# Results of Meitec Group for 2<sup>nd</sup> Quarter of the Fiscal Year Ending March 31, 2012

- For the 6 months period ended September 30, 2011 -

**November 8, 2011** 

C

I .Revision to the Results of the Previous Fiscal Year Ended March 31, 2011





After Revision

Difference

55,714

+164

37,661

+164

#### < Revision to the Results of the Previous Fiscal Year Ended March 31, 2011 >

Difference of 412 million yen for bonuses and welfare expenses for the fiscal year ended March 31, 2011 was found between actual and announced result of the fiscal year.

\*Major reason was a error made in posting expenses when the company had made return to the employee to compensate for the payroll cut measures applied during the crisis.

Below correction was made to the "Financial Highlights for the Fiscal Year ended March 31, 2011"

Consolidated P/L	Net	Co	ost	Operating Income	Ordinary	Income Tax deferred	Net
(Millions of Yen)	Sales	Cost of Sales	SG&A	income	Income		Income
Before Revision	61,790	48,462	10,294	3,032	5,000	(589)	3,937
After Revision	61,790	48,832	10,337	2,620	4,588	(754)	3,690
Difference	-	+369	+42	(412)	(412)	(164)	(247)
Consolidated B/S (Millions of Yen)	Total Assets	Of which Total Current Assets	Total Liabilities	Of which Total Current Liabilities	Total Equity	Of which Retained Earnings	Total Liabilities and Equity
Before Revision	55,459	37,496	18,207	9,603	37,324	12,653	55,549

10,016

+412

37,094

(247)

12,405

(247)

55,714

+164

18,619

+412

I. Report of Meitec Group <Consolidated>



#### <Consolidated Results for 2Q of FY Ending March 31, 2012> - For 6-months period ended Sept 30, 2011 -

(Millions of Yen)			Net Sales	Operating Income	Ordinary Income	Net Income
	Consolidated	Apr-11 to Sep-11	31,937	2,328	2,350	1,295
		Previous FY Apr-10 to Sep-10	29,357	662	2,087	1,615
Results for		Change(%)	8.8%	251.3%	12.6%	(19.8%)
Second Quarter		Apr-11 to Sep-11	25,256	1,944	2,262	1,356
	Non- Consolidated	Previous FY Apr-10 to Sep-10	22,698	239	1,573	900
		Change(%)	11.3%	712.2%	43.8%	50.5%

Initial Forecasts	Consolidated	32,500	2,200	2,200	1,000
May 12, 2011 (Millions of Yen)	Non- Consolidated	25,500	1,800	2,100	1,100

(Millions of yen)	1st Half of FY	1st Half	of FY ending Ma	ar. 2012
	ended Mar. 2011	YoY Ch		Change %
Subsidies for employment adjustment	1,401	13	(1,388)	(99.0%)



#### **MEITEC**

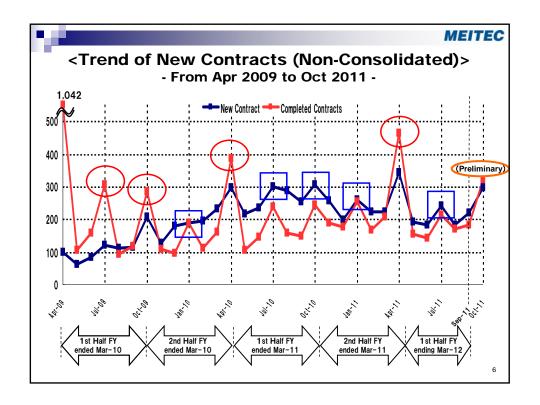
**<**Overview of the market for the 1<sup>st</sup> Half of the Fiscal Year Ending March 31, 2012>

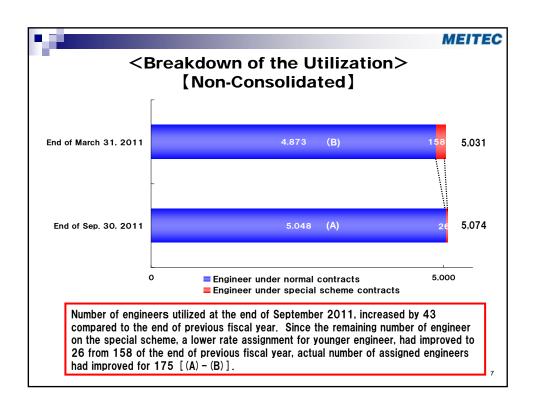
#### 1. Status of Meitec Group's main customer, manufacturers

