

I. Highlights of FY Ended March 31, 2012 Consolidated Results

	<b>isolidate</b> the Fiscal				MEIT
(Million of Yen)		Net Sales	Operating Income	Ordinary Income	Net Income
	FY2011	66,955	5,450	5,531	2,827
Consolidated	FY2010	61,790	2,620	4,588	3,690
	Change(%)	8.4%	108.0%	20.6%	(23.4%)
	FY2011	53,188	4,613	4,988	2,590
Non- Consolidated	FY2010	48,260	1,724	3,550	2,141
	Change(%)	10.2%	167.5%	40.5%	21.0%
% For the fiscal year ended M 1,839 million yen non-consolio <b><note: b="" forecasts<="" past=""></note:></b>	dated.			036 million yen co	nsolidated and
(Million of Yen)		Net Sales	Operating Income	Ordinary Income	Net Income
Revision of Forecast	Feb. 07, 2012	66,000	5,000	5,000	2,400
Consolidated	Nov. 08, 2011	64,000	4,200	4,200	2,400
Performances	May. 12, 2011	66,500	4,700	4,700	2,600

Let me begin with an overview of consolidated results.

On a consolidated basis, net sales for fiscal 2011, the year ended March 31, 2012, reached 66,955 million yen, up 8.4% from the previous fiscal year.

On the profit front, operating income jumped 108.0%, to 5,450 million yen, and ordinary income climbed 20.6%, to 5,531 million yen, but net income dropped 23.4%, to 2,827 million yen.

The main reason for comparatively sluggish growth in ordinary income when operating income resulted favorably is explained in the notes to the financial statements. To summarize, government subsidies for employment adjustment added about 2,000 million yen to ordinary income in fiscal 2010, the year ended March 31, 2011, whereas such proceeds were essentially zero in fiscal 2011.

The primary factor leading to lower net income was a reversal of deferred tax assets, totaling 520 million yen, which followed by a reduction in the corporate tax rate.

The data in green shows changes in forecast for fiscal results, namely, initial forecast announced a year ago and the subsequent downward revisions in November 2011 and upward revisions in February 2012. In the end, actual results surpassed initial targets.

#### MEITEC



Here is an overview of market conditions in fiscal 2011.

First—the status of the manufacturing industry.

Three conditions affected the main customers of Meitec Group in the manufacturing industry. The Great East Japan Earthquake had the most profound consequences, as it occurred in March a year ago, just before fiscal 2011 started. The disruption to supply chains that arose immediately after the earthquake, as well as power shortages, had an incredibly huge impact on the domestic production activities of our main customers—leading manufacturers in Japan—especially in the first half of the fiscal year.

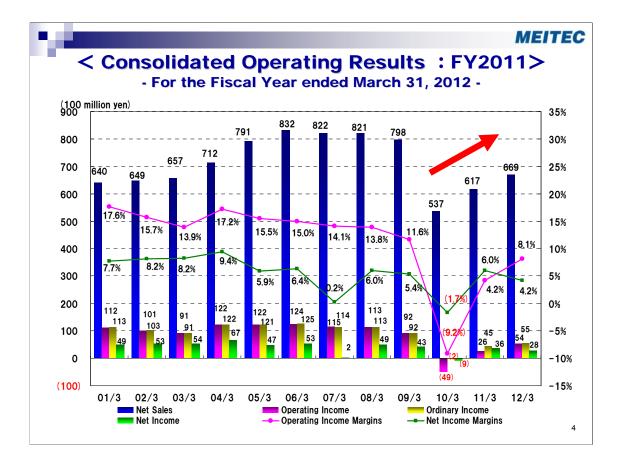
However, despite the impact on production, most of Japan's leading manufacturers continued their effort to sustain the investment into technological development.

Through the 2<sup>nd</sup> quarter, our customers curtailed production activities, in some cases adjusting the work schedule or limiting overtime. This caused a drop in the working hours of our engineers.

And second—the status of our core business.

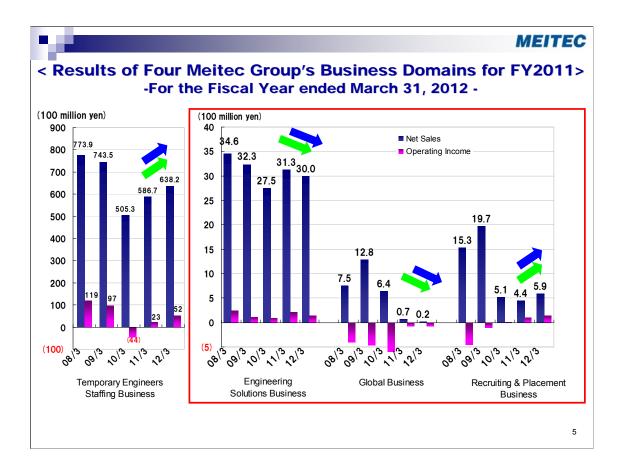
As highlighted in red, a noteworthy development was that the working hours gradually started to increase from the 3<sup>rd</sup> quarter.

The working hours through the 2<sup>nd</sup> quarter was much shorter than expected, which prompted management to revise performance forecasts downward in November. But as the recovery tone brightened from the 3<sup>rd</sup> quarter, management adjusted the revised targets upward in February, and in the end, consolidated results exceeded initial forecast.



This graph shows trends in consolidated fiscal results.

Group profitability was seriously affected by fallout from the Lehman shock a few years back, but as the graph shows, fiscal results have since been charting an upward path.



This graph shows performance trends for each of the Group's four business segments.

Temporary Engineer Staffing is the Group's flagship segment and contributes about 95% of consolidated net sales. This business involves Meitec Corporation, Meitec Fielders Inc. and Meitec Cast Inc. The operating environment was not necessarily ideal, but the segment was able to deliver higher sales and higher operating income nonetheless.

The three business segments inside the red frame—Engineering Solutions, Global, and Recruiting & Placement—together contribute about 5% of consolidated net sales and do not have much of an impact on consolidated fiscal results.

Recruiting & Placement has delivered steady improvement in net sales and operating income since the Lehman shock.

In this business, Meitec Next Corporation recruits and places staff with engineering qualifications. By fine-tuning its focus on engineer placement service, the company is raising its profile somewhat within this specialized placement market and thereby securing favorable business results.

In Engineering Solutions, net sales and operating income fell slightly. This is primarily because the impact of the Great East Japan Earthquake caused a slight decrease in orders for Meitec CAE's analytical services using computers.

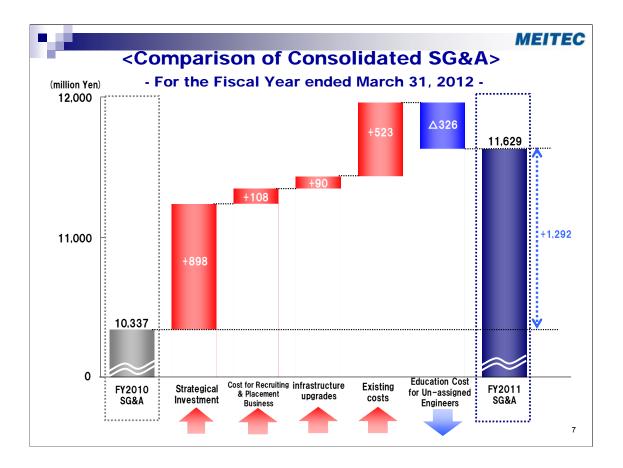
Global is a segment that spotlights development of the Company's engineer outsourcing operations in China. The segment is mainly engaged in temporary staffing services for Japanese manufacturers with a presence in China and a need for local staff with engineering expertise. This business is seen as a long-term upfront investment, but because front-loading can adversely affect consolidated results, the segment strives to cap the operating loss with an annual upper limit of 100 million yen.

