# Results for the 1st Quarter of the Fiscal Year Ending March 31, 2027

MEITEC Group Holdings Inc.

July 30, 2026

## Comments on Results

1. Progress against the first-half earnings forecast was approximately 50%, in line with the plan.
2. Net sales increased mainly due to unit price.
3. The slower growth in net sales was mainly due to decreases in the number of engineers assigned to clients and working hours.
4. The increase in operating profit was mainly attributable to higher net sales and lower cost of sales due to a decrease in the number of engineer employees.
5. The number of new graduate hires is scheduled to be disclosed in October, while the number of mid-career hires will be disclosed at the end of the fiscal year.

# Results for the 1st Quarter of the Fiscal Year Ending March 31, 2027 (Group Consolidated)

MEITEC GROUP

| (Fractions of one million yen are rounded down) | 1Q ended June. 30, 2025 | 1Q ended June. 30, 2026 | YoY Amount | % Change | Initial Forecast for 2Q, announced on May 2026 | % Change |
|---|---|---|---|---|---|---|
| Net sales | 34,084 | 34,600 | +516 | +1.5% | 69,500 | 49.8% |
| Cost of sales | 24,931 | 24,886 | -44 | -0.2% | 50,800 | |
| Cost of sales to Net sales | 73.1% | 71.9% | -1.2% | | 73.1% | |
| SG&A Expenses | 4,273 | 4,390 | +117 | +2.7% | 9,200 | |
| Operating profit | 4,879 | 5,322 | +443 | +9.1% | 9,500 | 56.0% |
| Operating profit margins | 14.3% | 15.4% | +1.1% | | 13.8% | |
| Ordinary profit | 4,911 | 5,340 | +428 | +8.7% | 9,600 | 55.6% |
| Extraordinary income & loss | -11 | -1 | +9 | — | | |
| Profit before income taxes | 4,900 | 5,338 | +438 | +8.9% | | |
| Profit attributable to owners of parent | 3,332 | 3,574 | +241 | +7.3% | 6,500 | 55.0% |
| Profit margins | 9.8% | 10.3% | +0.6% | | | |



# Results for the 1st Quarter of the Fiscal Year Ending March 31, 2027 (Business Domains)

MEITEC GROUP

| | (百万円未満切捨て) (Fractions of one million yen are rounded down) | 2026年3月期 1Q実績 1Q ended June. 30, 2025 | 2027年3月期 1Q実績 1Q ended June. 30, 2026 | 前期比増減額 YoY Amount | 前期比増減率 % Change |
|---|---|---|---|---|---|
| エンジニアリングソリューション事業 Engineering Solutions Business | 売上高/Sales | 33,729 | 34,359 | +630 | +1.9% |
| | 構成比Component ratio | 99.0% | 99.3% | +0.3% | |
| | メイテック/MEITEC | 23,679 | 24,018 | +339 | +1.4% |
| | メイテックフィルダーズ/MEITEC Fielders | 9,082 | 9,299 | +217 | +2.4% |
| | 営業利益/Operating profit | 4,863 | 5,394 | +530 | +10.9% |
| | 構成比Component ratio | 99.7% | 101.3% | +1.7% | |
| | 営業利益率/Operating profit margins | 14.4% | 15.7% | +1.3% | |
| エンジニア紹介事業 Recruiting & Placement Business for Engineers | 売上高/Sales | 354 | 240 | -113 | -32.1% |
| | 構成比Component ratio | 1.0% | 0.7% | -0.4% | |
| | 営業利益/Operating profit | 131 | 53 | -78 | -59.7% |
| | 構成比Component ratio | 2.7% | 1.0% | -1.7% | |
| | 営業利益率/Operating profit margins | 37.2% | 22.1% | -15.1% | |

# Results for the 1st Quarter of the Fiscal Year Ending March 31, 2027 (MEITEC)

MEITEC
MEITEC GROUP

| (Fractions of one million yen are rounded down) | 1Q ended June. 30, 2025 | 1Q ended June. 30, 2026 | YoY Amount | % Change | Initial Forecast for 2Q, announced on May 2026 | % Change |
|---|---|---|---|---|---|---|
| Net sales | 23,679 | 24,018 | +339 | +1.4% | 48,100 | 49.9% |
| Operating profit | 4,003 | 4,429 | +426 | +10.7% | 7,700 | 57.5% |
| Operating profit margins | 16.9% | 18.4% | +1.5% | | 16.1% | |
| Ordinary profit | 4,004 | 4,431 | +426 | +10.7% | 7,700 | 57.5% |
| Profit | 2,743 | 3,000 | +256 | +9.3% | 5,200 | 57.7% |
| Utilization ratio (Company-wide) | 96.4% | 96.3% | -0.1% | | 97.8% | |
| Working Hours 〈h/day〉 | 8.26 | 8.22 | -0.04 | -0.5% | 8.28 | |
| Number of Engineers | 8,020 | 7,868 | -152 | -1.9% | | |