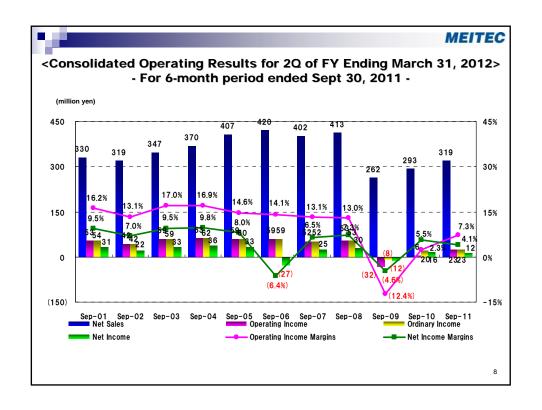
- During the consolidated six months (from April 1, 2011 to September 30, 2011), the Great East Japan Earthquake caused power shortages, disrupted supply chains and other negative factors, and impacted domestic production activities among leading manufacturers, which are the major customers of the Company. Nonetheless, investments in technological development, which had resumed after the Lehman Shock, continued on the whole.
- And many customers applied restrictions on overtime work and a change in days off.
- Also, rapid yen appreciation and other factors led to increasing cost reductions among these customers.

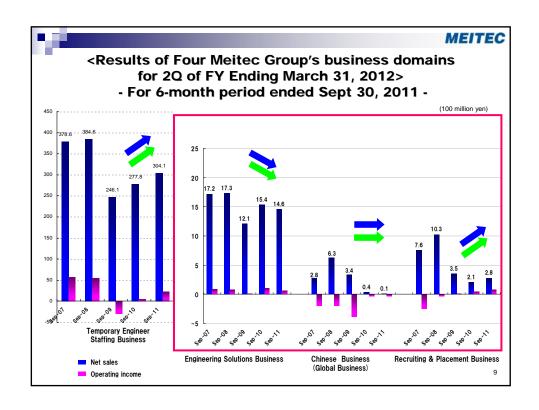
#### 2. Status of our core business, temporary engineer staffing

- As many customers continued investments in technological development, the Company was able to continue to land new contracts from the previous quarter.
- On the other hand, the customers tend to cut back on their cost as well. This resulted in more completed contracts than we expected.







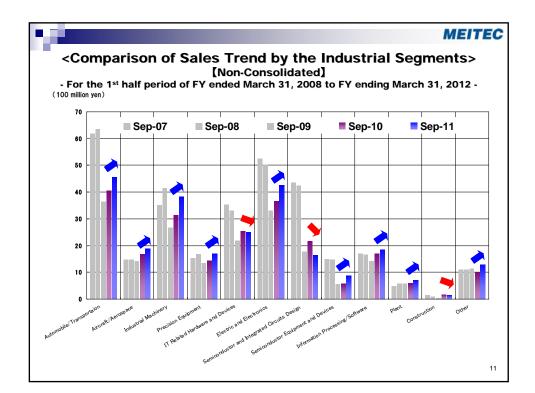


## <Meitec Group Results for 2Q of FY Ending March 31, 2012> - For 6-month period ended Sept 30, 2011 -

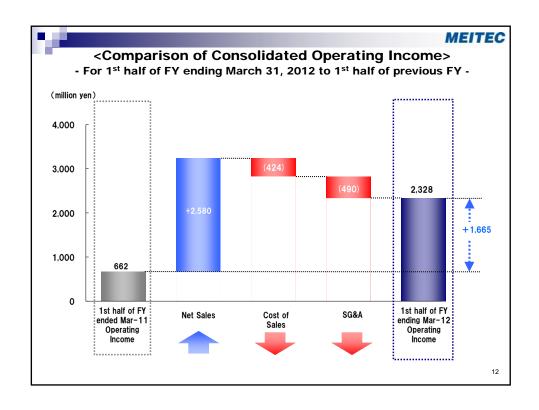
(Millions of Yen)

