

Report of Meitec Group < Consolidated>



### <FY2008 : Market Conditions>

### 1. The Manufacturing Industry, Meitec's Main Customers

- •<u>Continued growth in both development investment and capital expenditure in all business areas (See pg. 3)</u>
- ·However, spending being cut back by certain companies and businesses

### 2. Meitec's Core Business (Temporary engineers staffing business)

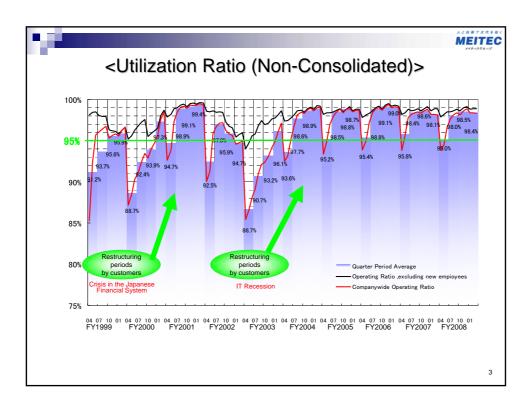
- •Orders remain firm (See pg. 4)
- Client companies are hiring more regular employees, but this has not affected orders for temporary staff (new graduates and general)

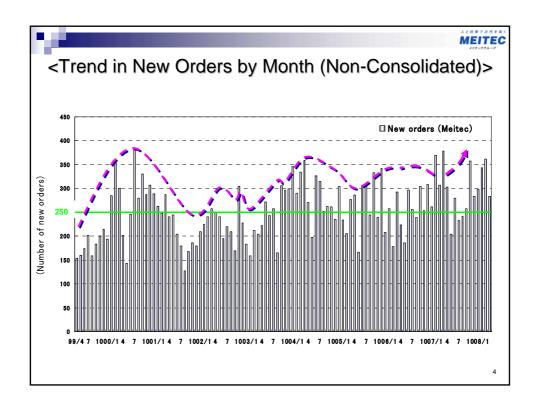
Meitec has established a Group personnel growth model to address its most important management issue, increasing the number of engineers.



Increase of over 1,000 employees in FY3/08

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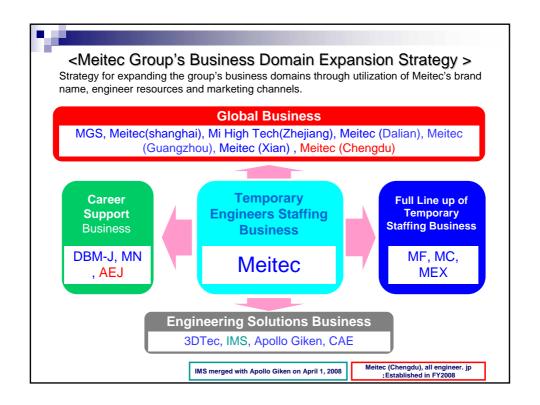


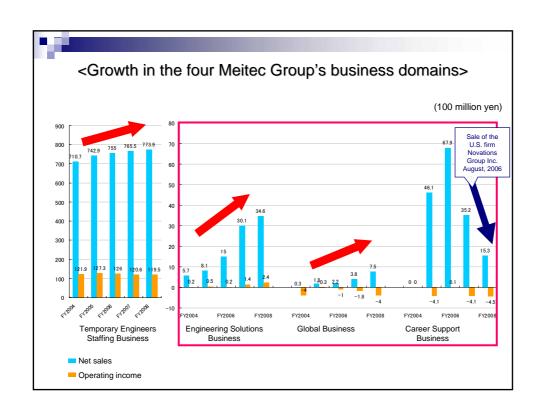


#### MEITEC <Consolidated Results For the FY2008> (Million of Yen) Operating Ordinary **Net Sales** Net Income Income Income FY2008 40,215 5,281 5,276 2,595 Results of Interim FY2007 42,009 5,929 5,889 -2,702 Period Change(%) -4.3% -10.9% -10.3% FY2008 82,102 11,365 11,334 4,958 Results of **Fiscal** FY2007 82,229 11,581 11,487 295 Year Change(%) -0.2% -1.9% -1.3% \*Reason for the Net Income exceeded the revised forecast disclosed on March 25, 2008

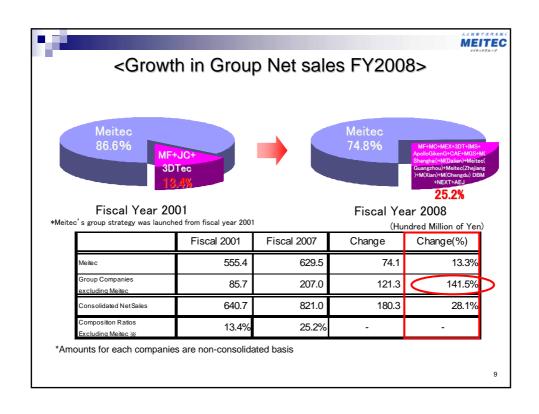
Because the deferred tax asset such as allowance for PBO (Projected Benefit Obligation) became greater than original conservative forecast, corporate tax expenses were reduced

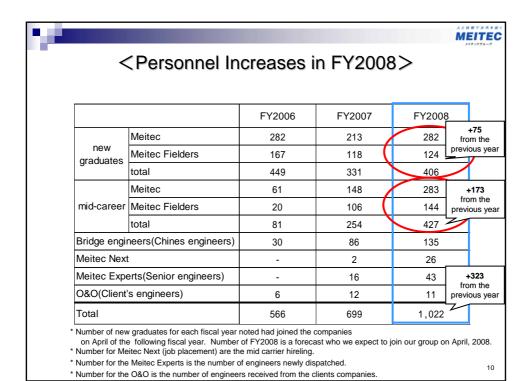
for 430 million yen compare to the original forecast.

