

Results for the Fiscal Year Ended March 31, 2011

May 12, 2011

MEITEC Corporation

I. Highlights of FY Ended March 31, 2011 Consolidated Results





(Million of Yen)

		Net Sales	Operating Income	Ordinary Income	Net Income
	FY2010	61,790	3,032	5,000	3,937
Consolidated	FY2009	53,776	(4,928)	(276)	(904)
	Change(%)	14.9%	-	-	-
	FY2010	48,260	2,087	3,913	2,358
Non- Consolidated	FY2009	41,319	(2,964)	822	53
	Change(%)	16.8%	-	376.0%	-

<note: forecast="" of="" revision=""></note:>							
Revision of Forecast	Feb. 14, 2011	61,500	2,600	4,700	3,300		
Consolidated	Nov. 12, 2010	59,500	1,600	4,100	2,900		
Performances	May. 13, 2011	55,000	100	3,400	1,900		





Status of Achieving Management Target for the Fiscal Year Ending March 31, 2011>

- 1. Group Management Policy: Achieving self-supporting corporate continuation

 Building a corporate system which can sustain the business without depending on the government subsidies for employment adjustment.
- 2. Group Management Target: Achieving the operating profits for the fiscal year.

 Achieving profits in consolidated and non-consolidated basis for fiscal year.

Goal Achieved

* For the fiscal year ended March 31, 2011, we have achieved operating profits consolidated and non-consolidated basis.

(Profit by our core business)



<Overview of the market for the 2nd Half of the Fiscal Year Ending March 31, 2011>

1. Status of Meitec Group's main customer, manufacturers

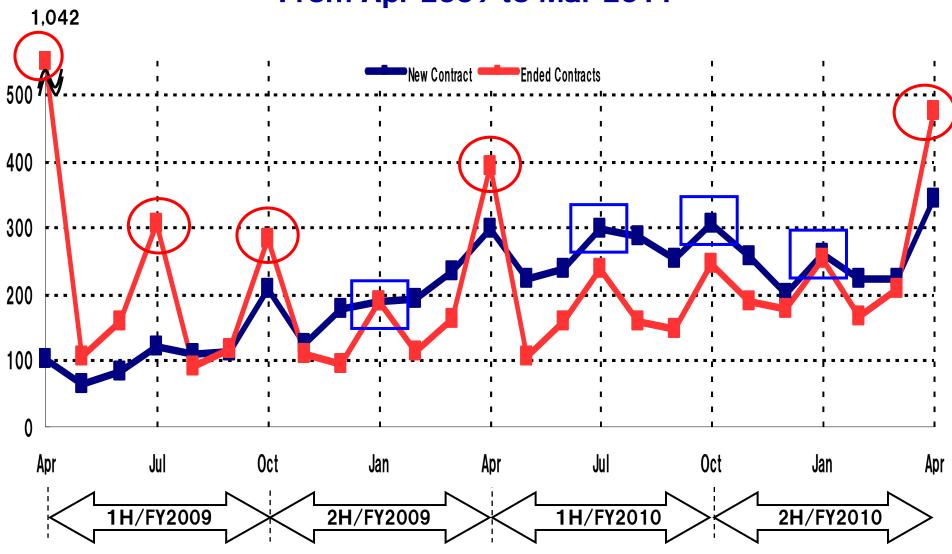
- Although the cost cutting measures had continued among our main customer, major Japanese manufacturing industries, their effort in technological development investment for future growth had made firm advances.
- Although there are factor for uncertainty such as high yen exchange rate, we have started to see some large scale research and development investments as their performances recover.
- Since the Grate East Japan Earthquake was at the end of the fiscal year, affect to their performance of the fiscal year was limited.

2. Status of our core business, temporary engineer staffing

 As we extended our sales efforts to not just only to our existing customers but to develop new customers, we were able to continuously improve the utilization ratio of engineers.

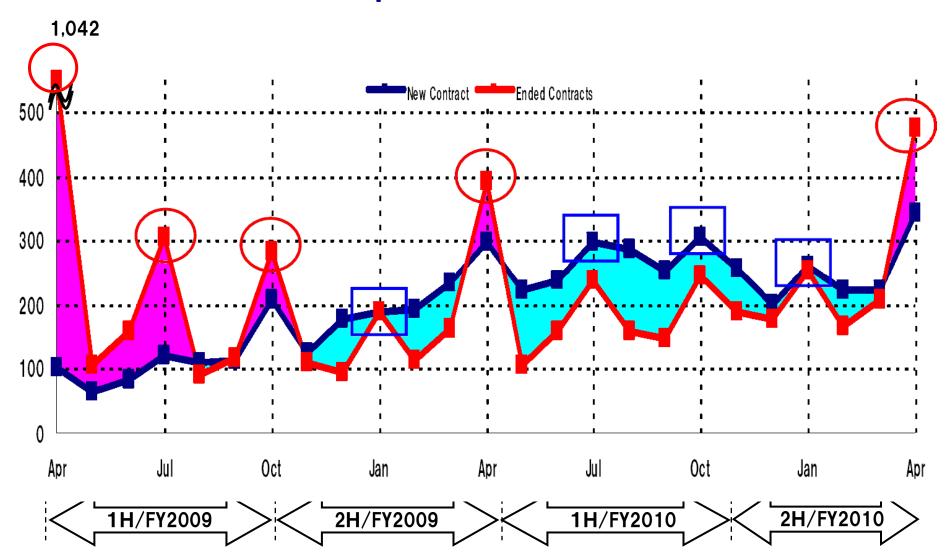


<Trend of New Contracts (Non-Consolidated)> - From Apr-2009 to Mar-2011 -





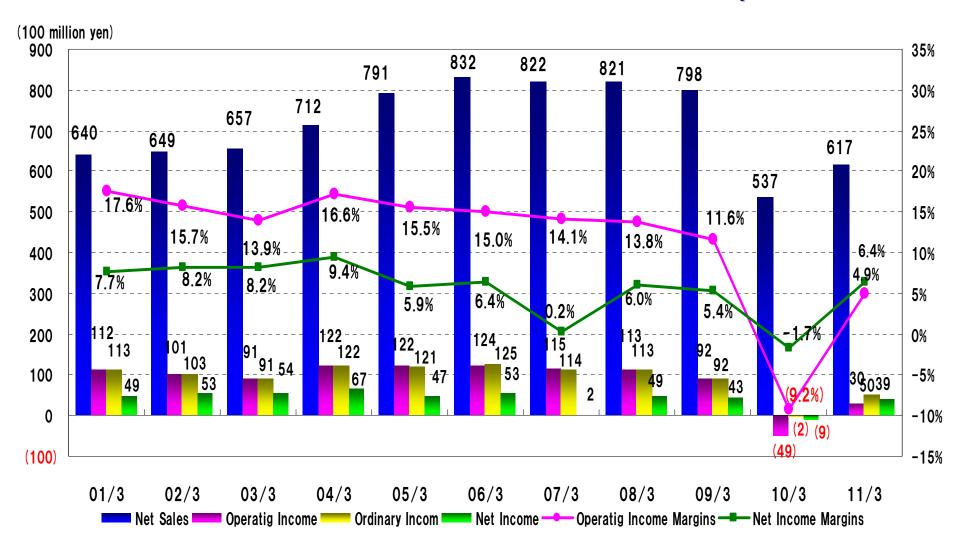
<Trend of New Contracts (Non-Consolidated)> - From Apr-2009 to Mar-2011 -