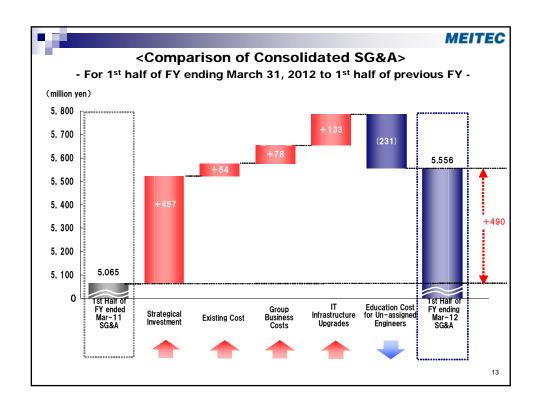
						(MIIIIONS OT YEN)
			Net Sales	Operating Income	Ordinary Income	Net Income
		Meitec	25, 256	1, 944	2, 262	1, 356
-12	Temporary Engineers Staffing Business	Meitec Fielders	4, 113	240	242	145
Mar-		Meitec Cast	1, 160	26	26	16
FYE	Engineering	Meitec CAE	536	63	63	38
r 20	Solutions Business	Apollo Giken Group	924	2	17	(1)
s for	Chinese Business (Global Business)	Meitec Shanghai *1	9	(34)	(34)	(34)
su it	Recruiting &	Meitec Next	283	80	80	80
Re	Placement Business	all engineer.jp	4	1	1	0
	Cons	olidated	31, 937	2, 328	2, 350	1, 295

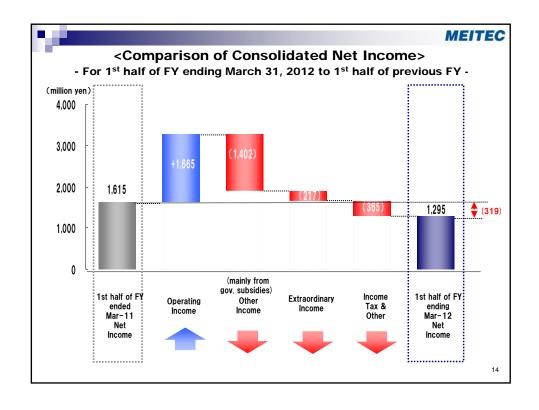
Amounts for each company are non-consolidated basis



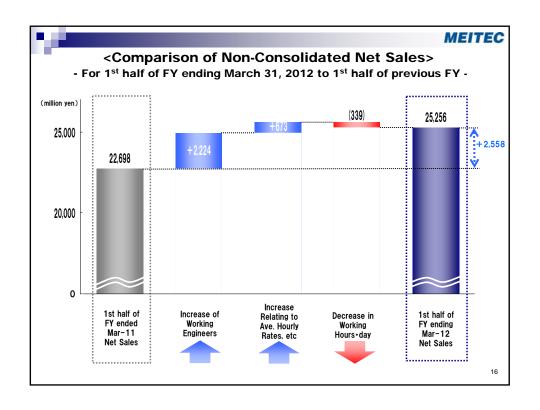
<sup>\*1</sup> Chinese business (Global Business) is total of Meitec Shanghai, Meitec Xian, Meitec Chengdu and Meitec Shanghai Human Resources.