1000					MEITEC						
<meitec 2011="" for="" fy="" group="" results=""></meitec>											
- For the Fiscal Year ended March 31, 2012 -											
(Millions of ) Net Sales Operating Ordinary Income Income Net Income											
	Meitec	53,188	4,613	4,988	2,590						
Temporary Engineers Staffing Business	Meitec Fielders	8,510	537	540	275						
-	Meitec Cast	2,370	67	68	33						
Engineering Solutions	Meitec CAE	1,150	124	124	70						
Business	Apollo Giken Group	1,855	19	23	(0)						
Global Business	Meitec Shanghai *	25	(67)	(67)	(67)						
Recruiting & Placement	Meitec Next	593	147	147	147						
Business	all engineer.jp	9	1	1	1						
Consolidated ** 66,955 5,450 5,531 2,827											

6

This table presents fiscal results for each company in the Group.

All business segments showed operating income except Global Business.



This graph shows comparison of consolidated SG&A expenses.

Five factors were behind the 1,292 million yen increase in SG&A expenses.

First—strategic investments totaling 898 million yen. This outlay of funds will pave the way for medium- to long-term growth under the medium-term management plan. The cost of recruiting is the Company's biggest expense and is included in strategic investments .

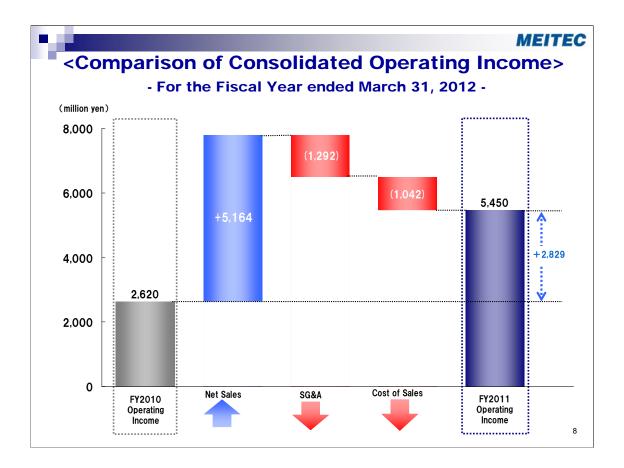
Next—cost for recruiting and placement amounting to 108 million yen. As I mentioned earlier, Meitec Next has achieved favorable business growth, and associated expenses have increased in the process.

And then we had IT infrastructure upgrades—90 million yen. We continuously undertake investments to boost productivity.

The fourth factor—existing costs. These are mostly employee training costs and costs incurred to normalize situations that caused employee benefits, such as health and welfare, to be scaled back as a contingency response following the Lehman shock.

The fifth factor was actually a positive change that tempered rising SG&A expenses. It was a 326 million yen reduction in education and training costs for unassigned engineers. And also, as the engineer utilization ratio went up, the absolute number of unassigned engineers went down. The cost of education and training for those unassigned engineers also went down.

As a whole, consolidated SG&A expenses amounted a year-on-year increase of 1,292 million yen.



This graph compares consolidated operating income in fiscal 2011 against the fiscal 2010 amount.

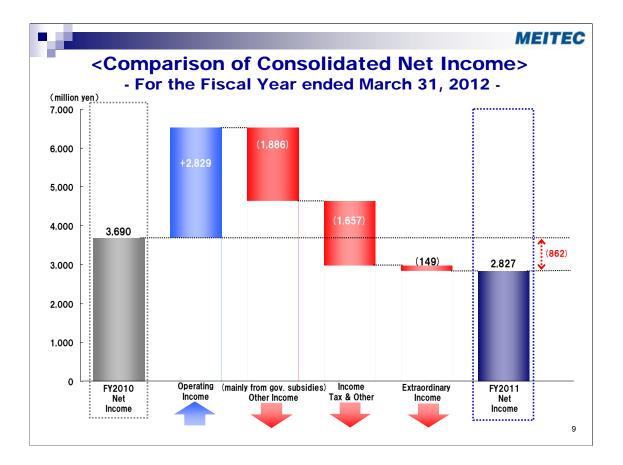
In fiscal 2011, operating income reached 5,450 million yen—a significant improvement of 2,829 million yen, compared with the fiscal 2010 amount of 2,620 million yen.

This reflects one positive factor and two negative factors.

On the plus side— a 5,164 million yen increase in net sales. On the minus side—a 1,292 million yen increase in selling, general and administrative expenses; and a 1,042 million yen increase in cost of sales.

A breakdown of selling, general and administrative expenses—SG&A— is provided on the next page.

The increase in cost of sales is mainly due to higher labor cost for engineers, according to higher net sales.



This graph compares consolidated net income in fiscal 2011 against the fiscal 2010 amount.

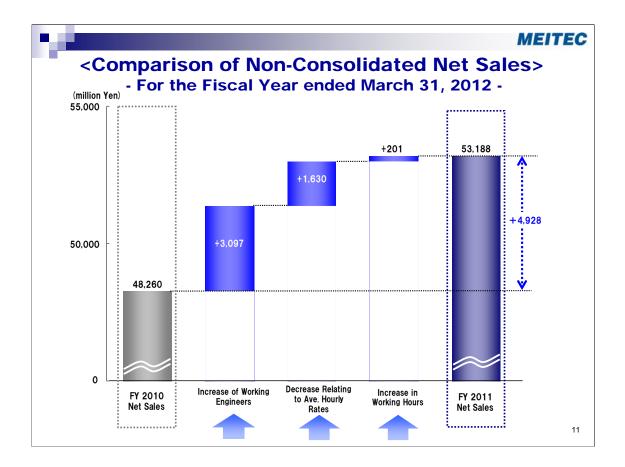
Net income reached 2,827 million yen in fiscal 2011, down 862 million yen from fiscal 2010.

Operating income added 2,829 million yen.

We recorded a year-on-year decrease of 1,886 million yen in other income. As I mentioned earlier, this is because the receipt of government subsidies for employment adjustment was nearly zero.

An increase in income tax and other taxes consumed 1,657 million yen, and after accounting for a drop in extraordinary income, net income ended 862 million yen below the level marked in fiscal 2010.

I. Highlights of FY Ended March 31, 2012 Non-Consolidated Results



This graph shows comparison of net sales for Meitec alone.

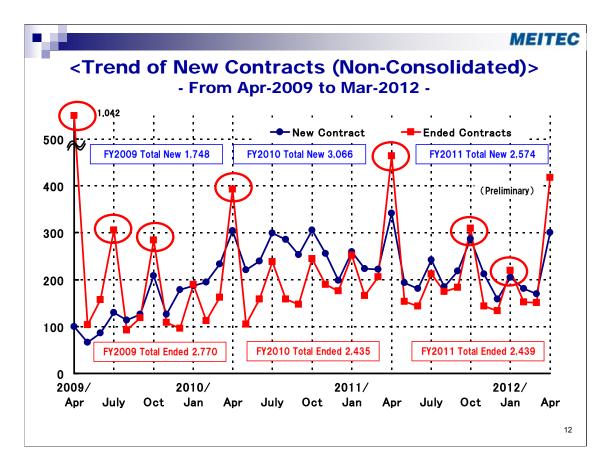
On a non-consolidated basis, net sales reached 53,188 million yen, up 4,928 million yen from fiscal 2010.

Factors contributing to higher net sales are an increase in the number of assigned engineers, which is a precursor to higher utilization ratio, as well as an improved contract rate per hour and increased working hours per day. And the main reason for higher net sales in fiscal 2011compared with fiscal 2010 was the combined effect of all three factors.

The biggest boost came from an increase in the number of assigned engineers, which is a precursor to higher utilization ratio, and had a 3,097 million yen effect on net sales.

An improvement in the average hourly rate for engineers had a 1,630 million yen effect on net sales.

Other factors, aside from the increase in the number of working hours, contributed slightly, but still had a 201 million yen effect on net sales.



This graph shows trend of contracts, assuming higher sales, over the past three years.

Since the Lehman shock, we provide this data in our financial statements as well. The blue line represents the number of monthly contracts started and the red line represents the number of monthly contracts ended.

For the number of assigned engineers to increase, the blue line representing new contracts started must be above the red line representing completed contracts.