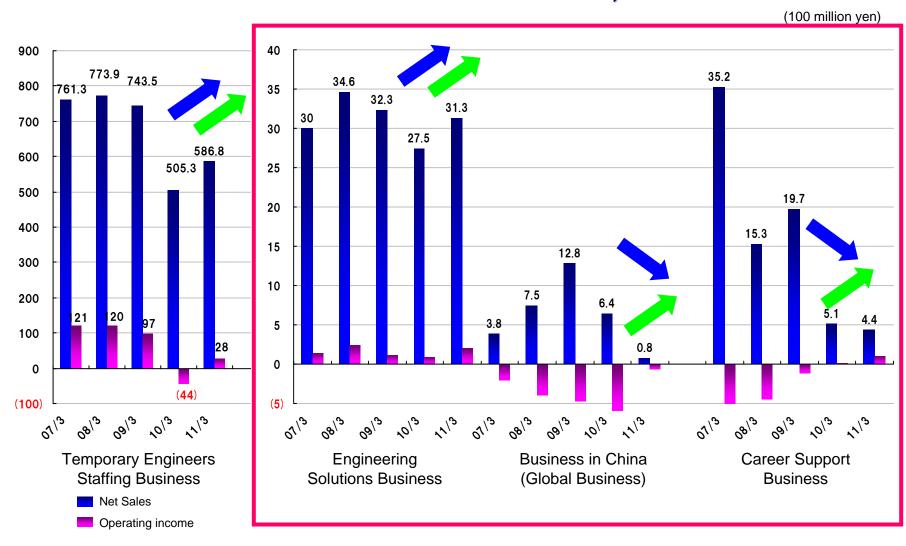
< Consolidated Operating Results : FY2010>

- For the Fiscal Year ended March 31, 2011 -





< Results of Four Meitec Group's Business Domains for FY2010> -For the Fiscal Year ended March 31, 2011 -





<Meitec Group Results for FY 2010> - For the Fiscal Year ended March 31, 2011 -

(Millions of Yen)

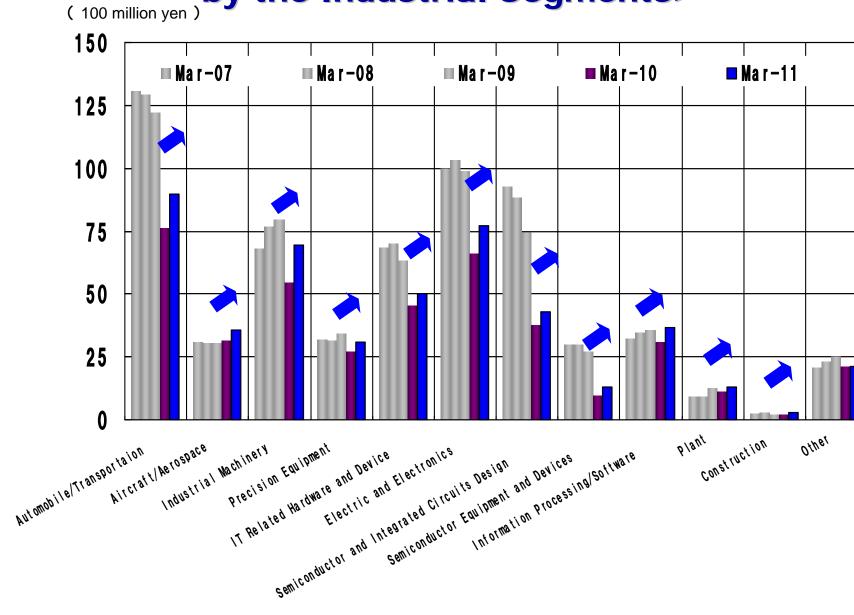
		Net Sales	Operating Income	Ordinary Income	Net Income
Temporary	Meitec	48, 260	2, 087	3, 913	2, 358
Engineers Staffing	Meitec Fielders	8, 175	625	807	973
Business	Meitec Cast	2, 418	60	62	38
Factorialis	Meitec CAE	1, 212	168	171	97
Engineering Solutions Business	Apollo Giken Group	1, 819	60	90	49
Dusilless	Meitec Global Solutions*1	102	(22)	(19)	(19)
Global Business	Meitec Shanghai, and 3 others *2	72	(54)	(62)	(62)
Career Support Business	Meitec Next	438	104	106	105
	all engineer.jp	9	(1)	(1)	(11)
	Consolidated	61, 790	3, 032	5, 000	3, 937

^{*1.} Meitec had integrated MGS's Bridge Engineer business by a company split on April 1, 2010.

^{*2.} Meitec Shanghai, Meitec XiAn TechnoCenter Co., Ltd., Meitec Chengdu TechnoCenter Co., Ltd., and Meitec Shanghai Human Resources Co., Ltd.



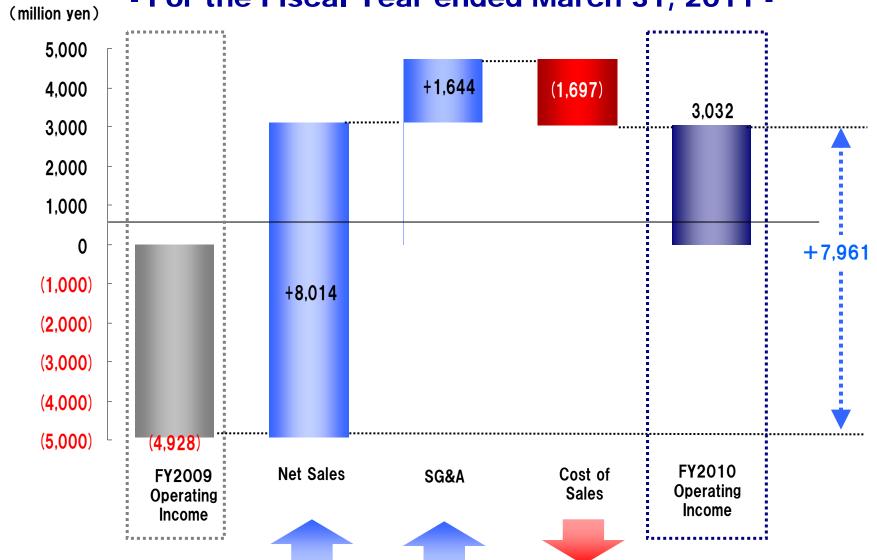
Comparison of Sales Trend by the Industrial Segments>





