY2010 ('09/4-9) |  |  |
| Companies Name |  |  | Companies Name |  |  | Companies Name |  |  |
| 1 Panasonic |  |  | 1 Panasonic |  |  | 1 Panasonic |  |  |
| 2 Sony Corp. |  |  | 2 Canon Inc. |  |  | 2 Mitsubishi Heavy |  |  |
| 3 Toyota Motor |  |  | 3 Sony Corp. |  |  | 3 Canon Inc. |  |  |
| 4 Seiko Epson |  |  | 4 Omron Corp. |  |  | 4 Sony Corp. |  |  |
| 5 Canon Inc. |  |  | 5 Denso Corporation |  |  | 5 Nikon Corp. |  |  |
| 6 Mitsubishi Heavy |  |  | 6 Mitsubishi Heavy |  |  | 6 Denso Corporation |  |  |
| 7 Nikon Corp. |  |  | 7 Nikon Corp. |  |  | 7 Toyota Motor |  |  |
| 8 Omron Corp. |  |  | 8 Toyota Motor |  |  | 8 Seiko Epson |  |  |
| 9 Sony EMCS |  |  | 9 Seiko Epson |  |  | 9 Kawasaki Heavy |  |  |
| 10 Kawasaki Heavy |  |  | 10 Yazaki Parts |  |  | 10 Omron Corp. |  | $\bigcirc$ |
| Top 10 Total | 11,139 | 36.7\% | Top 10 Total | 10,310 | 33.1\% | Top 10 Total | 7,327 | 36.5\% |
| Top 20 Total | 14,670 | 48.3\% | Top 20 Total | 13,637 | 43.8\% | Top 20 Total | 9,532 | 47.4\% |
| Others | 15.713 | 51.7\% | Others | 17,526 | 56.2\% | Others | 10,566 | 52.6\% |
| Total | 30,384 | 100.0\% | Total | 31,163 | 100.0\% | Total | 20,098 | $100.0 \%$ |
|  |  |  |  |  |  |  |  | pendix-4 |





| <Shareholders by Business Segments (Non-Consolidated)> <br> - At the End of 2Q FY2010 - |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Shareholder Segment | (As of the Second Quarter Period Ended September 30, 2009) |  |  |  |
|  | Shareholders | \% | Shares Held | \% |
| Banks | 3 | 0.04\% | 1,187,401 | 3.38\% |
| Trust Banks | 24 | 0.33\% | 7,238,300 | 20.62\% |
| Life and against loss insurance companies | 28 | 0.38\% | 4,605,783 | 13.12\% |
| Securities financing and other financial companies | 4 | 0.05\% | 21,660 | 0.06\% |
| Securities companies | 31 | 0.42\% | 207,757 | 0.59\% |
| Business concerns and other companies | 121 | 1.65\% | 335,400 | 0.96\% |
| Overseas companies and investors | 155 | 2.11\% | 15,663,999 | 44.63\% |
| Individuals and others | 6,988 | 95.02\% | 5,839,700 | 16.63\% |
| Total | 7,354 | 100.0\% | 35,100,000 | 100.0\% |
| Appendix-8 |  |  |  |  |