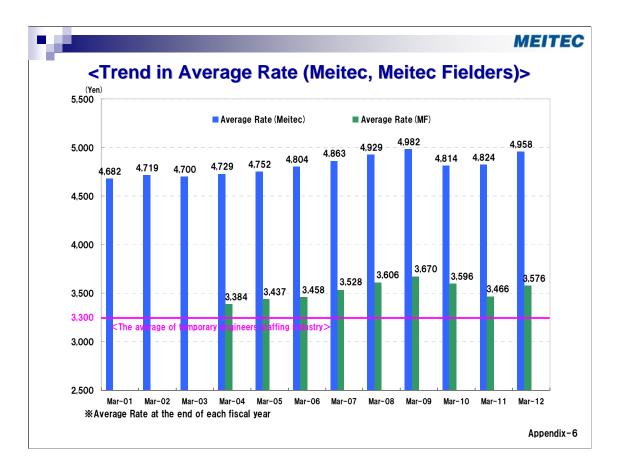
In fiscal 2011, 2,439 contracts came to an end, and 2,574 contracts started up. The difference between new and completed contracts was the increase in assigned engineers.

Comparing these results to fiscal 2010, there is no discernible difference in the number of contracts ended. But a closer look at such contracts in fiscal 2011 reveals that 167 of them were deliberately terminated following the presentation of business proposals by the Company.

We call this "strategic rotation", and it refers to the rotation of engineers. We implement it intentionally because if temporary placement continues long term, we could lose opportunities to implement higher hourly rates or improve service levels.

We suspended the "strategic rotation" after the Lehman shock, but reintroduced it in fiscal 2010 as a way to enhance marketing results.

The 167 contracts that were terminated because of strategic rotation provided an opportunity to implement an increase in hourly rates since the assignment of engineers would have been to customers anticipating a higher hourly rate.



This graph shows trend of average hourly rate.

The Meitec average hourly rate rose slightly, to 4,985 yen.

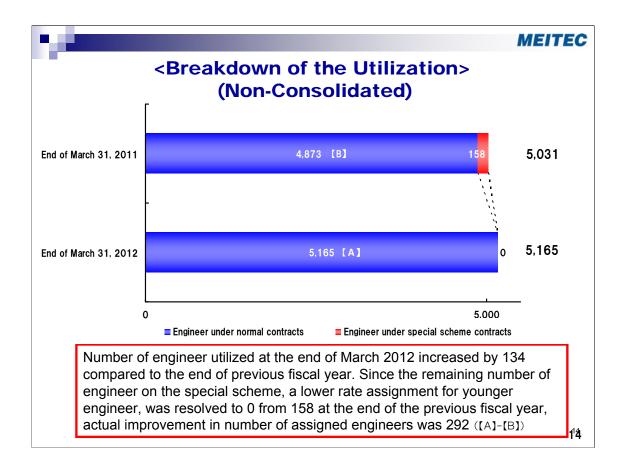
Hourly rates are an extremely important aspect of business. Even at the time of the Lehman shock, our policy was to "maintain prices" not to "maintain the utilization ratio by slashing prices." This was the marketing approach we applied.

We think that once hourly rates are slashed, it is nearly impossible to return to the level from which the rates were cut. Therefore, we responded to the challenges of a very difficult market after the Lehman shock without slashing hourly rates, and in fiscal 2011, as a result of energetic marketing efforts, rates began climbing, as you see in the graph.

It is important to note, however, that Meitec recruited very few new graduates over the past two years. We just hired 220 newly graduated engineers this past April, but with the standard hourly rate for newly graduated engineers hovering at 4,000 yen, we are likely to see an average rate decrease if we deploy our new employees.

The deployment of newly graduated engineers did not lead to rate reductions in the past two years, but downward pressure to lower rates overall is mounting now with the deployment of new graduates.

With vigorous marketing efforts to sustain rates around the 4,900 yen level, we believe we can withstand the pressure to lower rates and move forward.



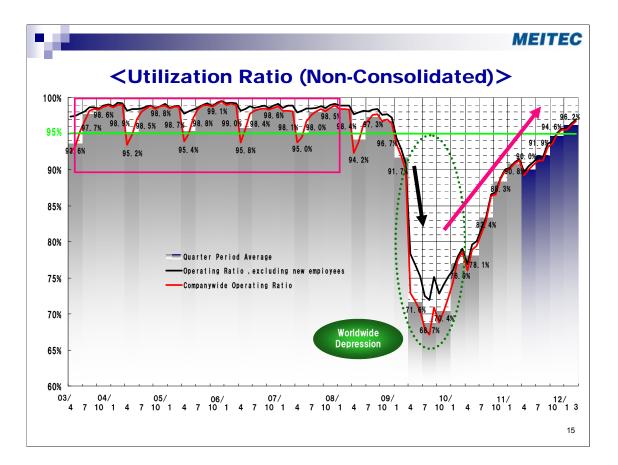
This is a breakdown of assigned engineers.

As of March 31, 2012, Meitec had 5,165 engineers on the job, up 134 from a year earlier.

The text in the red-edged box states that the actual number of engineers in the field effectively rose by 292. The difference is explained by the add-back of 158 engineers—the red part of the top bar—who were placed with customers under so-called a special scheme in fiscal 2010 but then returned to ordinary services in fiscal 2011.

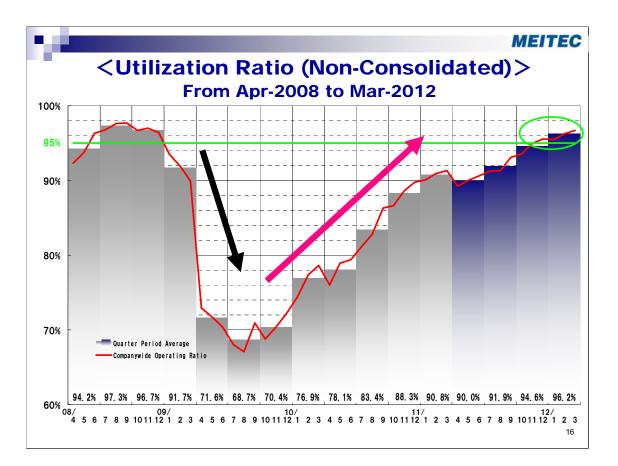
The special scheme was our response to the Lehman shock, which caused the temporary staffing market to cool suddenly, creating an extremely difficult environment in which to place engineers, especially young, new graduates. To give these employees a chance to acquire at least a little practical experience and thereby not lose out on career opportunities due to their unassigned status, we came up with an approach—which we referred to as a "special scheme". We expanded the sphere of services very close to that of manufacturing outsourcing services and then placed special scheme employees with customers at lower rates.

At the end of fiscal 2011, the the special scheme was dissolved so that the number of engineers working under that format went from 158 to zero, giving us another reason to raise rates.



This graph shows one of important management index, trend of the utilization ratio, for Meitec alone.

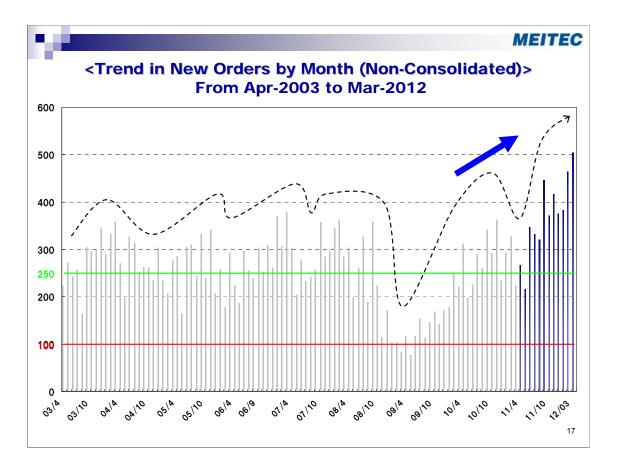
Utilization ratio have steadily improved after suddenly dropping, due to circumstances triggered by the Lehman shock.



For us, topping the green line, which marks a utilization ratio of 95%, is an index of normal conditions.

In the fourth quarter of fiscal 2011, the utilization ratio hit 96.2%, finally topping our benchmark level of 95% for the first time since the Lehman shock.

The hiring of 220 engineers in April 2012 would cause a temporary drop in the April utilization ratio. But as the deployment of newly graduated engineers progresses, the utilization ratio should expand. We plan to achieve a utilization ratio of over 95% during the current fiscal year.