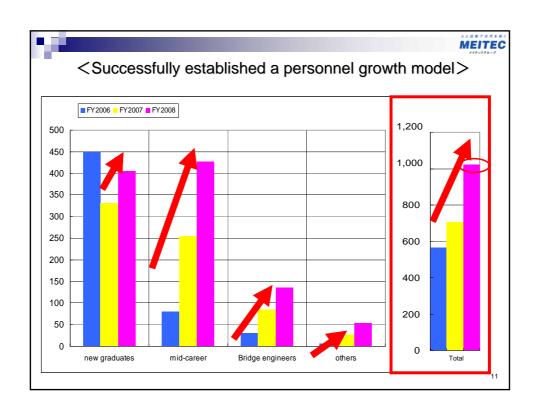


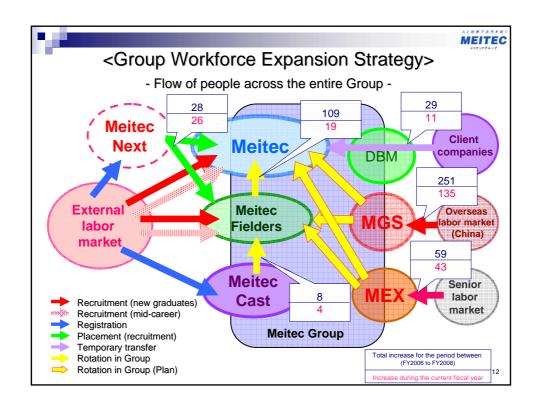


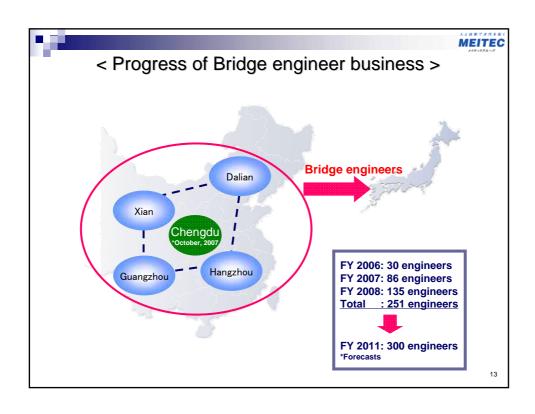
	<meit< th=""><th>ec Gr</th><th>oup</th><th>Resul</th><th>ts Fo</th><th>r the I</th><th>FY20</th><th>&lt;800</th><th></th></meit<>	ec Gr	oup	Resul	ts Fo	r the I	FY20	<800	
		Net Sales	Change	Operating Income	Change	Ordinary Income	Change	Net Income	(million yen Change
	Meitec(MT)	62,956	1.9%	10,460	-1.5%	10,768	-30.5%	4,938	
	Meitec Fielders(MF)	10,747	0.0%	1,310	0.2%	1,319	0.7%	769	0.2
	Meitec Cast(MC)	3,963	1.1%	180	3.4%	180	2.8%	101	3.0
	Meitec Experts(MEX)	206	135.9%	-20	-	-20	-	-21	
	3 D Tec(3DT)	721	17.3%	57	9.4%	57	10.7%	33	17.4
	IMS	328	-19.8%	-23	-	-23	-	-30	
	Apollo Giken	1,774	20.0%	96	348.1%	95	374.4%	195	1118.0
	Meitec CAE(CAE)	639	25.8%	56	-20.2%	56	-20.0%	32	-21.1
	Meitec Global Solutions(MGS)	679	101.0%	-206	-	-206		-218	
Full year	Meitec Shanghai	35	32.0%	-19	-	-20	-	-20	
,	Meitec Dalian	31	111.5%	-22	-	-22	-	-22	
	Meitec Guangzhou	17	482.8%	-44	-	-44	-	-44	
	Meitec Zhejiang	17	485.2%	-32	-	-32	-	-32	
	Meitec Xian	11	-	-36	-	-42	-	-42	
	Meitec Chengdu	0	-	-3	-	-6	-	-6	
	DBM-Japan Group(DBM)	1,283	-63.5%	-201	-	-241	-	-309	
	Meitec Next(NEXT)	252	2995.8%	-217	-	-217	-	-217	
	all engineer. Jp(AEJ)	0	-	-14	-	-14	-	-14	
	Consolidated	82,102	-0.2%	11,365	-1.9%	11,334	-1.3%	4,958	