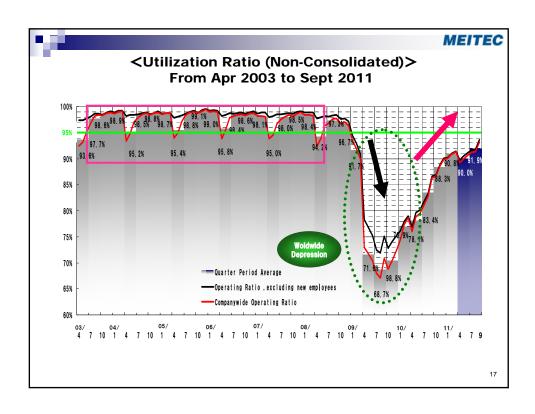


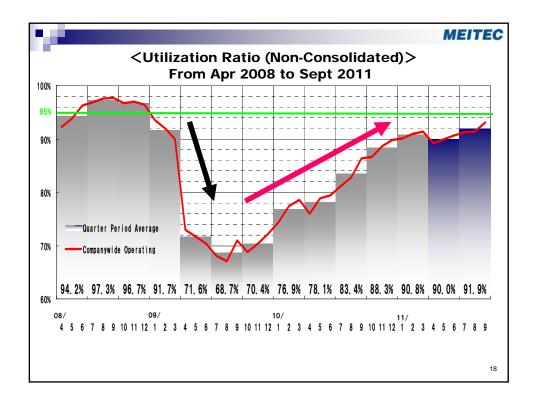


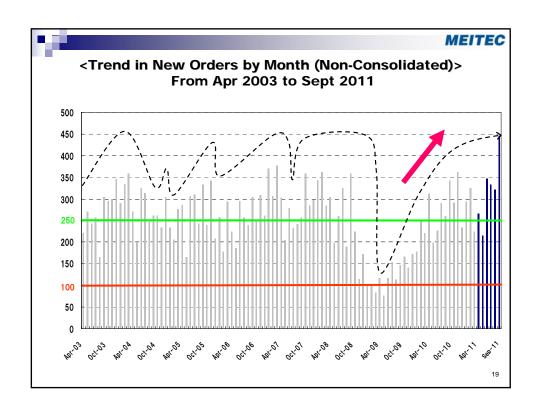


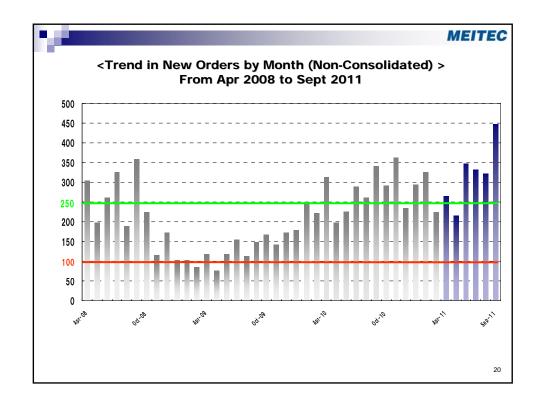
# I. Report of Meitec <Non-Consolidated>

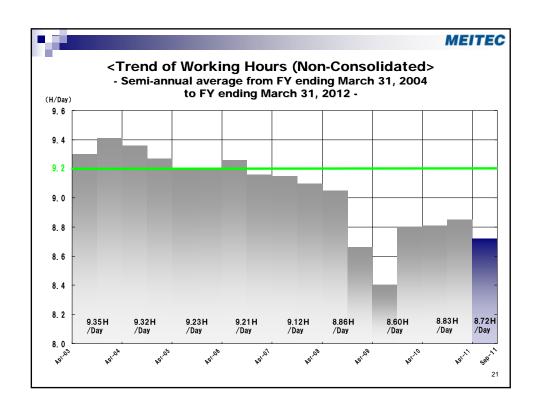


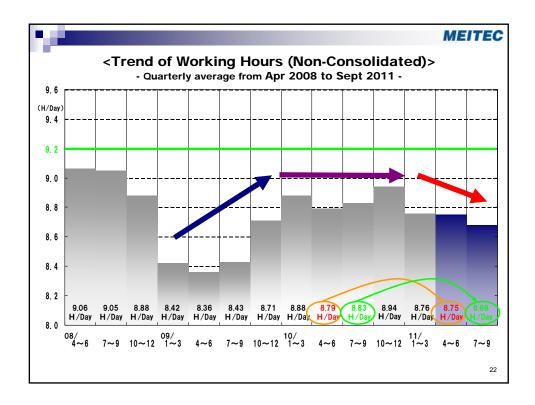












# **II. Performance Forecast**



# Assumptions of the Market in 2<sup>nd</sup> Half of the Year> For the Fiscal Year ending March 31, 2012 -

- 1. Although there are many uncertainties such as foreign exchange, etc., manufactures are sustaining their investments in technological development.
- 2. Customers are increasingly cost-conscious, which led to the number of completed contracts being higher than our initial projection.
- 3. We expect same trend as Meitec for other business at group companies.