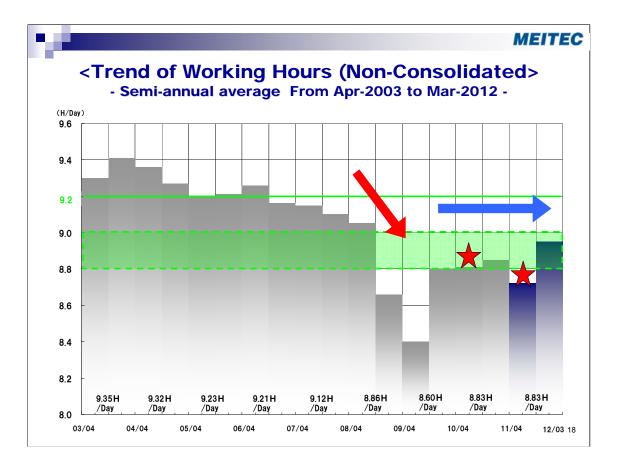
This graph shows trend of new order activity on a monthly basis.

As an index of performance in the Company, this index some what precedes the utilization ratio.

Changes in monthly order activity in fiscal 2011 are on the far right. As the fiscal year started, in April and May, we recorded a slight drop in new orders, partly due to the effects of the March disasters. This situation was short-lived, however, and we were able to secure steady order activity at an extremely high level for the rest of the fiscal year.

Following the Lehman shock, we switched to proactive marketing, and because we apply a more persistent approach in our marketing activities to capture orders and also pick up short-term staffing requests, it really isn't possible anymore to compare current order trends to those that prevailed before the Lehman shock.

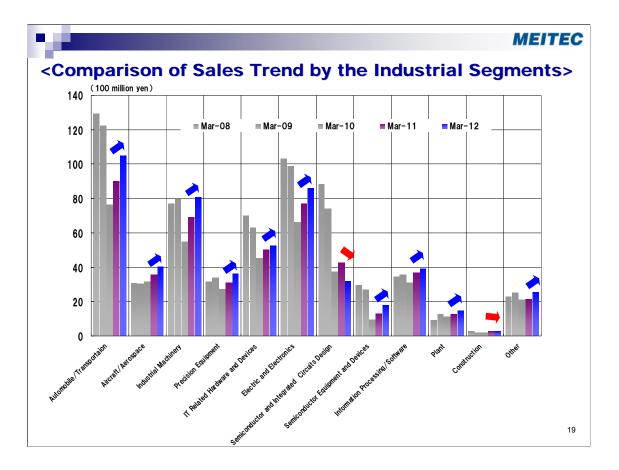
At one time, business was considered brisk if we took in more than 250 orders a month. Moving forward, I would like to consider changing the level required to meet the definition of "brisk business.".



This graph shows trend of working hours for Meitec alone.

The two stars mark the first six months of fiscal 2010 and fiscal 2011. The star on the right shows a sizable drop compared with the second half of fiscal 2010, owing to repercussions from the March 2011 disasters. In the second half of fiscal 2011, however, the working hours rebounded and exceeded the level recorded in the second half of fiscal 2010. This had a positive effect on business results.

Before the Lehman shock, working hours per day averaged longer than between 9.0 and 9.2. But since the trend to cut costs and restrict overtime has become common practice among our corporate customers rather than out-of-the-ordinary measures, average working hours per day is shifting into the green zone, in a range from 8.8 to 9.0.



This graph shows changes in non-consolidated sales, according to industry segment.

Sales to customers in nearly all segments were up, year-on-year.

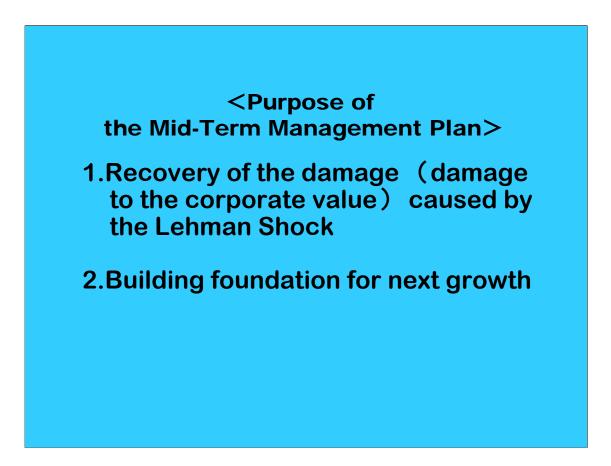
We are often asked regarding effects from the sluggish business results for major manufacturers of electric appliances, mainly due to lackluster demand for televisions. If I was to specify any particular segment, there was effect in form of sales reduction compared to the previous year in the semiconductor and integrated circuit design segment. This is evident in a year-on-year decrease in the sale of services to this segment.

Nevertheless, one of our biggest strengths is an extensive, well-established customer base covering all manufacturing segments and underpinned by a solid track record of services to more than 4,000 companies. So even when order activity retreats in some segments, we are able to offset the situation by capitalizing on demand from other segments.

That is, we are in a much better position now than when the Lehman shock occurred. The event triggered incredibly difficult conditions, swiftly eroding demand in all industry segments. At that time, we had no customer segments which can compensate for other segments. Under current conditions, I think that we can compensate condition differences between the segments within our wide customer base.

### II. Mid-Term Management Plan "Co-creation 21"

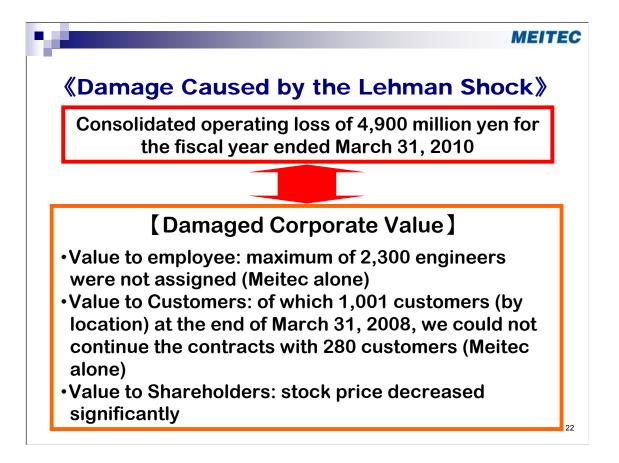
(From April 1, 2011 to March 31, 2014)



Our three-year medium-term management plan emphasizes two objectives.

The first is to recover from the damage caused by the Lehman shock—that is, polish tarnished corporate value.

The second is to build a platform for a new stage of growth.

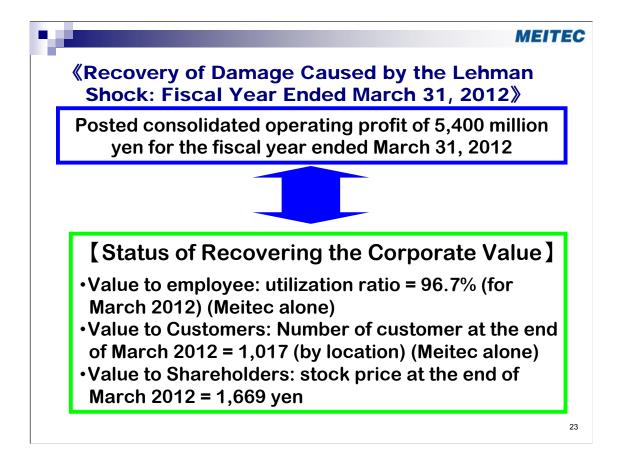


The damage caused by the Lehman shock was essentially a 4,900 million yen operating loss on the consolidated books.

In terms of corporate value, the Lehman shock eroded value to employees, as demonstrated by our inability to deploy as many as 2,300 engineers.

Our value to customers was also negatively affected. Prior to the Lehman shock, we had contracts with 1,000-plus companies. We were unable to maintain business with 280 of these companies, marking a loss of close to 30% of the customer base.

And finally, our value to shareholders withered, due to a significant and certainly regrettable decline in the price of our stock.