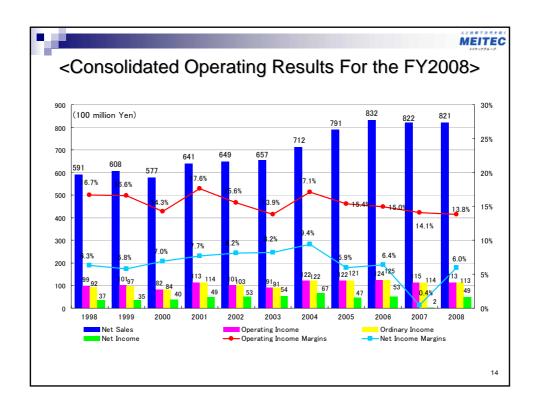


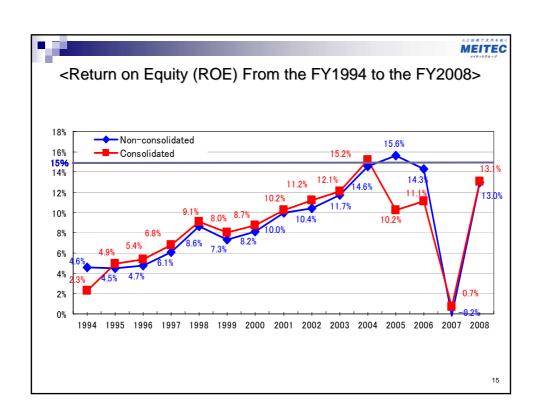




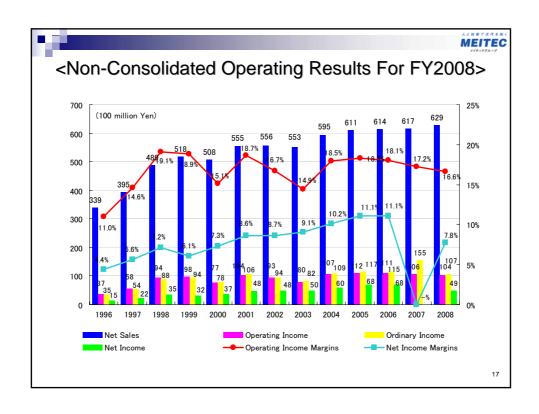








# Report of Meitec < Non-Consolidated >







### <Breakdown of Non-consolidated Net Sales>

### Meitec's non-consolidated net sales

- = 62.95 billion yen
- =Core Business (Temporary engineers staffing business)
  - + New Business (Gateway Business)
- = 61.91 billion yen + 1.04 billion yen
- \* Net sales of new business in previous year were 0.96 billion yen.
- \* Net sales from new businesses are primarily from the cooperative marketing results with 3D Tec, IMS, Meitec Global Solutions and Meitec CAE and customer transactions were posted to Meitec's account.

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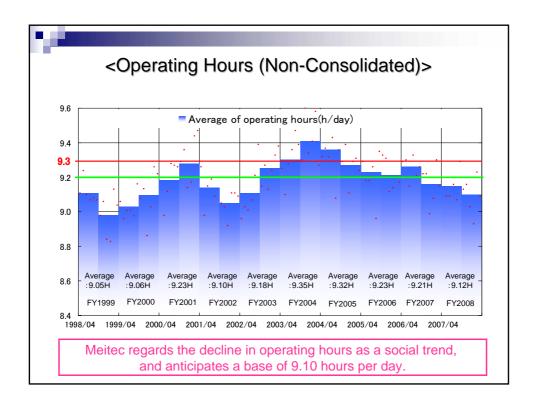
## <Core Business (Temporary engineers staffing business) Results FY2008> - Meitec & MF Results Data –

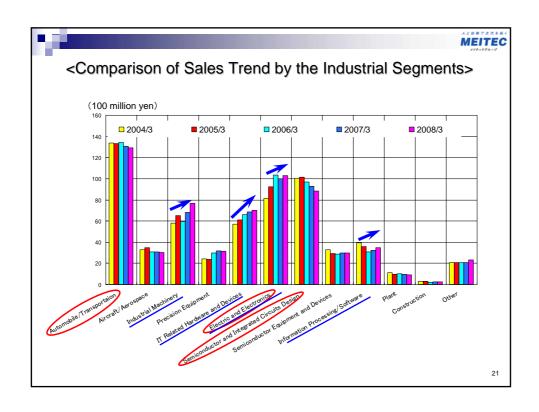
\* Meitec + Meitec Fielders (Net sales 73.7 billion Yen, 89.8% of Consolidated Net Sales)

	Meitec + MF	Meitec	Meitec Fielders
Utilization	97.1%	97.5%	95.7%
Ratio	97.6%	97.7%	97.1%
Operating	-	9.12h/day	9.19h/day
Hours	_	9.21h/day	9.33h/day
Average Rate	-	2.0% up	2.9% up
Revision	_	1.8% up	3.0% up
Number of	7,186	5,822	1,364
Engineers	7,110	5,776	1,334

\* Lower figure is the previous year's result

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### <Trends in the Temporary Engineering Staff Market>