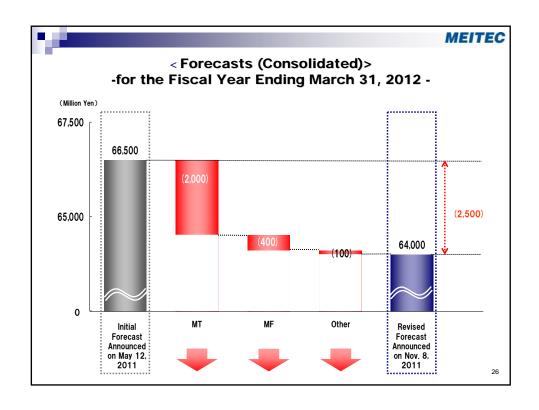
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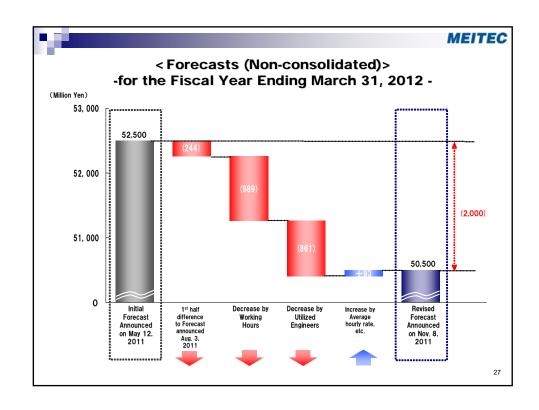
#### **MEITEC**

#### <Forecasts; Fiscal Year Ending March 31, 2012>

(N	fillions of Yen)	Net Sales	Operating Income	Ordinary Income	Net Income
dated	FY Ending Mar-12	64,000	4,200	4,200	2,400
Consolidated	FY Ended Mar-11	61,790	2,620	4,588	3,690
ŏ	Change(%)	3.6%	60.3%	(8.5%)	(35.0%)
Non-consolidated	FY Ending Mar-12	50,500	3,500	3,800	2,300
-cons	FY Ended Mar-11	48,260	1,724	3,550	2,141
Non	Change(%)	4.6%	103.0%	7.0%	7.4%

	( Millio	ns of Yen)	Net Sales	Operating Income	Ordinary Income	Net Income
Ī	Announced May. 12, 2011	Consolidated	66,500	4,700	4,700	2,600
-	Initial Forecast	Non consolidated	52,500	3,900	4,200	2,400







# 

				MT	MF		
		1 04 11 014	Initial Forecast	89.3%	93.2%		
		1st Half	Actual	90.9% (+)	94.4% (+)		
Utilization		2nd Half	Initial Forecast	91.9%	95.6%		
ratio		Zno Hair	Forecast	92.9% (+)	94.4% (-)		
		iscal Year	Initial Forecast	90.6%	94.4%		
	ľ	iscai ieai	Forecast	91.9% (+)	94.4% (=)		
		1st Half	Initial Forecast	8.87h/day	9.02h/day		
		2nd Half	Actual	8.72h/day (-)	8.70h/day (-)		
Working	Ш		Initial Forecast	8.89h/day	8.97h/day		
Hours			Forecast	8.66h/day (-)	8.71h/day (-)		
	إرا	إرا	Ŀ	iscal Year	Initial Forecast	8.88h/day	9.00h/day
	ľ	iscai teai	Forecast	8.69h/day (-)	8.71h/day (-)		
Newly grad	lu	ate hires	Initial Forecast	250	150		
(to Join on Apr. 1, 2012)		Forecast	228 (-)	184 (+)			
Mid-oo	Mid savasv biva		Initial Forecast	300	150		
Mid-career hire		Forecast	100 (-)	100 (-)			

<sup>( )</sup> indicate difference compared to initial forecast

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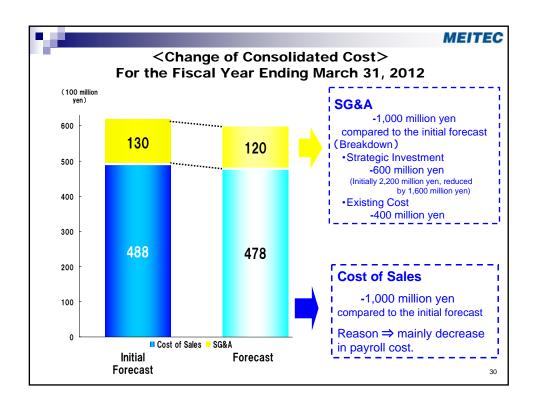
#### **MEITEC**