To see the progress we achieved toward bringing value back in the first year of the medium-term management plan, look first at performance. We rebounded from the operating loss posted in fiscal 2010, achieving instead operating income of 5,400 million yen on a consolidated basis in fiscal 2011.

By and large, we restored value to employees, demonstrated by an improvement in the utilization ratio to 96.7%.

Value to customers is on a positive trajectory now. After we lost nearly 30% of our customer base, we adopted a more proactive marketing approach, targeting new customers and different divisions at existing customer companies. The number of customers has returned to a same level to that prior to the Lehman shock.

While we have reestablished a sense of corporate value among employees and customers, our stock price would suggest that we have not yet responded fully to shareholder expectations. And we acknowledge this situation.

With this in mind, management is considering an enhanced return of profits to shareholders in fiscal 2012. I will elaborate on this point later.

MEITEC



We have laid out sales and profit targets in the three-years of the medium-term management plan, as described in 1. here. We made progress toward these targets in the first year of the plan and will strive to maintain the momentum in the second and third years.

The strategic objective described in 2. is not directly connected to sources of sales and income. But the Lehman shock taught us a hard lesson but provided insight to promote investment activities that will reinforce our business foundation and make it more resilient to changes in the market.



These seven strategic targets will be the building blocks of a stronger corporate structure.

### MEITEC

26

### **« Key Points of Mid-term Management Plan**»

- •Meitec will build stronger business base according to the 7 strategic targets of the plan
- •Due to the strategic investments according to the plan, operating income will be lower than that of before the Lehman Shock for next three years
- •Main purpose is to avoid losses in the scale of the recent crisis, even if we have to face a crisis in the same level as the Lehman Shock
- •After achieving the targets of the plan, we will set higher target for the operating income

The med-term management plan emphasizes four key points.

This page is same as that from previous fiscal year.

The first three points were described in the presentation materials disclosed last year.

The fourth point—After achieving the targets of the plan, we will set higher target for the operating income —requires first and foremost that the damage caused by the Lehman shock be repaired and that we establish a foundation for growth into the future. We will work tirelessly to achieve these targets during the three-years of the medium-term management plan.

We will then apply the results of our efforts as a springboard to launch us forward to the next stage of our corporate development.

## **W. Forecast for FY Ending March 31, 2013**

b de	MEIT	EC
<as< th=""><th>sumptions for the Fiscal Year Ending March 2013</th><th>3&gt;</th></as<>	sumptions for the Fiscal Year Ending March 2013	3>
1.	Although factors of the world macroeconomy are uncertain, technological investment by the manufacturers will continue.	
2.	Complete work assignment of new engineers who joined in April 2012 (220 for Meitec and 169 for Meitec Fielders) by the end of 2 <sup>nd</sup> quarter.	
3.	Achieve target for the mid-carrier hire. (see page 34 for hiring plan)	
4.	Continue to execute the strategic investment plan (for Meitec alone) to build stronger business base in order to realize the mid- to long-term continuous growth regardless of whether if we are in crisis or not. (* New Mid-term Management Plan "Co-creation 21")	
		28

Progress in fiscal 2012 is conditioned upon four assumptions.

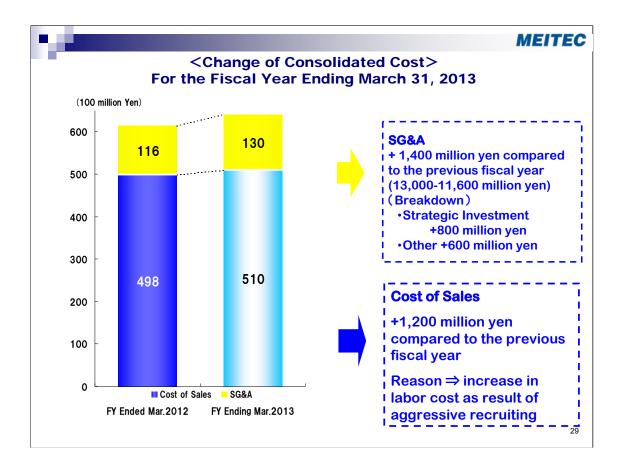
First, macroeconomic factors at home and abroad are uncertain, creating a perfect storm scenario for crisis situations to appear at any time. Prevailing circumstances will surely sustain a sense of crisis and tension.

As I mentioned earlier, fiscal 2011 was also characterized by several crisis situations. Despite the challenging conditions, however, manufacturers in Japan—our major customers—are likely to maintain their technological investment focus.

Second, in April 2012 Meitec hired 220 newly graduated engineers and Meitec Fielders hired 169. We expect to have all these employees assigned to customers by the end of the second quarter of fiscal 2012.

Third, our hiring plans will address mid-career recruitment. Details are provided on page 34. We plan to achieve our target.

Fourth, we will mark steady progress on the aforementioned medium-term management plan.



This graph shows cost estimates.

We expect the cost of sales to be 51,000 million yen, up 1,200 million yen from the 49,800 million yen recorded in fiscal 2011. This is largely due to an increase in labor cost due to a increase in number of engineer following more aggressive recruitment.

On the other hand, we expect the SG&A cost to be 13,000 million yen, up 1,400 million yen from the 11,600 million yen recorded in fiscal 2011. The intended allocation of funds is an increase of 800 million yen for strategic investments and an increase of 600 million yen to cover other costs.

-<	Forecasts ; F	iscal Yea	r Ending N	March 31,	2013>				
(Millions of Ye									
		Net Sales	Operating Income	Odrdinary Income	Net Income				
	1st Half of FY2012 Apr to Sep 2012	33,200	2,100	2,100	1,200				
ted	1st Half of FY2011 Apr to Sep 2011	31,937	2,328	2,350	1,295				
lida	Change (%)	4.0%	(9.8%)	( <b>10.6</b> %)	(7.3%				
Consolidated	FY2012	69,500	5,500	5,500	5,500				
	FY2011	66,955	5,450	5,531	2,827				
	Change (%)	3.8%	0.9%	( <b>0.6</b> %)	94.6				
ed	1st Half of FY2012 Apr to Sep 2012	26,400	1,800	2,100	1,300				
idat	1st Half of FY2011 Apr to Sep 2011	25,256	1,944	2,262	1,356				
Isoli	Change (%)	4.5%	(7.4%)	( <b>7.2</b> %)	(4.1%				
Non-consolidated	FY2012	55,200	4,700	5,000	5,700				
	FY2011	53,188	4,613	4,988	2,590				
	Change (%)	3.8%	1.9%	0.2%	120.1				

MEITER

Consolidated performance forecast calls for net sales of 69,500 million yen. We expect operating income to reach 5,500 million yen, ordinary income, also 5,500 million yen, and net income, the same as well.

Non-consolidated results will likely mirror the year-on-year change of consolidated results. First-half operating income will probably fall below the amount posted in the corresponding period a year earlier, on a consolidated basis as well as a non-consolidated basis.

The main reason for this downward change is, as I mentioned earlier, related to the hiring of newly graduated engineers by Meitec and Meitec Fielders in April 2012, which will cause respective utilization ratio to shrink, albeit temporarily.

On a full-year basis, operating income should expand, paralleling progress in the deployment of newly graduate engineers.

Reason for the forecast for full-year consolidated net income being same amount as ordinary income, and expected to significantly increase by 94.5% over fiscal 2011, is described on the next page.

						MEITE				
Anticipated Effect of Dissolving a Subsidiary (RMOA) to the Derformance										
(BMOA) to the Performance> Forcast for Fiscal Year Ending March 31, 2013										
(100Million of Yen)	Consolidated			Non-consolidated						
		Fiscal Yea		F	-iscal Year					
	1st Half		2nd Half	1st Half		2nd Half				
Ordinary Income	21.0	55.0	34.0	21.0	50.0	29.0				
Effect from liquidation of subsidiary	_		_	_	+ 4.5	+4.5				
Income before income taxes	21.0	55.0	34.0	21.0	54.5	33.5				
Tax Expenses	(9.0)	0.0	+9.0	(8.0)	+2.5	+10.5				
Regular tax expenses	(9.0)	(22.0)	(13.0)	(8.0)	(19.5)	(11.5)				
Effect from liquidation of siubsidiary		+ 22.0	+22.0		+ 22.0	+22.0				
Net Income <b>12.0 55.0</b> 43.0 <b>13.0 57.0</b> 44.0										
Effect of dissolution of a subsidiary (BMOA) to the consolidated performance										
is anticipated to be 2,200 million yen decrease of tax expenses. Also, effect to the non-consolidated performance is anticipated to be gain of										

450 million yen from dissolution of subsidiary, in addition to above tax expense decrease.