<Comparison of Consolidated Operating Income>

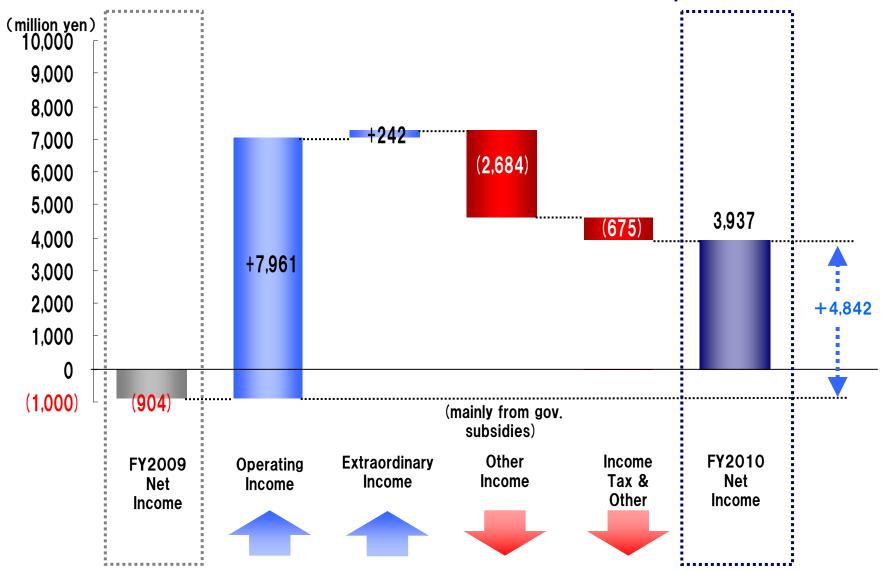
- For the Fiscal Year ended March 31, 2011 -





<Comparison of Consolidated Net Income>

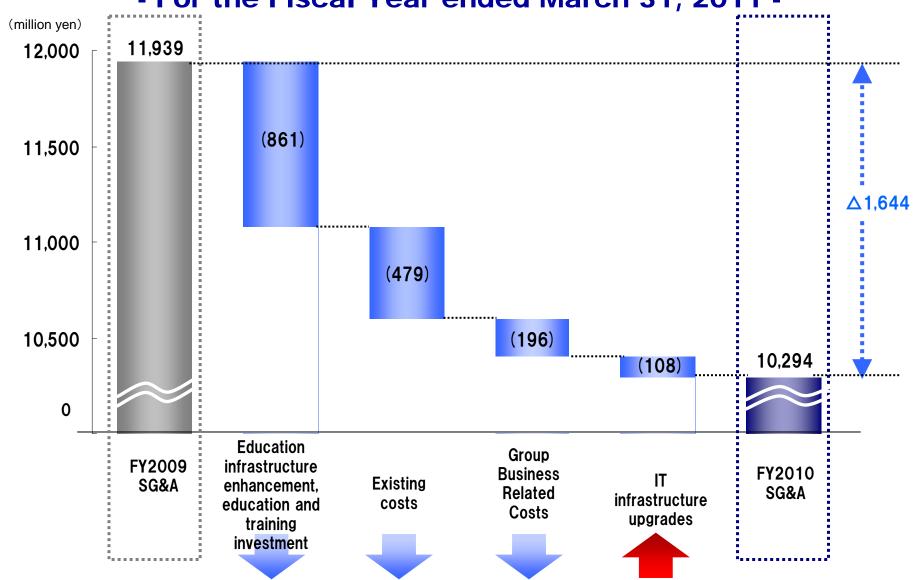
- For the Fiscal Year ended March 31, 2011 -