#### <Forecasts for Meitec Group; Fiscal Year Ending March 31, 2012>

(Millions of Yen)

			Net Sales	Operating Income	Ordinary Income	Net Income
		Meitec	50, 500	3, 500	3, 800	2, 300
	Temporary Engineers Staffing Business	Meitec Fielders	8, 200	450	450	270
2		Meitec Cast	2, 300	50	50	30
, 201	Engineering	Meitec CAE	1, 100	110	110	70
1. 31	Solutions Business	Apollo Giken Group	1, 800	10	20	10
Ma	Chinese Business (Global Business)	Meitec Shanghai *1	25	(65)	(65)	(65)
	Recruiting &	Meitec Next	560	120	120	120
	Placement Business	all engineer.jp	10	0	0	0

<sup>\*</sup> Chinese business (Global Business) is total of Meitec Shanghai, Meitec Xian, Meitec Chengdu and Meitec Shanghai Human Resources.



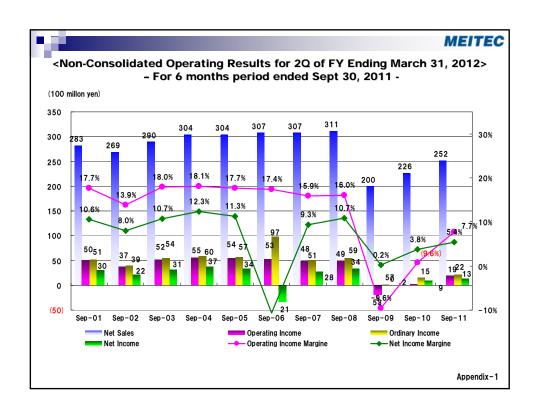
# IV. About Dividend



#### <Dividend Forecast for the Fiscal Year Ending March 31, 2012>

	First quarter dividends	Second quarter dividends	Third quarter dividends	Year-end dividends	Total
Fiscal Year ending March 31, 2012		29.00		(Forecast) 29.00	58.00
Actual. Previous Fiscal Year ended March 31, 2011		0.00		27.50	27.50

- Based on our earnings forecasts and according to the Company's dividend policy, the dividend forecast for the fiscal year ending March 2012 stays at the minimum level of the payout ratio, which is a consolidated dividend on equity ratio (DOE) of 5%. Therefore, we have not reviewed our dividend forecast.
  - \* 50% of Net Income (forecast) < 5% of Dividend on Equity (DOE)





# <Outline of the Core Business (Temporary Engineer Staffing)> - For 6 months period ended Sept 30, 2011 -

			MT+MF+ CAE	MT+MF	MT	MF	CAE
	Utilization ratio	Apr-11 to Sep-11	-	91.5%	90.9%	94.4%	-
1, 2012	(Company -wide)	Previous FY Apr-10 to Sep-10	-	82.1%	80.7%	88.3%	-
ng Mar.31,	Operating	Apr-11 to Sep-11	-	-	8.72h/day	8.70h/day	-
FY Endir	Hours	Previous FY Apr-10 to Sep-10	-	-	8.81h/day	8.86h/day	-
1st Half FY Ending	Number of	Apr-11 to Sep-11	6,750	6,668	5,498	1,170	82
	Engineers	Previous FY Apr-10 to Sep-10	7,058	6,971	5,746	1,225	87

Appendix-2



#### **MEITEC**

#### <Sales by the Industrial Segments (Non-Consolidated)>

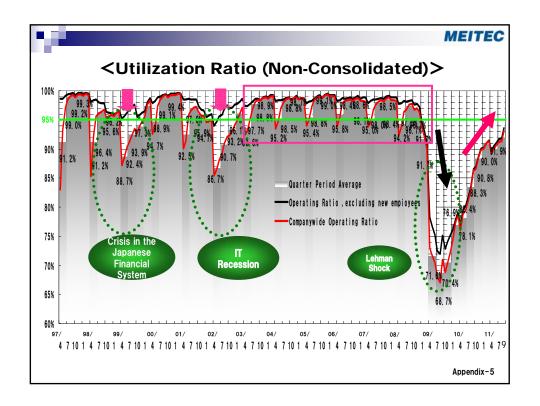
- For 6 months period ended Sept 30, 2011 -

