

November 12, 2010

SUMMARY OF THE Q&A SESSION
AT THE IR MEETING ON NOVEMBER 12, 2010
FOR THE FIRST HALF OF THE FISCAL YEAR ENDING MARCH 31, 2011

MEITEC CORPORATION

1. Date: Nov. 12, 2010, 14:00 - 15:00
2. Place: Conference Room at Tokyo Head Office
3. Company Representative

Kosuke Nishimoto	(President and CEO)
Hideyo Kokubun	(Director)
Hiroshi Yoneda	(Director)
Kiyomasa Nakajima	(Director)
Masato Uemura	(Director)

4. Q&A

- Q: Do you expect the utilization ratio for the 3rd quarter to increase as utilization of the Meitec alone for the month of October was 86.6%?
- A: Since the result for the month of October which is start of new quarter and half year was better than prior month, we may expect improvement in utilization ratio or the 3rd quarter. But since there are some uncertainties such as exchange rates, we feel that we should not be optimistic.
- Q: Although you expect the utilization ratio to increase, is there any particular reason for your forecast for the second half is 85.8% which is lower than October?
- A: Result for the month of October being better than our expectation is one reason. Another reason is that we are expecting some contract termination as we try to move our younger engineers who are working at lower phase and rate to normal phase. Incidentally, the forecast of utilization ratio announced today was prepared before the utilization ratio for the month of October was confirmed.
- Q: What is your mid to long term forecast?
- A: We see that engineer staffing market is in direction of downsizing since the financial crisis. But we also feel that selection of staffing firm by the customer also have started. In the shrinking market, customers want to work with trustable staffing companies. We think that such condition is positive to our business, and we would like to expand our shares in the market.
- Q: Is there any change in your shareholder return policy?
- A: We will be studying this issue in the course of making our midterm management plan. We believe that we will not change the basics of how to return to the shareholders. But there is a possibility that we may change detail rules.
- Q: Is there change of customer need in industrial segment which are subject to end of government support program such automotive and house hold appliances?
- A: We feel there is no change. R&D investment for the future growth had resumed from the latter half of previous fiscal year, and is moderately expanding. Therefore reducing sales would not stop the resumed R&D activities. But if the macro environments deteriorate, it is un-certain that if the moderate expansion of R&D activity would continue or not.

Q: With you expecting moderate improvement of utilization ratio, what is your forecast of performances?

A: We can not make comment on the forecast beyond next fiscal year just by looking at the most recent utilization ratio. Our number one importance is improvement of the utilization ratio, and we will target that the monthly utilization ratio to improve to above 90% by the end of next fiscal year.

Q: Tell us how to calculate your year end dividend and assumed condition.

A: We plan to announce the detail by the latter half of the next March.

Q: How is your hiring of 50 newly graduates are coming around?

A: We are receiving some confirmation to join us from those we have given our intention to hire. We will continue our recruiting activities.

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