< Comparison of Consolidated SG&A>

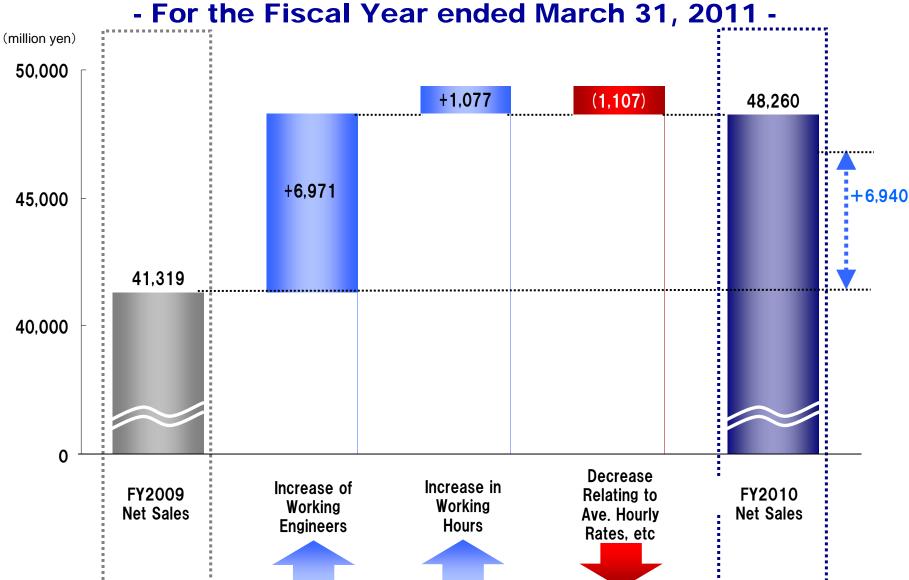




I. Highlights of FY Ended March 31, 2011 Non-Consolidated Results

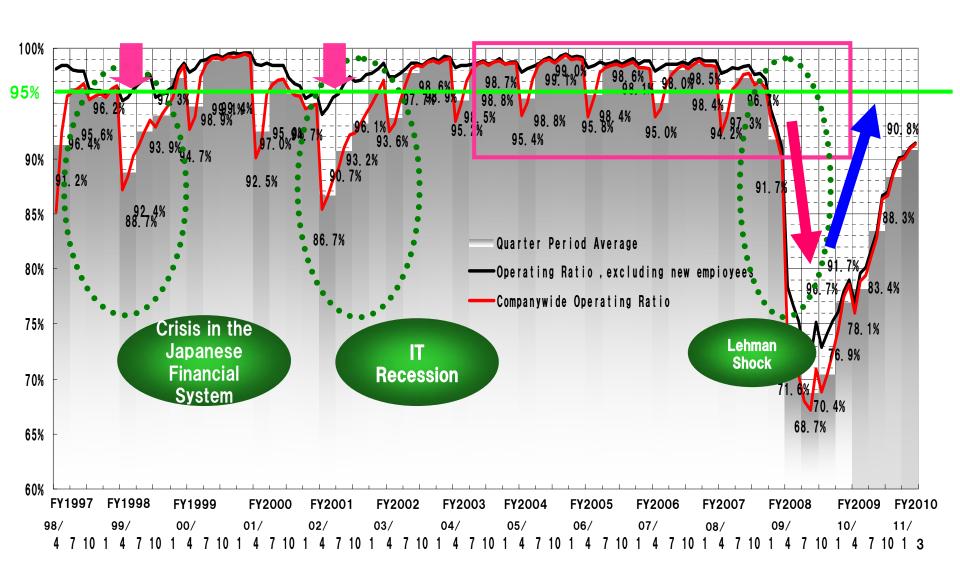


< Comparison of Non-Consolidated Net Sales>



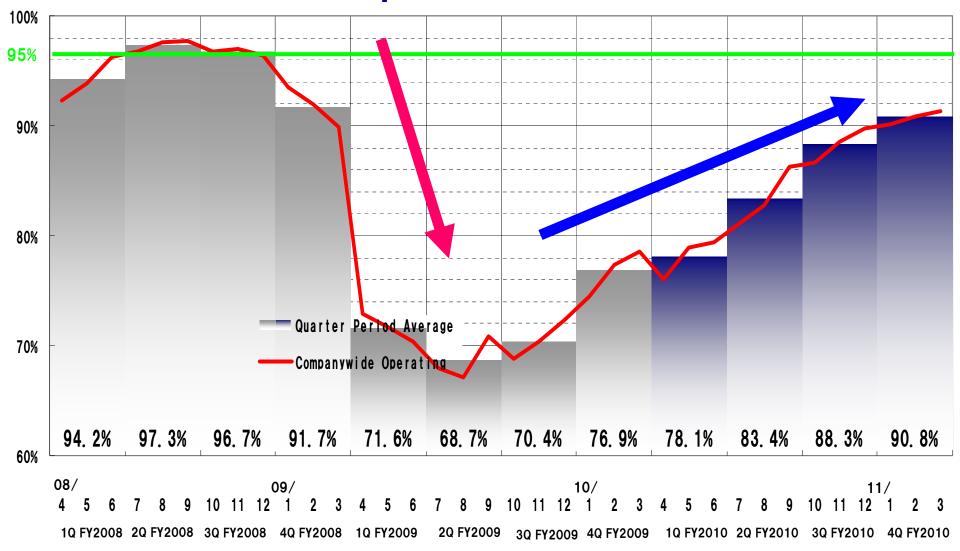


<Utilization Ratio (Non-Consolidated)>



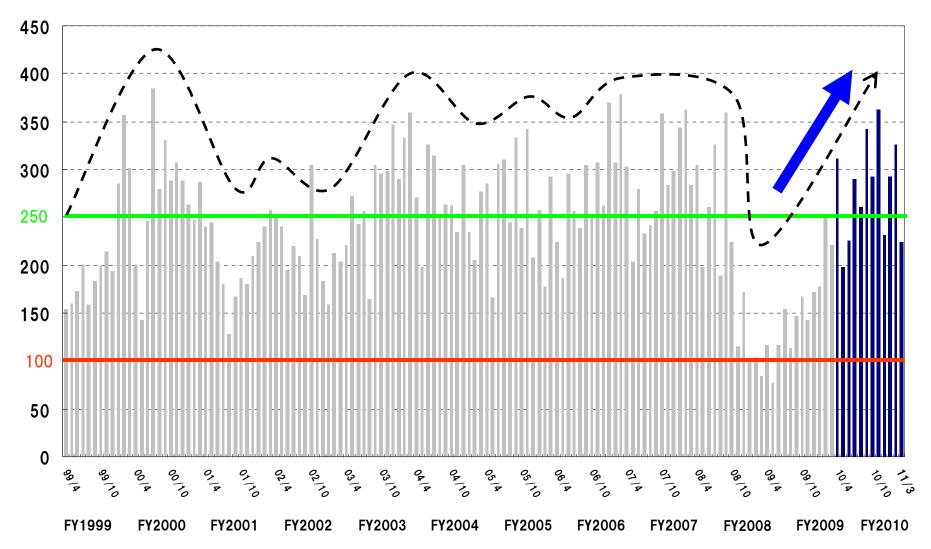


Utilization Ratio (Non-Consolidated)>From Apr-2008 to Mar-2011



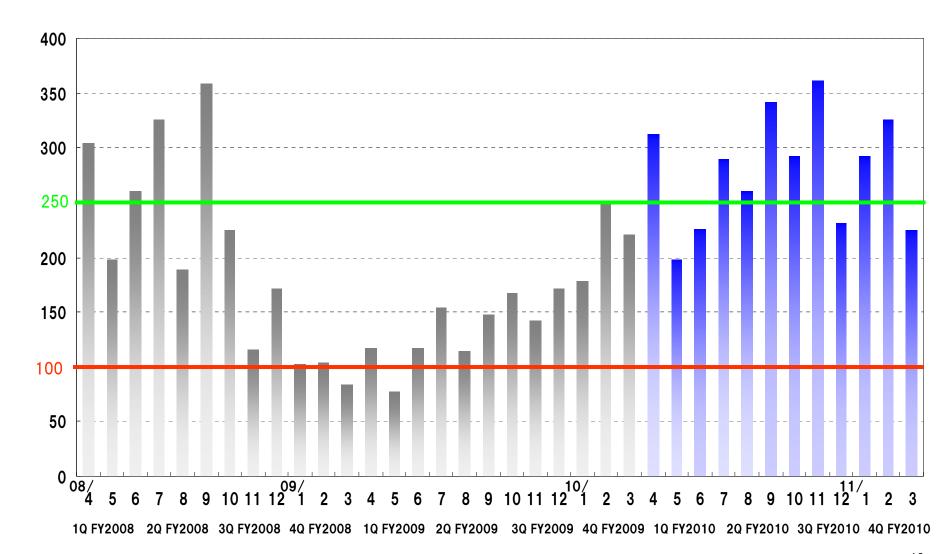








<Trend in New Orders by Month (Non-Consolidated) > From Apr-2008 to Mar-2011

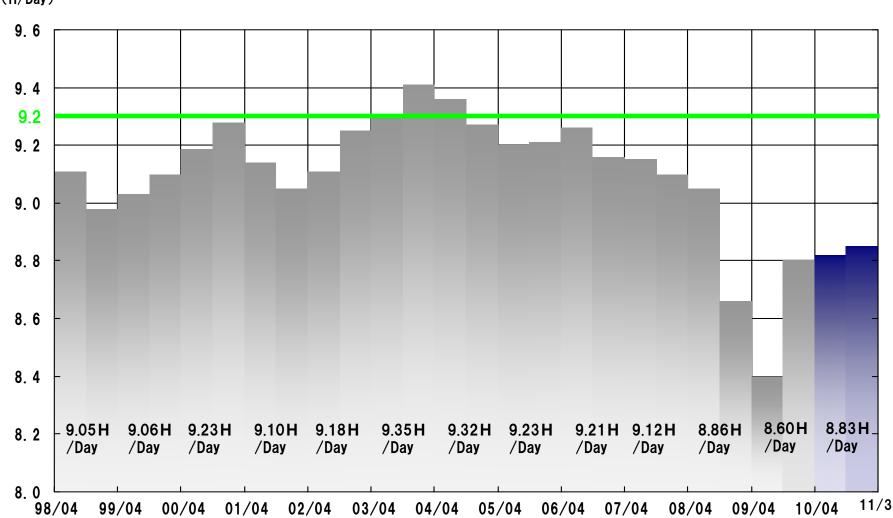




<Trend of Working Hours (Non-Consolidated>

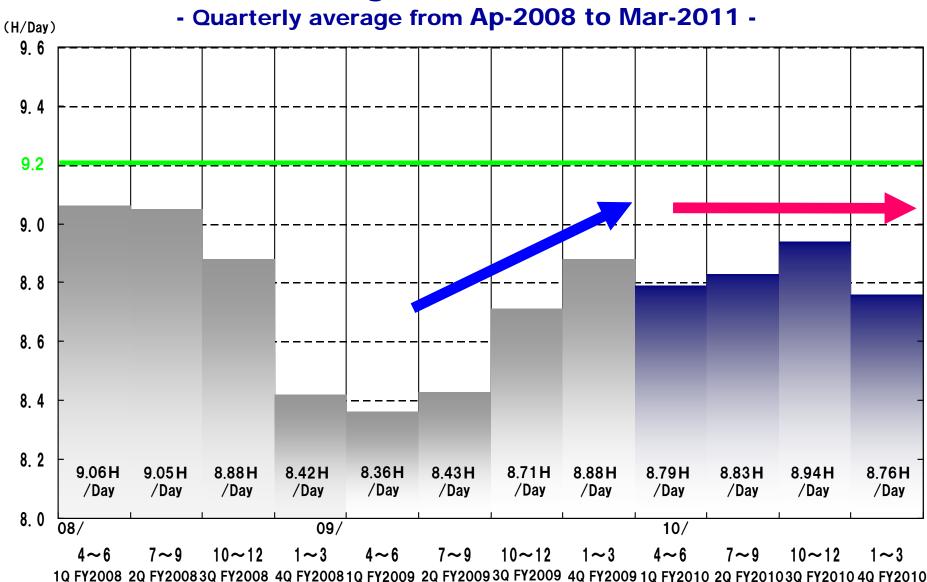
- Semi-annual average

(H/Day) from FY ending March 31, 1999 to FY ending March 31, 2011 -





<Trend of Working Hours (Non-Consolidated)>



II. New Mid-Term Management Plan "Co-creation 21" (From April 1, 2011 to March 31, 2014)



《What we learned from the Lehman Shock》

Consolidated operating loss of 4,900 million yen for the fiscal year ended March 31, 2010

[FACTS: Corporate value was damaged]

- Value to employee: maximum of 2,300 engineer were not assigned (Meitec alone)
- Value to Customers: of which 1,001 customers (by location) at the end of March 2009, we could not continue the contract with 280 customers (Meitec alone)
- Value to Shareholders: stock price decreased significantly





《What we learned from the Lehman Shock》

What do we need to do to protect value to employee, value to customers, value to shareholders?

Realize sustainable growth in mid- to long-term regardless of the market environments, under crisis or not

*Recognized "the emergency will continue even recovered from the crisis"





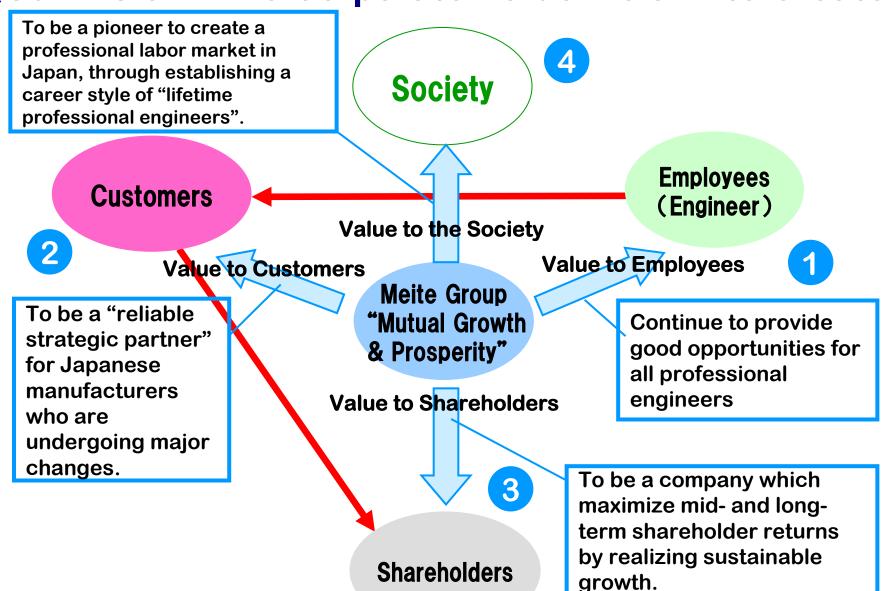