- 1. All market indicators (Meitec Corporation's utilization rate and new order volume\*) remain at high levels.
  - Operating hours affected by shorter working hours.
- 2. Risk factors include exchange rate fluctuations, rising raw material costs, and trends in the real economy.
  - Certain customers showing signs of cutting development budgets.
- The bogus contract issue that became a notable problem at the end of the year before last has eased due to elimination of problem operators, and greater selection and culling in favor of companies with proper operations.
  - The Nippon Engineering Outsourcing Association (NEOA), established in February 2007, undertakes efforts to ensure the soundness of the industry.
- \*1 See pages 3 and 4

### <Progress of Global Strategies>

Transition from Global Vision 21 (April 1, 2003 to March 31, 2008) to True Global Vision 21 (April 1, 2008 to March 31, 2011)





### <True Global Vision 21>

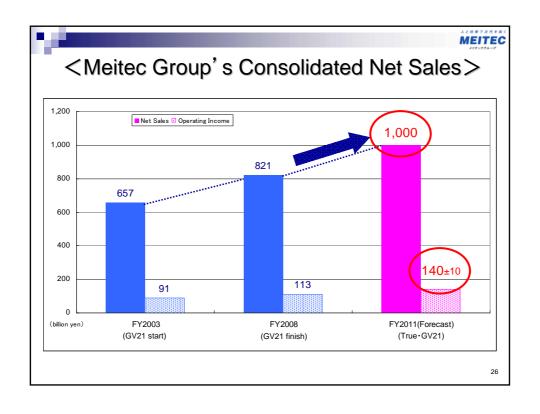
Continuing the Basic Strategies of Global Vision 21

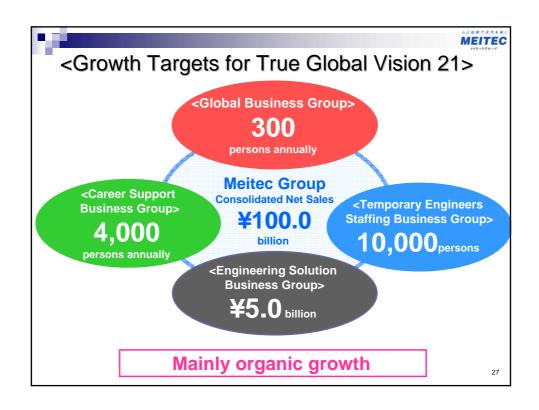
### 1. Growth of Core Business

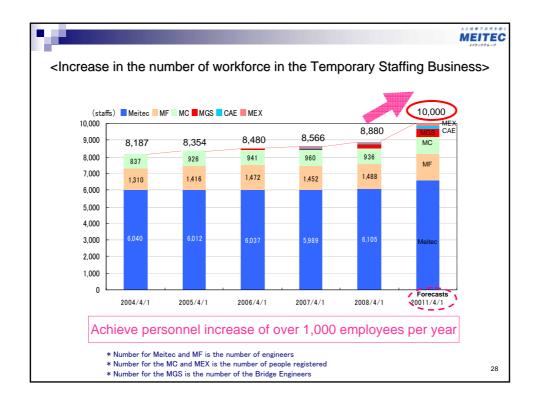
- Strengthen personnel increase strategies
- Establish the five brands

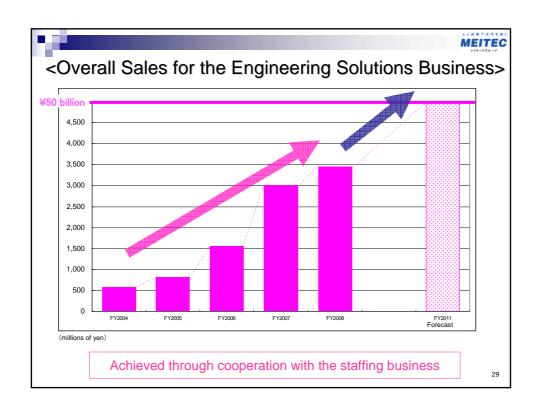
### 2. Expansion of Business Areas

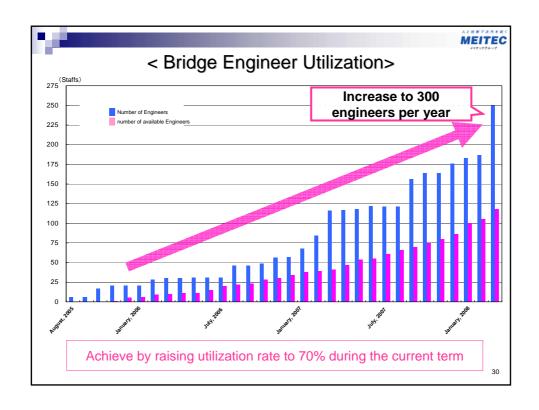
- Focus on "people and technology"
- Pursue new business to strengthen core business