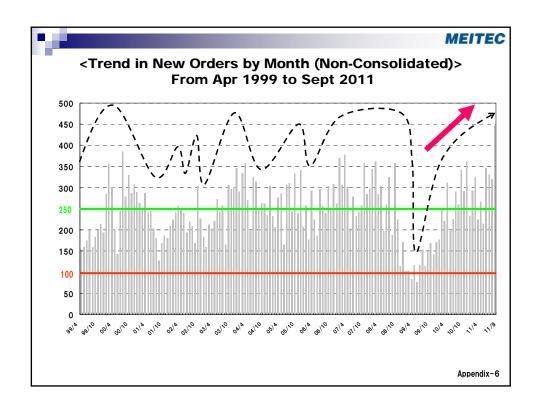
(million yen)

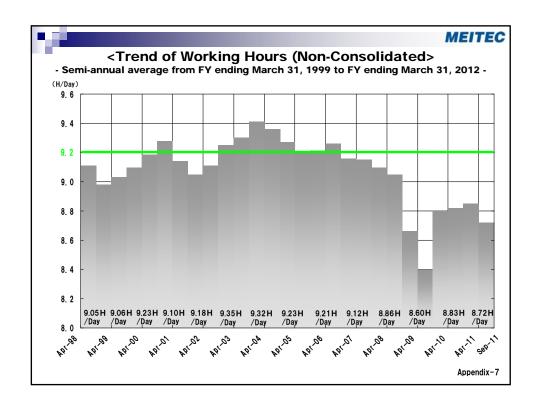
Segment	Apr-07 to Sep-07	Apr-08 to Sep-08	Apr-09 to Sep-09	Apr-10 to Sep-10	1st Half of FY Ending Mar-12 (Apr-11 to Sep-11)			
		Nete	Sales	·	Net Sales	Total Net Sales (%)	Change	Change (%)
Automobile/Transportation	6,190	6,357	3,650	4,046	4,563	18.1%	+516	+12.8%
Aircraft/Aerospace	1,478	1,484	1,427	1,685	1,894	7.5%	+208	+12.4%
Industrial Machinery	3,518	4,135	2,671	3,126	3,834	15.2%	+708	+22.7%
Precision Equipment	1,541	1,670	1,342	1,431	1,697	6.7%	+266	+18.6%
IT Related Hardware and Devices	3,522	3,320	2,188	2,545	2,504	9.9%	(40)	(1.6%)
Electric and Electronics	5,235	5,029	3,322	3,661	4,268	16.9%	+606	+16.6%
Semiconductors and Integrated Circuits Design	4,363	4,248	1,776	2,167	1,633	6.5%	(534)	(24.7%)
Semiconductor Equipment and Devices	1,489	1,474	550	574	875	3.5%	+301	+52.4%
Information Processing/Software	1,689	1,665	1,418	1,700	1,863	7.4%	+162	+9.6%
Plant	465	577	565	599	706	2.8%	+106	+17.8%
Construction	146	97	46	158	141	0.6%	(16)	(10.5%)
Others	1,112	1,103	1,142	1,006	1,277	5.1%	+271	+26.9%
Total	30,753	31,163	20,098	22,698	25,256	100.0%	+2,557	+11.3%