《What we need to do after the Lehman Shock》

Realize sustainable growth in mid- to long-term regardless of the market environments, under crisis or not

- 1 Increase the "strength of the engineers" and share it with many other engineers
- 2 Build stronger customer basis
- 3 Increase the strength of mutual support



《Our Vision - The Corporate Value we aim to Create》





New Mid-term Management Plan and Our Vision "Ideal State"

Target of the New Mid-term Management Plan

- 1 Sales and Profit Target
- 2 Strategic Target

"Ideal State" of Meitec Group

May, 2011

"Present State" of Meitec Group

Lehman Shock

The New Mid-term Management Plan (2011.4.1.~2014.3.31.)



- <Fiscal Year Ending March 2014>
 - Consolidated Sales: over 77,000 million yen
 - *Non-consolidated sales to be recovered to level before the Lehman Shock
 - Consolidated Operating Income: over 7,500 million yen
 - *Non-consolidated operating income ratio to be over 10%
 - Consolidated ROE: over10%
- 2Strategic Target (Meitec alone)

Build a stronger business base to realize the continuous growth in mid- to long-term regardless of whether the market is in crisis or not

→ ★ Seven Strategic targets for Meitec alone are set in next page







Key Points of New Mid-term Management Plan

- Meitec will build stronger business base according to the 7 strategic targets of the plan
- Due to the strategic investments according to the plan, operating income will be lower than that of before the Lehman Shock for next three years
- Main purpose is to avoid losses in the scale of the recent crisis, even if we have to face a crisis in the same level as the Lehman Shock
- After achieving the targets of the plan, we will set higher target for the operating income