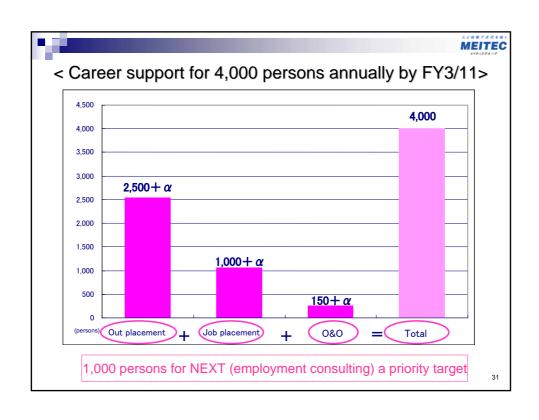








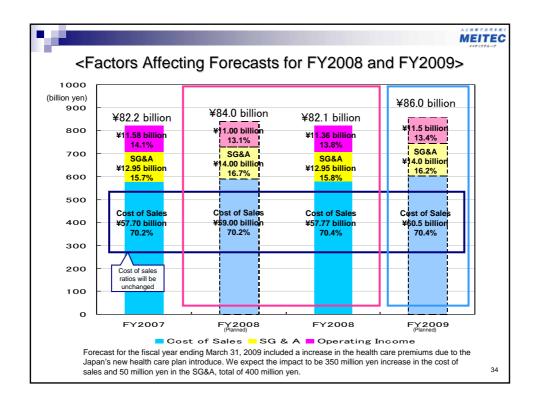


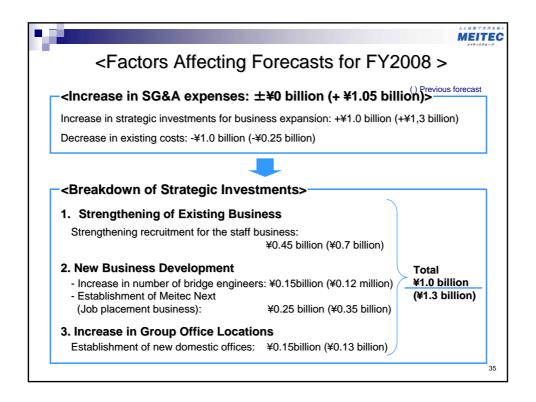


< Forecasts; Fiscal Year Ending March 31, 2009 >

# <Forecasts; Fiscal Year Ending March 31, 2009>

					(Millions of Yen)
		Net Sales	Operating Income	Ordinary Income	Net Income
	Interim FY2009	42,500	5,500	5,500	3,200
fed	Interim FY2008	40,215	5,281	5,276	2,595
lida	Change(%)	5.7%	4.1%	4.2%	23.3%
Consolidated	FY2009	86,000	11,500	11,500	6,500
	FY2008	82,102	11,365	11,334	4,958
	Change(%)	4.7%	1.2%	1.5%	31.1%
ō	Interim FY2009	31,500	5,000	5,500	3,300
date	Interim FY2008	30,753	4,898	5,175	2,871
solic	Change(%)	2.4%	2.1%	6.3%	14.9%
Non-consolidated	FY2009	64,000	10,000	10,500	6,200
Z	FY2008	62,956	10,460	10,768	4,938
	Change(%)	1.7%	-4.4%	-2.5%	25.6%







### MEITEC

### <Factors Affecting Forecasts for FY2009 >

( )comparison to the fiscal year ended March 31, 2007

### <Increase in SG&A expenses: +¥1.05 billion (+ ¥1.05 billion)>

Increase in strategic investments for business expansion: +¥1.25 billion (+¥2.25 billion)

Decrease in existing costs: -¥0.2 billion (-¥1.2 billion)



### <Breakdown of Strategic Investments>

Strengthening of Existing Business
 -Strengthening recruitment for the staff business:

¥0.3 billion (¥0.75 billion)

2. New Business Development - Increase in number of bridge engineers: ¥0.05billion (¥0.2 million)

- Establishment of Meitec Next (Job placement business): Established "all engineer. jp"

¥0.2 billion (¥0.45 billion)

¥0.1 billion (¥0.1 billion)

#### 3. Increase in Group Office Locations

-Establishment of new domestic offices: ¥0.05billion (¥0.2 billion)

4. Reinforcement in education and company infrastructure

 Construction of the new corporate information system, introduction of new corporate housing management system

-Reinforcement in education.

¥0.4 billion (¥0.4 billion) ¥0.15 billion (¥0.4billion)

Total ¥1.25 billion (¥2.25 billion)





### <Pre><Pre>condition for the Forecasts of the FY2008-1> - Meitec+MF+MGS -

		Meitec	MF	MGS
	First Half	96.3%	94.0%	60.2%
Utilization Ratio	Second Half	98.1%	97.9%	77.0%
	Fiscal Year	97.2%	95.9%	69.5%
	Assignment of New Graduate		100% by end of September	_
Operating Hours per day (Average for the year)		9.09h/day	9.2h/day	9.05h/day
Rate Revision (Compared to the previous year)		1.8% up	3.0% up	3.0% up





### <Pre><Pre>condition for the Forecasts of the FY2008-2> - Consolidated Personnel Increases -

		FY2008	FY2009	増減
	Meitec	282	325	43
new graduates	MF	124	125	1
gradatoo	total	406	450	44
	Meitec	283	300	17
mid-career	MF	144	150	6
	total	427	450	23
Bridge engi	neers	135	180	45
Meitec Next	Meitec Next		65	39
Meitec Experts		43	93	50
O&O		11	45	34
Total		1,022	1,218	196

<sup>\*</sup> Number of new graduates for each fiscal year noted had joined the companies on April of the following fiscal year. Number of FY2008 is a forecast who we expect to join our group on April, 2008.