· Please see separate press release for details.

31

Anticipated fiscal 2012 performance results reflect the impact from liquidating subsidiary **BMOA** Corporation.

Meitec once acquired a company named Drake Beam Morin–Japan, Inc. (hereafter, "DBM-J"). When this company was sold to Tempstaff Co., Ltd., in May 2009, claims held by DBM-J in a its former U.S. subsidiary were not transferred. Consequently, BMOA survived as a company to manage these claims. BMOA is slated for liquidation in October 2012 because the administrative services for this former U.S. subsidiary will more or less wind down in fiscal 2012.

The loss carried forward on the books of DBM-J was assumed by BMOA, so with BMOA's liquidation, this amount then transfers to Meitec, as the parent company.

We expect the effect of this event to reduce tax expenses by about 2,200 million yen. The reduction in tax expenses will have a positive effect on consolidated net income, and could boost the bottom line to 5,500 million yen.

On a non-consolidated basis, Meitec will book 450 million yen in liquidation proceeds under extraordinary income. On a consolidated basis, this amount is cancelled out and eliminated, so the effect will simply be to boost net income by 2,200 million yen.

	<fore< th=""><th>casts for</th><th>Meite</th><th>c Grou</th><th>ib &gt;</th><th>MEIT</th></fore<>	casts for	Meite	c Grou	ib >	MEIT					
	- Fiscal Year Ending March 31, 2013 - (Millions of Yen)										
	Net Sales         Operating Income         Ordinary Income         Net Income										
		Meitec	55,200	4,700	5,000	5,700					
	Temporary Engineers Staffing Business	Meitec Fielders	8,800	430	430	260					
		Meitec Cast	2,400	50	50	30					
,2013	Engineering Solutions Business	Meitec CAE	1,200	130	130	80					
Mar.31,201		Apollo Giken Group	1,800	30	30	30					
	Global Business	Meitec Shanghai *	80	( 50)	( 50)	( 50)					
	Recruiting & Placement Business	Meitec Next	740	150	150	140					
		all engineer.jp	80	0	0	C					

This table shows fiscal 2012 performance forecasts for Group companies.

Non-consolidated net income of 5,700 million yen reflects the factors presented on the previous pages.

MEITEC

### <Prerequisites of Performance Forecast> - (MT+MF) for Fiscal Year Ending March 31, 2013 -

			Ν	ИТ	Γ	ИF
	Fiscal Year2011		94.8%	(93.2%)	89.9%	(95.5%)
Utilization ratio		1 st Half	92.9%	(90.9%)	86.5%	(94.4%)
		2nd Half	96.5%	(95.4%)	93.2%	(96.5%)
	F	iscal Year2012	8.81h/day	(8.83h/day)	8.85h/day	(8.84h/day)
Operating Hours		1st Half	8.69h/day	(8.72h/day)	8.72h/day	(8.70h/day)
		2nd Half	8.93h/day	(8.95h/day)	8.97h/day	(8.98h/day)

\* ( ) indicate actual results of the fiscal year ended March 31, 2012

Our forecasts are conditioned upon certain prerequisites.

In particular, the utilization ratio of Meitec and Meitec Fielders engineers and their working hours have a considerable impact on fiscal results, so estimated rates and hours are presented here.

As mentioned earlier, Meitec's utilization ratio is expected to drop temporarily in April, due to the hiring of newly graduated engineers, but should average out at 94.8% for the full-year, exceeding the rate—93.2%—realized in fiscal 2011.

Meanwhile, Meitec Fielders' utilization ratio is likely to stall at 89.9%, compared with 95.5% in fiscal 2011.

Meitec has a total of about 5,600 engineers, including the 220 newly graduated engineers, while Meitec Fielders has a total of about 1,300 engineers, including 169 newly graduated engineers. The Meitec Fielders' total is about a quarter of the Meitec total.

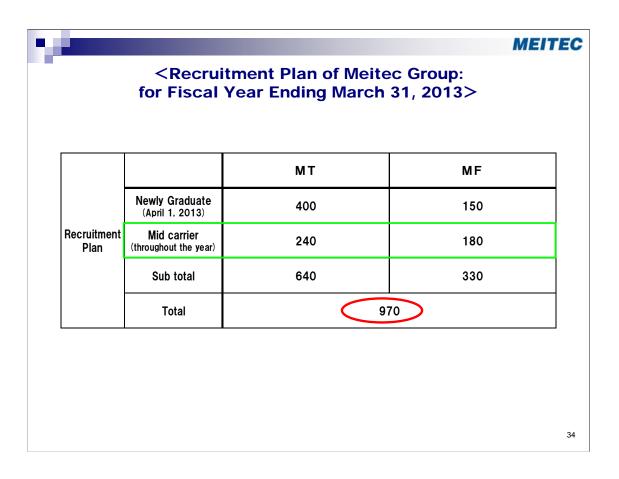
Consequently, the impact of newly graduated employees on the utilization ratio of Meitec Fielders is greater than at Meitec, prompting the gap in utilization ratio estimates in the table.

Both Meitec and Meitec Fielders will probably see their engineers log working hours on a par with the previous fiscal year.

As I mentioned already, hours worked in the first half of fiscal 2011 were down from fiscal 2010. For fiscal 2012, we have conservatively set hours worked near fiscal 2011 levels, given that very few of our customers have decided on concrete steps to cope with such issues as power shortages and production adjustments.

Even if there is no slump in the first half like there was in the previous fiscal year, it is still possible that net sales will exceed our forecast.

#### 33



This is our recruitment plan for fiscal 2012.

Meitec plans to recruit 400 new graduates, while Meitec Fielders plans to recruit 150.

Mid-career recruitment during the fiscal year will see Meitec hire 240 engineers and Meitec Fielders, 180.

This mid-career recruitment—the area outlined in green—will be undertaken during this fiscal year and to be deployed during this fiscal year. Since the engineers' on-the-job activity will therefore impact fiscal results, the recruitment figures have been included here.

Meitec and Meitec Fielders plan to hire total of 970 engineers during the fiscal year 2012. But for the future, we will establish a structure covering both companies that facilitates hiring of more than 1,000 engineers per year.

# V. Shareholders Return

	<b></b>				<b>T</b> 1 1
	First quarter dividends	Second quarter dividends	Third quarter dividends	Year-end dividends	Total
Actual.Previous Fiscal Year ending March 31,2012		29.00		29.50	58.50
Forcast.Fiscal Year ending March 31,2013		29.50		66.00	95.50
ormance forec dend forecasts	are; 29.5 ye	of 5% at the	end of 2 <sup>nd</sup> q		6 yen per s

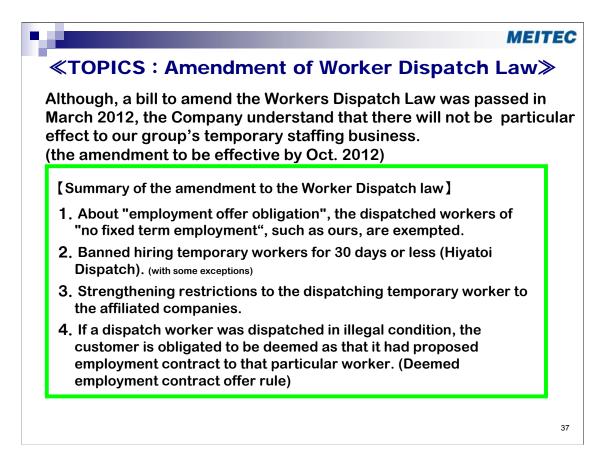
At last, we would like to explain regarding our shareholder return.