IV. Forecast for FY Ending March 31, 2012

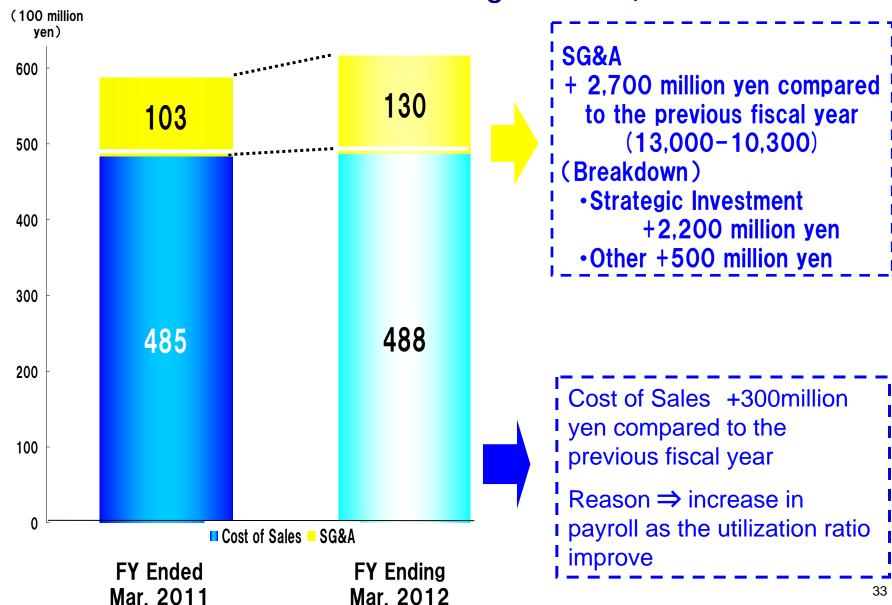


Assumptions for the Fiscal Year Ending March 2012>

- 1. Although the uncertainty of the economy is growing due to the Grate East Japan Earthquake, we expect the loss of the order will be offset by the increasing demand the recovery efforts from the disaster.
- 2. We plan to resume recruiting activities in full scale. (See page 36 for the recruiting plan)
- 3. We will execute the strategic investment plan (for Meitec alone) to build stronger business base in order to realize the mid- to long-term continuous growth regardless of whether if we are in crisis or not.
 - (* New Mid-term Management Plan "Co-creation 21")
- 4. Income from the government subsidies for the employment adjustment will be zero (as non-operating income)



< Change of Consolidated Cost > For the Fiscal Year Ending March 31, 2012







(Million of Yen)

	Г			T	(Million of Yen)
		Net Sales	Operating Income	Odrdinary Income	Net Income
p	The 1st Half of FY2011 11/4-9	32, 500	2, 200	2, 200	1, 000
Consolidated	The 1st Half of FY2010 10/4-9	29, 357	662	2, 087	1, 615
0	Change (%)	10. 7%	231. 9%	5. 4%	(38. 1%)
Cons	FY2011	66, 500	4, 700	4, 700	2, 600
	FY2010	61, 790	3, 032	5, 000	3, 937
	Change (%)	7. 6%	55. 0%	(6. 0%)	(34.0%)
ted	The 1st Half of FY2011 11/4-9	25, 500	1, 800	2, 100	1, 100
Non-consolidated	The 1st Half of FY2010 10/4-9	22, 698	239	1, 573	900
081	Change (%)	12. 3%	651. 8%	33. 4%	22. 1%
n-con	FY2011	52, 500	3, 900	4, 200	2, 400
Noi	FY2010	48, 260	2, 087	3, 913	2, 358
	Change (%)	8. 8%	86. 9%	7. 4%	1. 8%





		(Millions of Yen)	Net Sales	Operating Income	Ordinary Income	Net Income
	Tempora ry	Meitec *1	52, 500	3, 900	4, 200	2, 400
	Enginee rs Staffin	Meitec Fielders	8, 600	500	500	300
	Busines s	Meitec Cast	2, 300	40	40	20
11	Enginee ring Solutio	Meitec CAE	1, 200	120	120	70
FY201	ns Busines s	Apollo Giken Group	1, 800	10	20	5
	Global Busines s	Meitec Shanghai, and 3 others *1.	65	(40)	(40)	(40)
	Career Support	Meitec Next	500	100	100	100
	Busines	all engineer.jp	15	0	0	0

^{*1.} Meitec Shanghai, Meitec XiAn TechnoCenter Co., Ltd., Meitec Chengdu TechnoCenter Co., Ltd., and Meitec Shanghai Human Resources Co., Ltd.





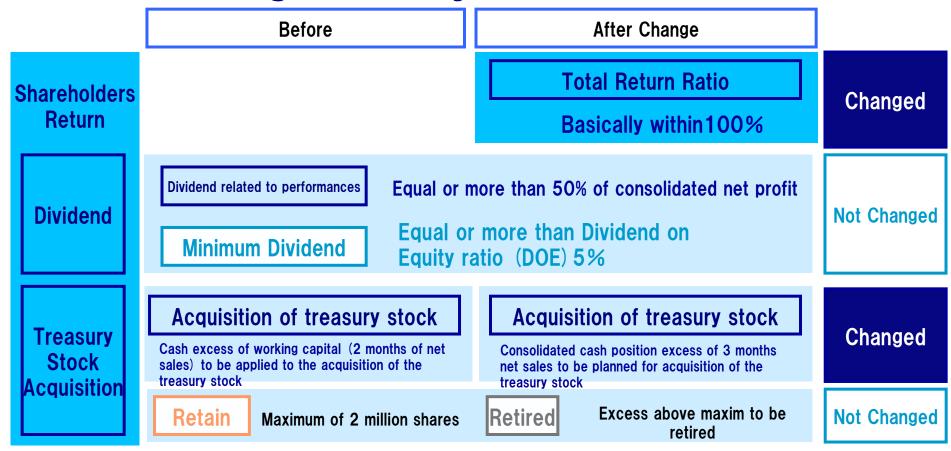
		MT	MF
Utilization ratio	1H FY2011	89.3%	93.2%
	2H FY2011	91.9%	95.6%
	FY2011	90.6%	94.4%
Operating Hours	1H FY2011	8.87h/day	9.02h/day
	2H FY2011	8.89h/day	8.97h/day
	FY2011	8.88h/day	9.00h/day

Recruitment Plan		Newly Graduate (April 1, 2012)	Mid carrier (throughout the year)
	MT	250	300
	MF	150	150
	Total	400	450

V. Shareholders Return



< Change of Policy for Profit Return >



- In view of maximizing shareholder's return in mid- to long-term, unless major capital demends are expected, total return ratio to be within 100% for the total shareholders return by dividend and purchase of treasury shares.
- Three Month Net Sales = Working capital: Consolidated two month net sales + Fund for strengthening the financial base (a fund to sustain the business operation in the event of a crisis equivalent to that of fiscal year ended March 2010): consolidated one month net sales



<Dividend Forecast for the Fiscal Year Ending March 31, 2012>

	First quarter dividends	Second quarter dividends	Third quarter dividends	Year-end dividends	Total
Forcast. Fiscal Year ending march 31, 2012		29.00		29.00	58.00
Actual. Previous Fiscal Year ended march 31, 2011		0.00		27.50	27.50

- In consideration of the performance forecast and according to the dividend policy, the company forecast the dividend for the fiscal year ending March 2012 to be 58 yen per share per year, equivalent to the minimum level of payout ratio which is consolidated Dividend on Equity ratio (DOE) 5%, increase of 30.5 yen compared to the subject fiscal year.
- •We plan to execute the acquisition of treasury stock equivalent to 700 million yen during the fiscal year ending March 2012 according to our profit sharing policy.
- * 50% of Net Profit (forecasted) < Dividend on Equity ratio (DOE) 5%