\* Number for Meitec Next (job placement) are the mid carrier hireling.





### <Forecasts; Fiscal Year Ending March 31, 2009>

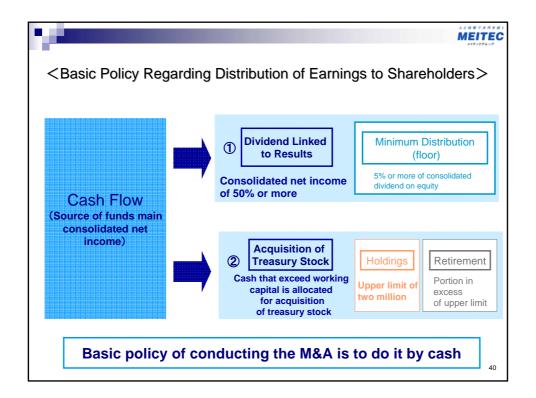
(Millions of Yen)

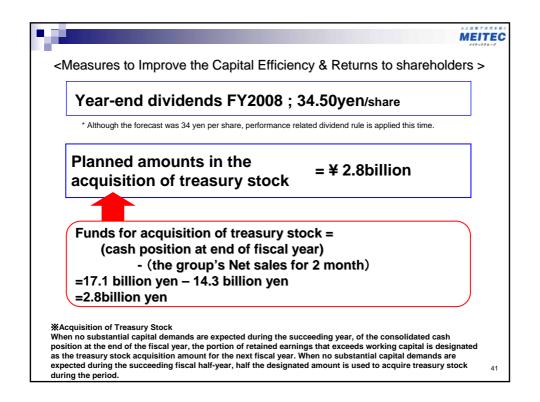
		Net Sales	Operating Income	Ordinary Income	Net Income
	Meitec	31,500	5,000	5,500	3,300
	Meitec Fielders	5,500	500	500	300
	Meitec Cast	2,000	80	80	50
	Meitec Experts	150	0	0	0
	3D Tec	380	30	30	15
_	Apollo Giken Group	1,000	35	35	35
Interim Period	Meitec CAE	350	30	30	18
ē	Meitec Global Solutions	700	-70	-70	-70
Δ.	Meitec Shanghai	5	-10	-10	-10
.⊑	Meitec Dalian	30	0	0	0
j.	Meitec Guangzhou	10	-10	-10	-10
Ξ	Meitec Zheijang	15	-10	-10	-10
	Meitec Xian	10	-15	-15	-15
	Meitec Chengdu	5	-10	-10	-10
	DBM-Japan	825	35	40	15
	Meitec Next	280	-40	-40	-40
	all engineer. Jo	40	-10	-10	-10
	Consolidated	42,500	5,500	5,500	3,200
	Meitec	64,000	10,000	10,500	6,200
	Meitec Fielders	11,000	1,000	1,000	600
	Meitec Cast	4,200	200	200	120
	Meitec Experts	400	4	4	4
	3D Tec	800	65	65	35
	Apollo Giken Group	2,100	80	80	80
_	Meitec CAE	780	80	80	45
Fiscal Year	Meitec Global Solutions	1,800	25	25	25
>	Meitec Shanghai	15	-15	-15	-15
<u>8</u>	Meitec Dalian	65	10	10	10
<u>.8</u>	Meitec Guangzhou	30	-15	-15	-15
ш.	Meitec Zheijang	45	0	0	0
	Meitec Xian	25	-25	-25	-25
	Meitec Chengdu	25	-10	-10	-10
	DBM-Japan	1,650	75	90	40
	Meitec Next	640	-30	-30	-30
	all engineer. Jp	130	5	5	5
	Consolidated	86,000	11,500	11,500	6,500

<sup>\*</sup>Amounts for each company are non-consolidated basis

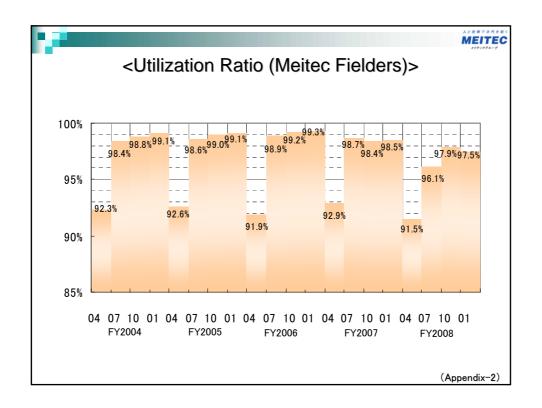
 $<sup>^{\</sup>star}$  Number for the Meitec Experts is the number of engineers newly dispatched.

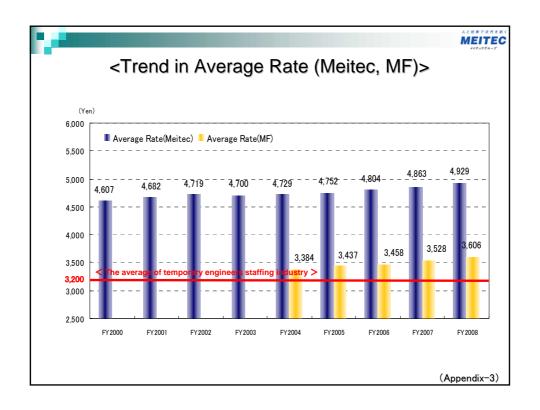
 $<sup>^{\</sup>star}$  Number for the O&O is the number of engineers received from the clients companies.