For fiscal 2012, we intend to distribute an annual dividend of 95.50 yen per share, an increase of 37 yen per share from fiscal 2011. This annual dividend will comprise an interim amount of 29.50 yen per share and a year-end amount of 66 yen per share.

Our dividend policy is detailed on page 10 of the Financial Highlights for the Fiscal Year ended March 31, 2012, but basically, we aim for a payout ratio of 50% or more. If 50% of net income is less than 5% of dividend-on-equity, then the distribution will be based on 5% DOE.

In keeping with this dividend policy, we will apply the 5% DOE calculation to the interim dividend, arriving at 29.50 yen per share. For the year-end dividend, we will apply the 50% payout ratio, pegged to consolidated net income reflecting the aforementioned liquidation of BMOA. And this should come out to 66 yen per share.

Consistent with the concept of a 100% total return ratio—as underlined in red—we plan to purchase 2,400 million yen worth of treasury stock in fiscal 2012.



The last topic I wish to address is amendment of the Worker Dispatch Law governing the actions of temporary staffing service providers.

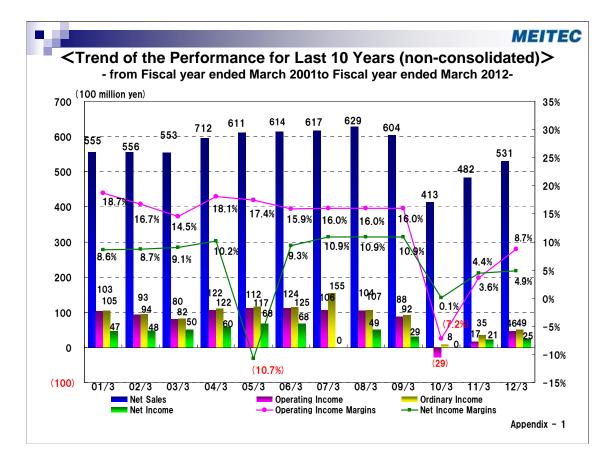
The law underwent changes in March 2012.

These changes will take effect in October, but we have concluded that they will not have much of an impact on the temporary staffing services we provide.

Regulations have become more strict through revisions of the Worker Dispatch Law since before the Lehman shock. But the specialized temporary staffing services that we provide—that is, hiring engineers on a full-time basis and placing them with customers—has always been exempt. The focus of tighter restrictions has been on outsourced labor characterized by job uncertainty, especially day labor, and so-called registration-type temporary staffing services, where potential workers sign up with an agency.

Therefore, we do not feel that this recent round of legal adjustments will have any impact on our temporary staffing services.





## <Core Business (Temporary engineers staffing business) Results FY2011>

			MT+MF+ CAE	MT+MF	MT	MF	CAE
	Utilization Ratio	Actual	-	93.6%	93.2%	95.5%	-
		Previous Year	-	86.4%	85.1%	92.2%	_
011	110 Operating Nours	Actual	-	-	8.83h/day	8.84h/day	-
FY2(		Previous Year	-	_	8.83h/day	8.89h/day	_
	Number of Engineers	Actual	6,634	6,552	5,385	1,167	82
		Previous Year	6,886	6,801	5,600	1,201	85

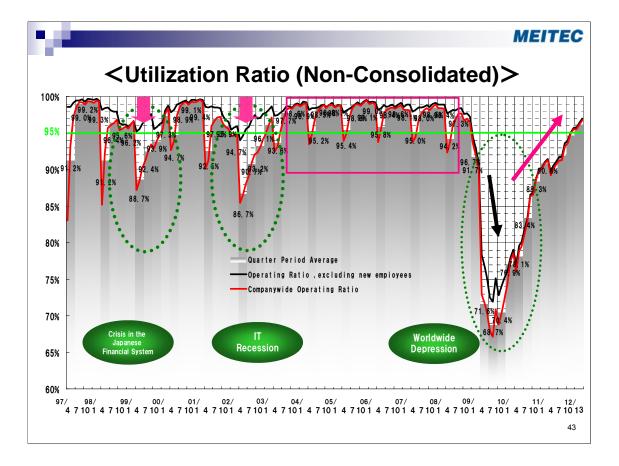
Appendix-2

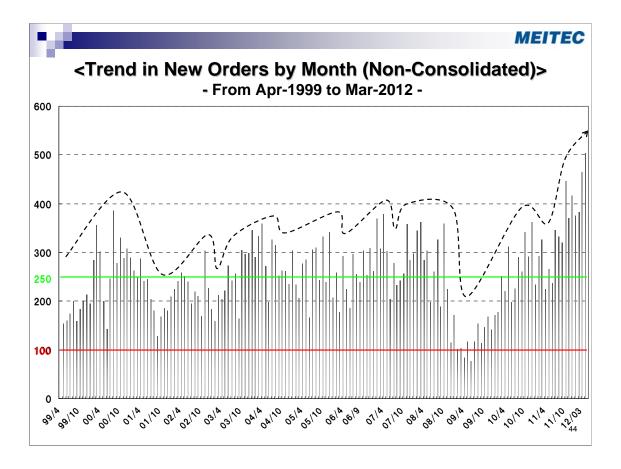
# <Sales by the Industrial Segments (Non-Consolidated)>

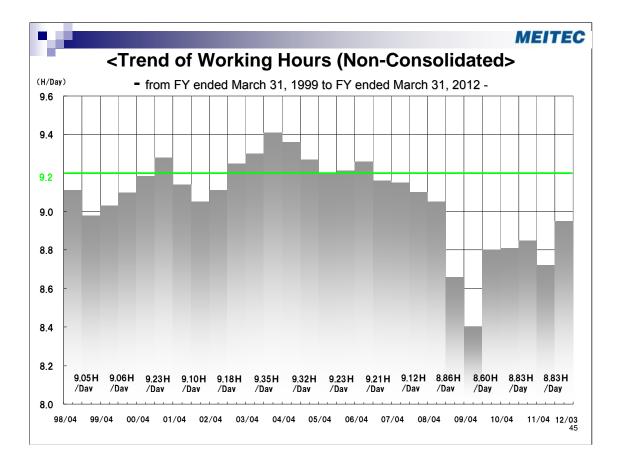
	FY2007	FY2008	FY2009	FY2010	FY2011				
Segment		Nete	Sales	Net Sales	Total Net Sales (%)	Change	Change (%)		
Automobile/Transportation	12,927	12,408	7,629	8,981	10,463	+19.7%	1,482	+16.5	
Aircraft/Aerospace	3.056	3.029	3,156	3,563	4,006	+7.5%	443	+12.4	
Industrial Machinery	7,695	7,988	5,463	6,933	8,073	+15.2%	1,139	+16.4	
Precision Equipment	3,151	3,411	2,710	3,101	3,608	+6.8%	507	+16.4	
IT Related Hardware and Devices	7,009	6,312	4,518	5,021	5,241	+9.9%	220	+4.4	
Electric and Electronics	10,324	9,860	6,624	7,704	8,586	+16.1%	881	+11.4	
Semiconductors and Integrated Circuits Design	8,834	7,459	3,749	4,270	3,197	+6.0%	△ 1,072	△25.1	
Semiconductor Equipment and Devices	2,976	2,676	962	1,310	1,807	+3.4%	496	+37.9	
Information Processing/Software	3,467	3,510	3,100	3,666	3,925	+7.4%	258	+7.1	
Plant	936	1,274	1,118	1,280	1,471	+2.8%	190	+14.9	
Construction	274	190	179	284	273	+0.5%	∆ 10	∆3.8	
Others	2,302	2,335	2,106	2,141	2,531	+4.8%	390	+15.8	
Total	62,956	60,457	41,319	48,260	53,188	+100.0%	4,928	+10.2	