人と技術で次代を拓く

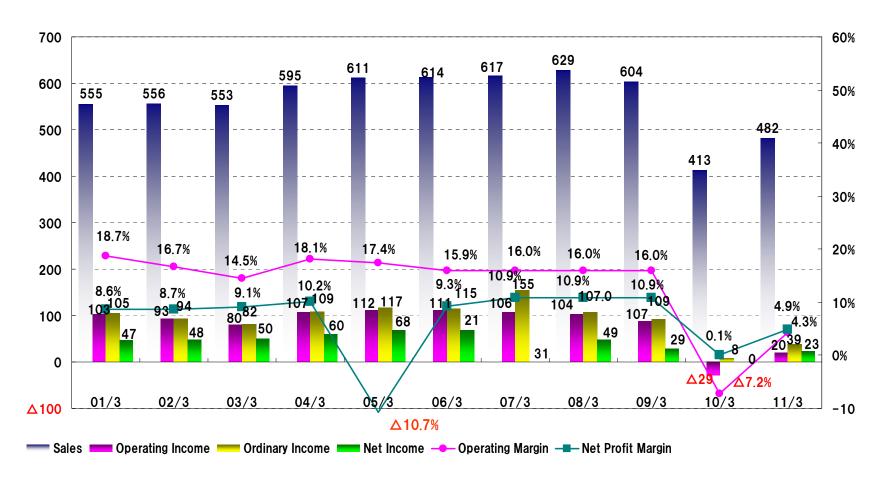
MEITEC

メイテックグループ





(100 million yen)







<Core Business (Temporary engineers staffing business) Results FY2011>

			MT+MF+ CAE	MT+MF	МТ	MF	CAE
FY2011	Utilization Ratio	Actual	-	86.4%	85.1%	92.2%	-
		Previous Year	_	71.6%	71.9%	70.0%	-
	Operating Hours	Actual	-	-	8.83h/day	8.89h/day	-
		Previous Year	_	ı	8.60h/day	8.66h/day	-
	Number of	Actual	6,886	6,801	5,600	1,201	85
	Engineers	Previous Year	7,212	7,125	5,765	1,360	87



<Sales by the Industrial Segments (Non-Consolidated)>

(Millions of yen)

(IMINOT)						, -		
	FY2006	FY2007	FY2008	FY2009	FY2010			
Segment	Nete Sales				Net Sales	Total Net Sales (%)	Change	Change (%)
Automobile/Transportation	13,083	12,927	12,408	7,629	8,981	+18.6%	1,352	+17.7%
Aircraft/Aerospace	3,086	3,056	3,029	3,156	3,564	+7.4%	407	+12.9%
Industrial Machinery	6,814	7,695	7,988	5,464	6,934	+14.4%	1,470	+26.9%
Precision Equipment	3,194	3,151	3,411	2,711	3,101	+6.4%	390	+14.4%
IT Related Hardware and Devices	6,845	7,009	6,312	4,519	5,021	+10.4%	502	+11.1%
Electric and Electronics	9,993	10,324	9,860	6,624	7,705	+16.0%	1,081	+16.3%
Semiconductors and Integrated Circuits Design	9,274	8,834	7,459	3,750	4,271	+8.8%	521	+13.9%
Semiconductor Equipment and Devices	2,983	2,976	2,676	962	1,311	+2.7%	348	+36.2%
Information Processing/Software	3,227	3,467	3,510	3,100	3,667	+7.6%	567	+18.3%
Plant	937	936	1,274	1,118	1,280	+2.7%	162	+14.5%
Construction	261	274	190	179	285	+0.6%	105	+58.6%
Others	2,092	2,302	2,335	2,106	2,141	+4.4%	35	+1.7%
Total	61,795	62,956	60,457	41,319	48,260	+100.0%	6,941	+16.8%



<Top 10 Clients by Sales and Shares of Net Sales> (Non-consolidated)

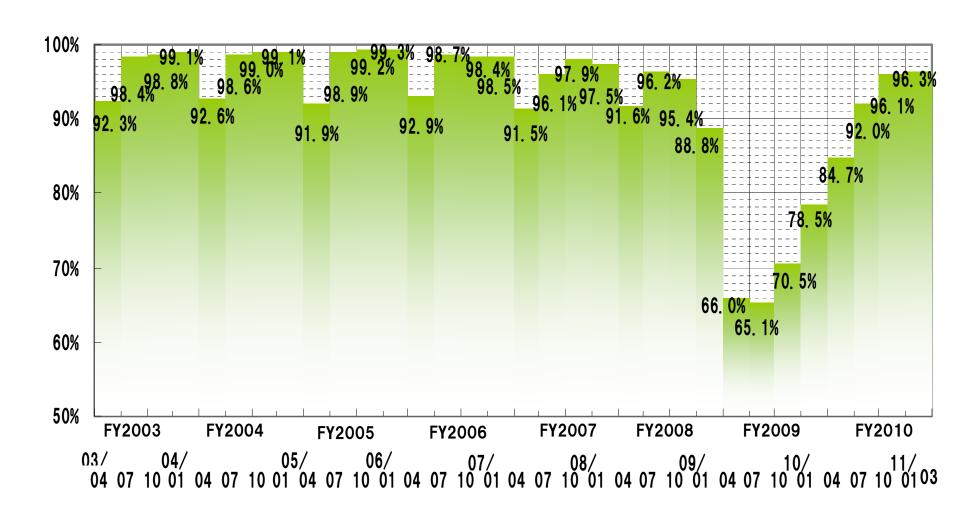
< Five years ago >

< Current > (million yen)

Fiscal year ended March 31,2006	Fiscal year ended March 31,2010	Fiscal year ended March 31,2011		
Companies Name	Companies Name	Companies Name		
1 Panasonic	1 Panasonic	1 Panasonic		
2 Sony Corp.	2 Mitsubishi Heavy	2 Mitsubishi Heavy		
3 Canon Inc.	3 Canon Inc.	3 Canon Inc.		
4 Toyota Motor	4 Sony Corp.	4 Nikon Corp.		
5 Omron Corp.	5 Toyota Motor	5 Denso Corporation		
6 Mitsubishi Heavy	6 Denso Corporation	6 Toyota Motor		
7 Nikon Corp.	7 Nikon Corp.	7 Sony Corp.		
8 Seiko Epson	8 Kawasaki Heavy	8 Kawasaki Heavy		
9 Denso Corporation	9 Seiko Epson	9 Daikin Industries		
10 Kawasaki Heavy	10 Omron Corp.	10 Mitsubishi Electric Corp.		
Top 10 Total 21,059 34.3%	Top 10 Total 14,826 35.9%	Top 10 Total 15,149 31.4%		
Top 20 Total 28,099 45.7%	Top 20 Total 19,281 46.7%	Top 20 Total 19,899 41.2%		
Others 33,326 54.3%	Others 22,039 53.3%	Others 28,360 58.8%		
Total 61,425 100.0%	Total 41,319 100.0%	Total 48,260 100.0%		