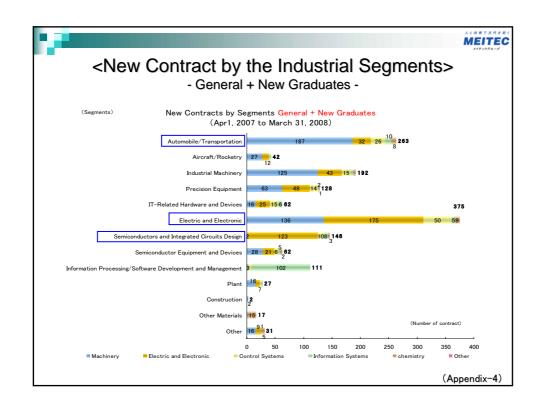


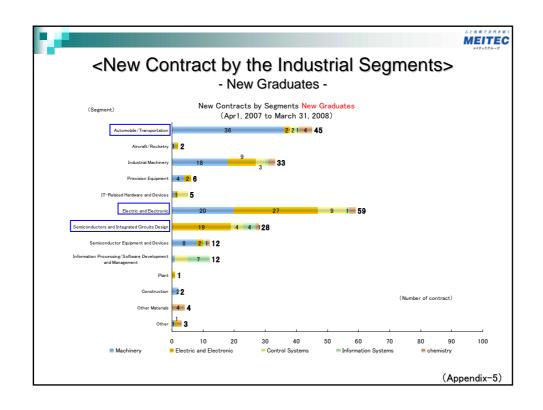


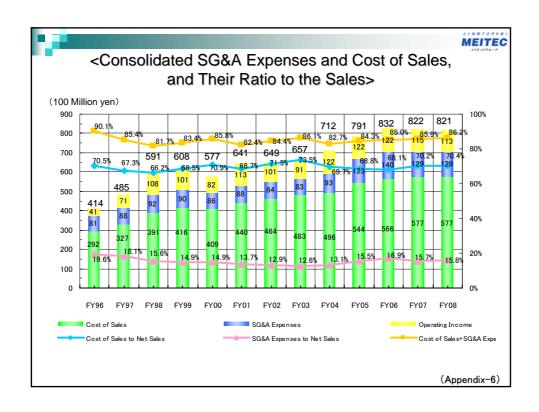
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	<summary for<="" th=""><th>rivieitec</th><th>Group&gt;</th></summary>	rivieitec	Group>
Meitec Fielders	¥268Million	Meitec Global Solutions	¥200Million
Capitalization Employees	1.468	Capitalization Employees	#200Million 261
Establishment	December, 1979	Establishment	April. 2003
Business Description	Temporary engineering staff business	Business Description	International outsourcing services
Meitec Cast Capitalization	¥100Million	Meitec (Shanghai) Capitalization	I\$1,200,000
	#100Million 46		\$1,200,000
Employees Establishment	February, 2000	Employees Establishment	September, 2003
Business Description	Registed-style temporary staffing business and employment ag		Corporate management consultation
Meitec Experts	inegisted "Style temporary staming business and employment ag	Meitec (Dalian)	Too horary management consultation
Capitalization	¥100Million	Capitalization	RMB 8,000,000
Employees	4	Employees	18
Establishment	April, 2006	Establishment	November, 2004
Business Description	Temporary senior engineering staff business	Business Description	Training business in China
3D Tec		Meitec (Guangzhou)	
Capitalization	¥201Million	Capitalization	RMB 8,000,000
Employees	20	Employees	11
Establishment Business Description	December, 2000  R&D support utilizing 3-D CAD design services	Establishment	December 2005
Business Description	IR&D support utilizing 3-D CAD design services	Business Description Meitec (Zhejiang)	Training business in China
Capitalization	¥10Million	Capitalization	RMB 9,000,000
Employees	24	Employees	9
Establishment	September, 1983	Establishment	July. 2004
Business Description	Designning and manufacturing printed circuits board	Business Description	Training business in China
Apollo Giken		Meitec (Xian)	
Capitalization	¥311Million	Capitalization	\$1,200,000
Employees	117	Employees	10
Establishment	August, 1978	Establishment	September, 2006
Business Description Shanghai Apomac (consolic	Designning and manufacturing printed circuits board lated subsidiary of Apollo Giken)	Business Description Meitec (Chengdu)	Training business in China
Capitalization	\$525,000	Capitalization	\$1,200,000
Employees	32	Employees	1
Establishment	August, 1997	Establishment	October, 2007
Business Description	Designning and manufacturing printed circuits board	Business Description	Training business in China
Meitec CAE	In comment	Meitec Next	I
Capitalization	¥100Million	Capitalization	¥480Million
Employees	56	Employees	45
Establishment Business Description	April, 2006  Contract work and temporary staffing related to structural analysis.	Establishment	July, 2006  Job placement for engineers
Drake Beam Morin	Contract work and temporary staffing related to structural ana	all engineer in	Juob piacement for engineers
Capitalization	¥450Million	Capitalization	¥70Million
Employees	76	Employees	1
Establishment	October, 1982	Establishment	October, 2007
Business Description	Outplacement Service	Business Description	Internet-based information services
	•	· ·	· ·