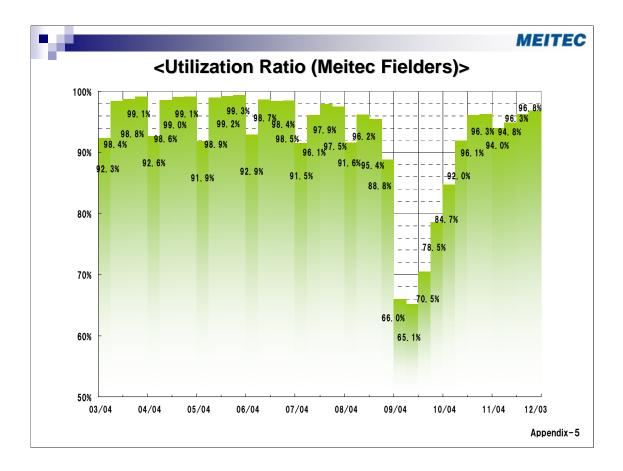
Appendix-3

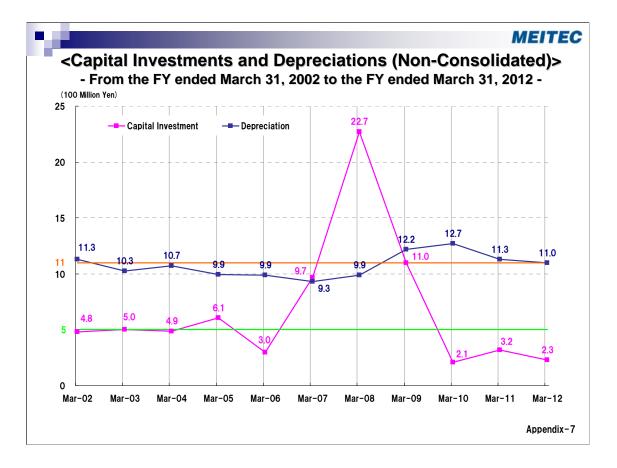
		ints	by Sales a			es or net	Sale	5>	
< Five yea	rs ago i	>	(Non-consolidated)			< Current > (millions of yen)			
Fiscal year ended	March 3	1,2007	Fiscal year ended	Fiscal year ended March 31,2011			Fiscal year ended March 31,2012		
Companie	es Nam	e	Companie	es Name	)	Compani	es Nam	е	
1 Panasoni	C		1 Panasoni	С		1 Mitsubis	hi Heav	vy	
2 Sony Cor	rp.		2 Mitsubis	ni Heav	'Y	2 Nikon Corp.			
3 Canon In	C.		3 Canon Inc.			3 Canon Inc.			
4 Mitsubis	hi Heav	/у	4 Nikon Corp.			4 Panasonic			
5 Toyota M	lotor		5 Denso Corporation			5 Denso Corporation			
6 Omron C	orp.		6 Toyota Motor			6 Toyota Motor			
7 Nikon Co	orp.		7 Sony Corp.			7 Sony Co	rp.		
8 Denso Co				8 Kawasaki Heavy			8 Kawasaki Heavy		
9 Seiko Ep	son		9 Daikin Industries			9 Daikin Industries			
10 Kawasak	10 Kawasaki Heavy			10 Mitsubishi Electric Corp.			Electric	: Corp	
Top 10 Total	20,875	33.8%	Top 10 Total	15,149	31.4%	Top 10 Total	15,476	29.1	
Top 20 Total	27,315	44.2%	Top 20 Total	19,899	41.2%	Top 20 Total	20,821	39.1	
Others	34,480	55.8%	Others	28,360	58.8%	Others	32,367	60.9	
Total	61,795	100.0%	Total	48,260	100.0%	Total	53,188	100.0	

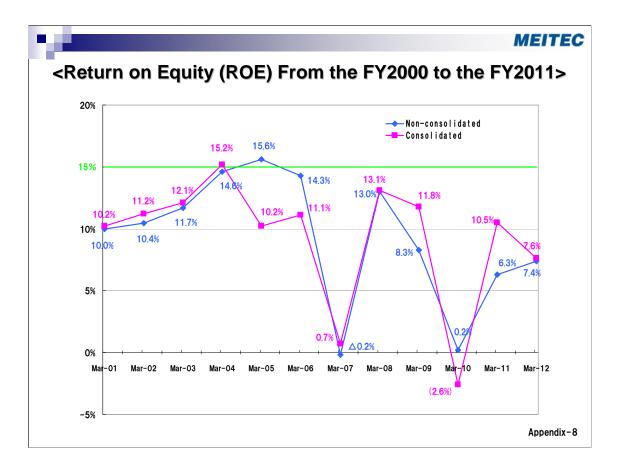


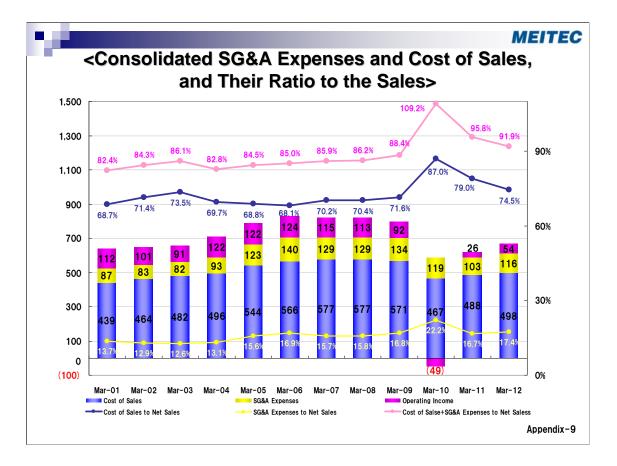


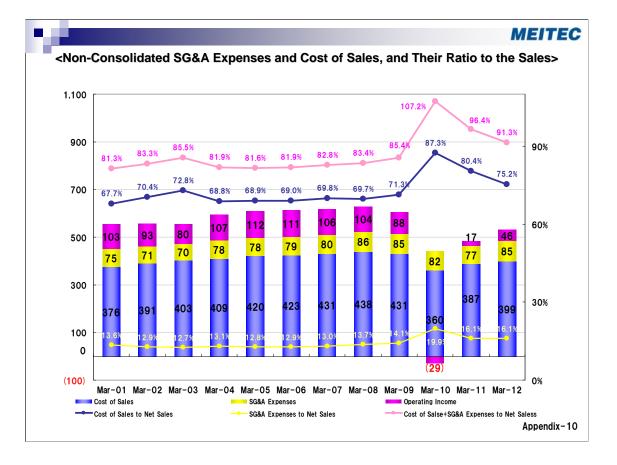


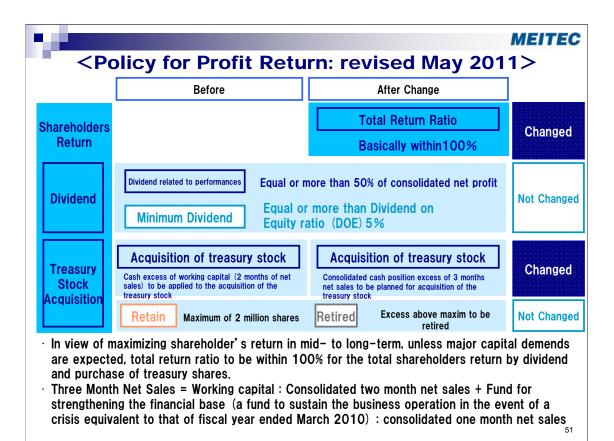












# <Shareholders by Business Segments (Non-Consolidated)>

16

(As of the Fisical year ended March 3						
Shareholders	%	Shares Held	%			
3	0.04%	875,501	2.52%			
19	0.28%	5,958,700	17.17%			
17	0.25%	4,074,083	11.74%			
3	0.04%	42,960	0.12%			
32	0.47%	283,131	0.82%			
112	1.65%	276,392	0.80%			
140	2.06%	17,304,335	49.87%			
6,458	95.19%	5,884,898	16.96%			
6,784	100.0%	34,700,000	100.0%			
	3 19 17 3 32 112 140 6,458	3         0.04%           19         0.28%           17         0.25%           3         0.04%           32         0.47%           112         1.65%           140         2.06%           6,458         95.19%	30.04%875,501190.28%5,958,700170.25%4,074,08330.04%42,960320.47%283,1311121.65%276,3921402.06%17,304,3356,45895.19%5,884,898			

(Note) This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translation and the Japanese original, the original shall prevail.

D.P

53