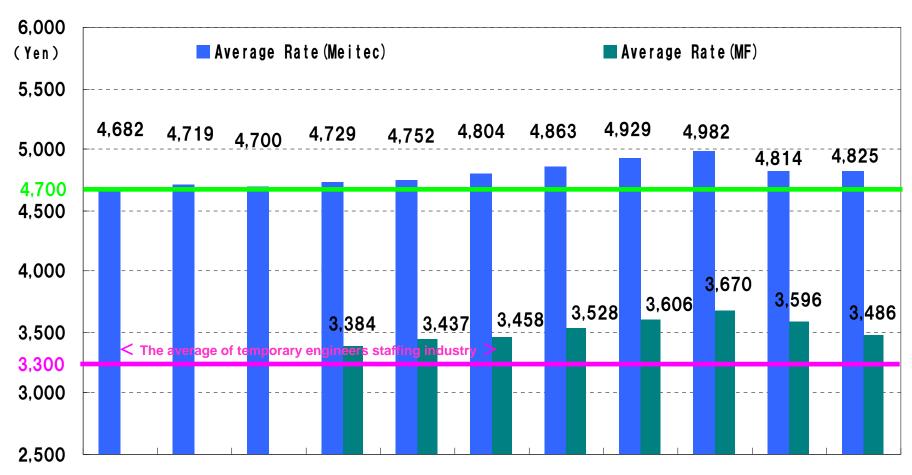


<Utilization Ratio (Meitec Fielders)>





<Trend in Average Rate (Meitec, Meitec Fielders)>



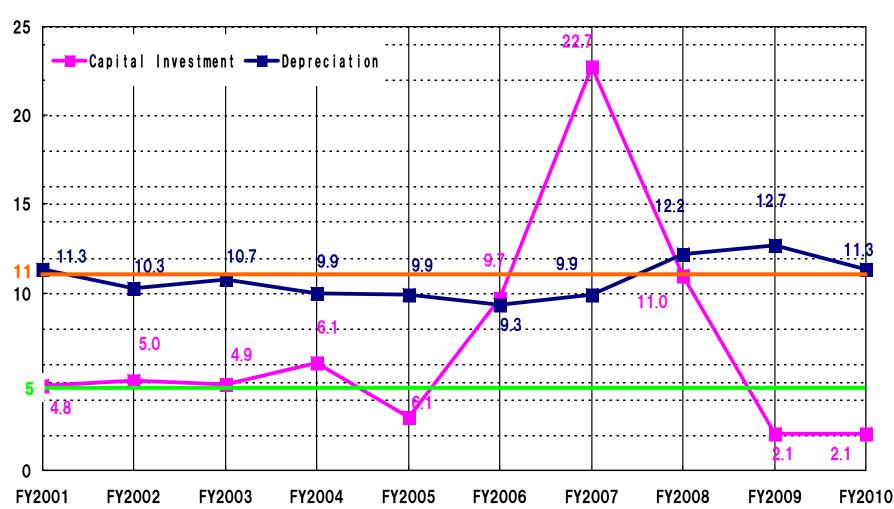
FY2000 FY2001 FY2002 FY2003 FY2004 FY2005 FY2006 FY2007 FY2008 FY2009 FY2010

XAverage Rate at the end of each period



<Capital Investments and Depreciations (Non-Consolidated)> - From the FY2001 to the FY2010 -





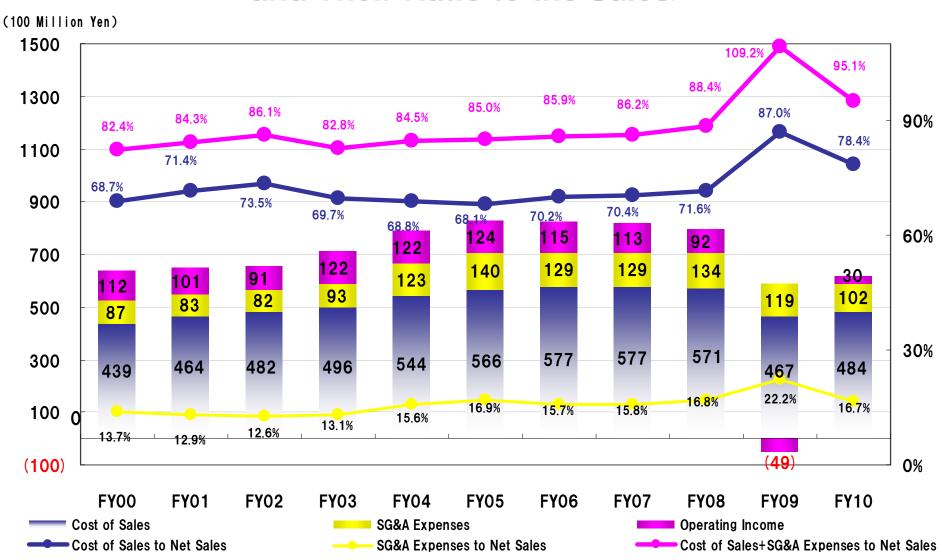


<Return on Equity (ROE) From the FY2000 to the FY2010>



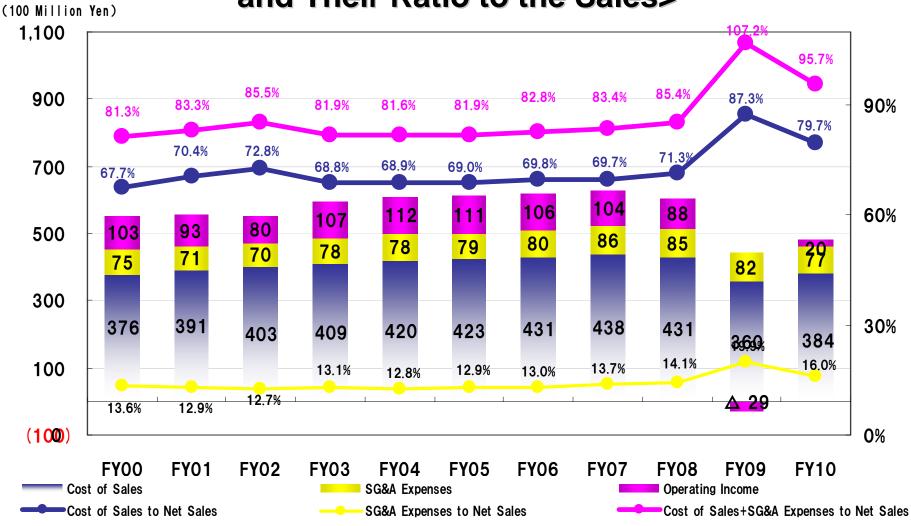


Consolidated SG&A Expenses and Cost of Sales, and Their Ratio to the Sales>





<Non-Consolidated SG&A Expenses and Cost of Sales,</p> and Their Ratio to the Sales>







<Shareholders by Business Segments (Non-Consolidated)>

Charabaldar Cagmant	(As of the Fiscal year ended March 31, 2011)					
Shareholder Segment	Shareholders	%	Shares Held	%		
Banks	3	0.04%	1,137,401	3.24%		
Trust Banks	19	0.28%	5,632,400	16.05%		
Life and against loss insurance companies	21	0.31%	4,202,183	11.97%		
Securities financing and other financial companies	3	0.04%	3,660	0.01%		
Securities companies	33	0.49%	163,048	0.46%		
Business concerns and other companies	115	1.71%	324,932	0.93%		
Overseas companies and investors	135	2.01%	17,920,439	51.06%		
Individuals and others	6,395	95.11%	5,715,937	16.28%		
Total	6,724	100.0%	35,100,000	100.0%		