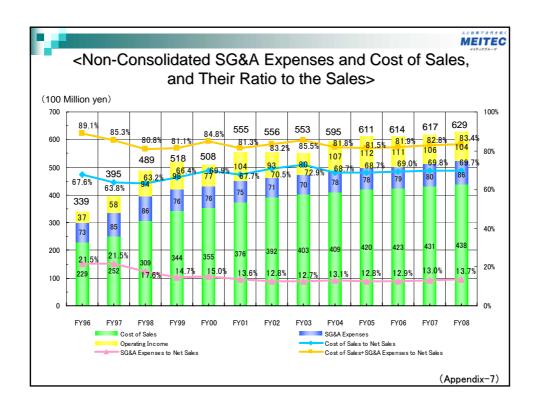


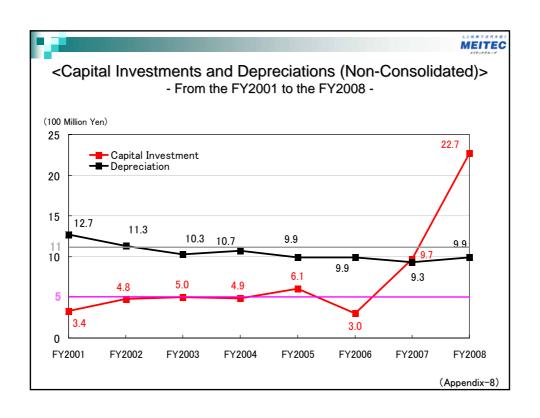












### <Sales by the Industrial Segments (Non-Consolidated)>

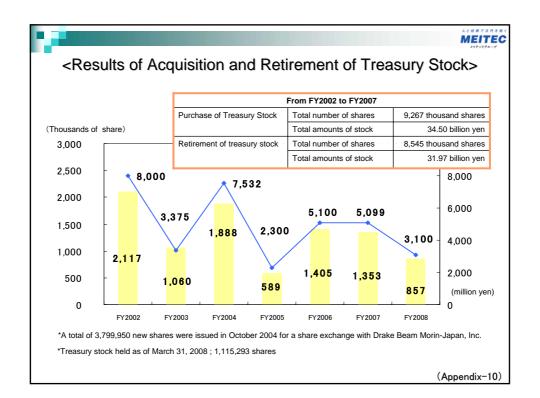
(Millions of yen)

MEITEC

	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007	Fiscal 2008				
Segment	Net Sales				Net Sales	Total Net Sales(%)	Change	Change	e (%)
Automobile/Transportation	13,391	13,324	13,432	13,083	12,927	20.5%	-155	-1.2%	Ţ
Aircraft/Aerospace	3,296	3,470	3,090	3,086	3,056	4.9%	-30	-1.0%	1
Industrial Machinery	5,810	6,501	5,982	6,814	7,695	12.2%	881	+12.9%	1
Precision Equipment	2,434	2,385	2,963	3,194	3,151	5.0%	-42	-1.3%	Ţ
IT Related Hardware and Devices	5,685	6,124	6,609	6,845	7,009	11.1%	163	+2.4%	1
Electric and Electronics	8,127	9,269	10,333	9,993	10,324	16.4%	330	+3.3%	†
Semiconductors and Integrated Circuits Design	10,066	10,146	9,680	9,274	8,834	14.0%	-439	-4.7%	J
Semiconductor Equipment and Devices	3,288	2,944	2,871	2,983	2,976	4.7%	-6	-0.2%	1
Information Processing/Software	3,922	3,588	3,105	3,227	3,467	5.5%	239	+7.4%	1
Plant	1,111	984	999	937	936	1.5%	-1	-0.1%	1
Construction	322	301	260	261	274	0.4%	12	+4.7%	1
Others	2,061	2,070	2,095	2,092	2,302	3.7%	210	+10.0%	1
Total	59,518	61,109	61,425	61,795	62,956	100.0%	1,161	-	_

★ Yellow ink ; up compared to previous year

(Appendix-9)







### <Shareholders by Business Segments (Non-Consolidated)>

Chaushaldau Cammant	(As	of the Fiscal ye	ear ended March 31, 2	2008)
Shareholder Segment	Shareholders	%	Shares Held	%
Banks	8	0.11%	1,320,401	3.73%
Trust Banks	21	0.29%	4,513,036	12.73%
Life and against loss insurance companies	21	0.29%	4,848,583	13.68%
Securities financing and other financial companies	9	0.12%	73,060	0.21%
Securities companies	32	0.44%	139,788	0.39%
Business concerns and other companies	128	1.77%	369,837	1.04%
Overseas companies and investors	185	2.56%	19,553,264	55.17%
Individuals and others	6,824	94.40%	4,624,286	13.05%
Total	7,228	100.0%	35,442,255	100.0%

(Appendix-11)