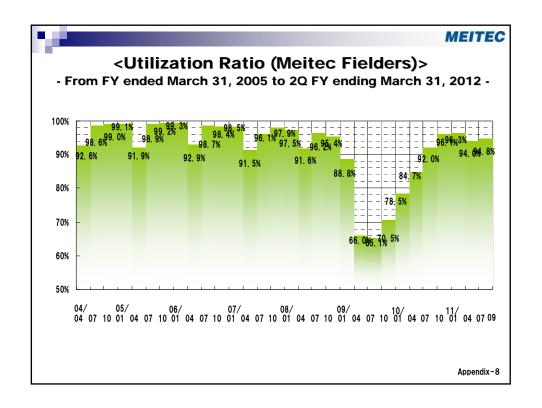
Appendix-3

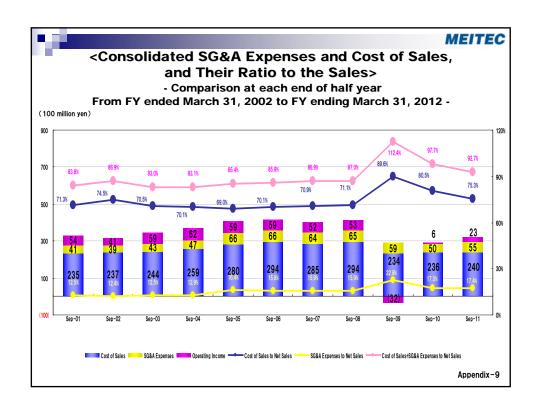
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(Non-consolidated) <five ago="" years=""> &lt; Previous Year &gt; &lt; Current &gt; /</five>									
< Five year	<five ago="" years=""></five>				s year	>	<current> (million ye</current>		
Apr-06 to	Apr-06 to Sep-06			Apr-10 to Sep-10			Apr-11 to Sep-11		
Compani	Companies Name			Companies Name			Companies Name		
1 Panasonic				1 Panasonic			1 Mitsubishi Heavy		
2 Sony Corp.				2 Mitsubishi Heavy			2 Panasonic		
3 Canon Inc.				3 Canon Inc.			3 Nikon Corp.		
4 Mitsubishi Heavy				4 Nikon Corp.			4 Canon Inc.		
5 Omron Corp.				5 Sony Corp.			5 Denso Corporation		
6 Nikon Corp.				6 Denso Corporation			6 Sony Corp.		
7 Toyota Moto	7 Toyota Motor			7 Toyota Motor			7 Kawasaki Heavy		
8 Seiko Epson				8 Kawasaki Heavy			8 Daikin Industries		
9 Denso Corporation				9 Seiko Epson			9 Toyota Motor		
10 Kawasaki Heavy			10 Daikin Industries			10 Mitsubishi Electric			
Top 10 Total	10,514	34.1%		Top 10 Total	7,205	31.7%	Top 10 Total	7,203	28.
Top 20 Total	13,836	44.9%		Top 20 Total	9,601	42.3%	Top 20 Total	9,737	38.
Others	16,963	55.1%		Others	13,098	57.7%	Others	15,519	61.
Total	30,799	100.0%		Total	22,698	100.0%	Total	25,256	100

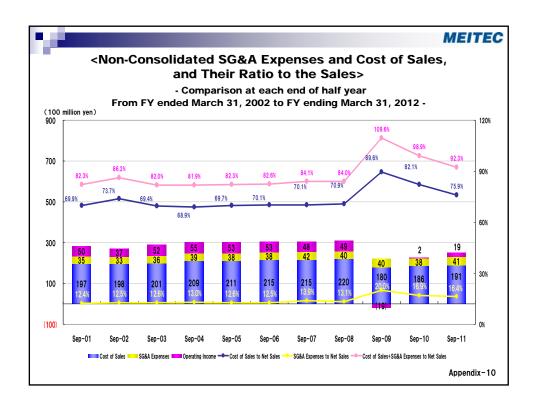












<Shareholders by Business Segments (Meitec)>
- At the end of 2Q of FY ending March 31, 2012 -

Shareholder Segment	(As of the Second Quarter Period Ended September 30, 2011)							
Shareholder Segment	Shareholders	%	Shares Held	%				
Banks	3	0.04%	875,501	2.49%				
Trust Banks	21	0.31%	6,297,500	17.94%				
Life and nonlife insurance companies	16	0.23%	4,165,183	11.87%				
Securities financing and other financial companies	4	0.06%	23,260	0.07%				
Securities companies	35	0.51%	195,080	0.56%				
Business concerns and other companies	116	1.69%	322,892	0.92%				
Overseas companies and investors	143	2.09%	17,368,869	49.48%				
Individuals and others	6,516	95.07%	5,851,715	16.67%				
Total	6,854	100.0%	35,100,000	100.0%				

Appendix-11