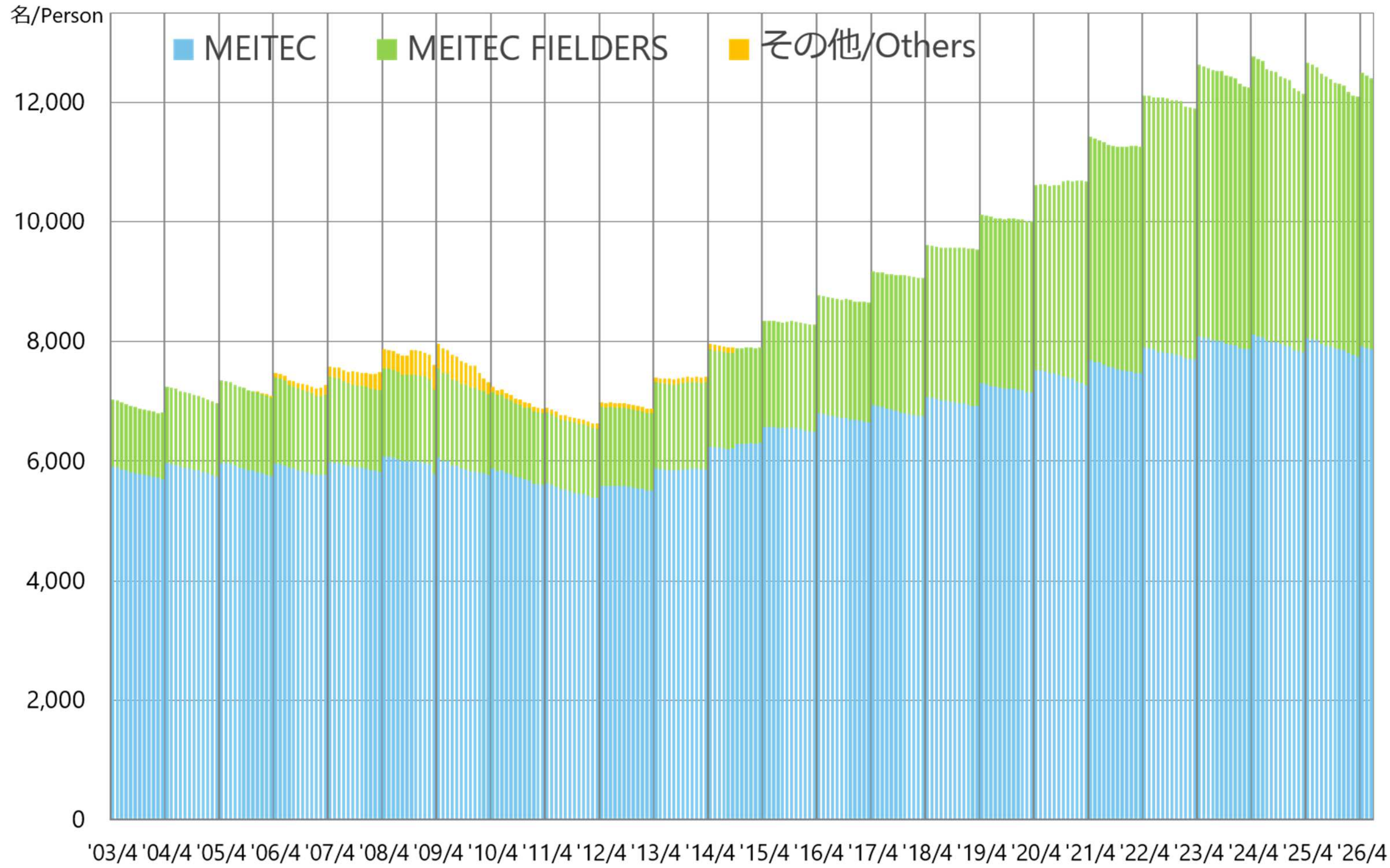


# Results for the 1st Quarter of the Fiscal Year Ending March 31, 2027 (MEITEC Fielders)

MEITEC
MEITEC GROUP

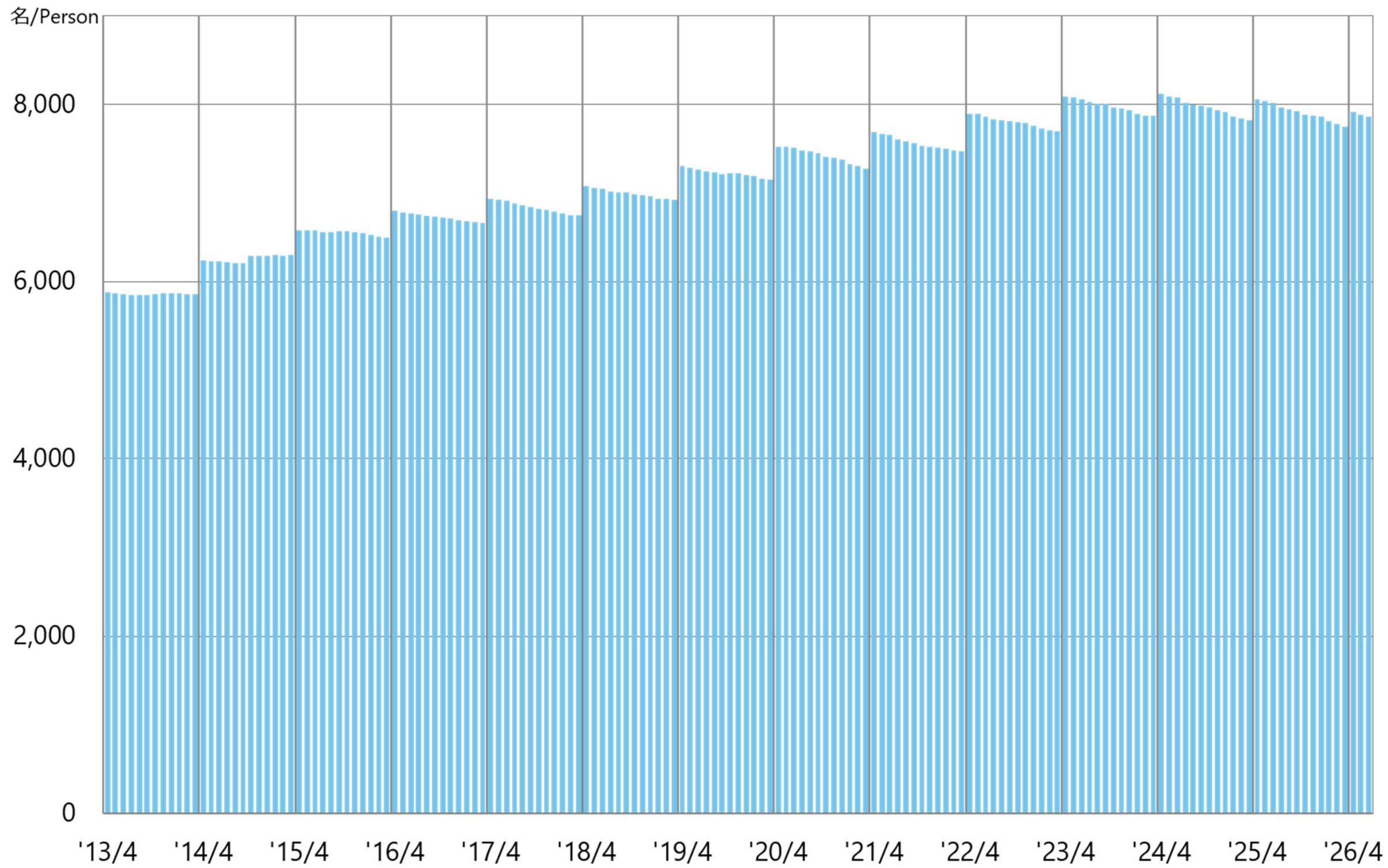
| (Fractions of one million yen are rounded down) | 1Q ended June. 30, 2025 | 1Q ended June. 30, 2026 | YoY Amount | % Change | Initial Forecast for 2Q, announced on May 2026 | % Change |
|---|---|---|---|---|---|---|
| Net sales | 9,082 | 9,299 | +217 | +2.4% | 18,700 | 49.7% |
| Operating profit | 784 | 872 | +88 | +11.3% | 1,670 | 52.2% |
| Operating profit margins | 8.6% | 9.4% | +0.8% | | 8.9% | |
| Ordinary profit | 785 | 872 | +86 | +11.0% | 1,600 | 54.5% |
| Profit | 536 | 591 | +54 | +10.2% | 1,100 | 53.7% |
| Utilization ratio (Company-wide) | 93.3% | 94.1% | +0.8% | | 95.9% | |
| Working Hours 〈h/day〉 | 8.13 | 8.08 | -0.05 | -0.6% | 8.14 | |
| Number of Engineers | 4,568 | 4,531 | -37 | -0.8% | | |

## Number of Engineers (Group Consolidated)



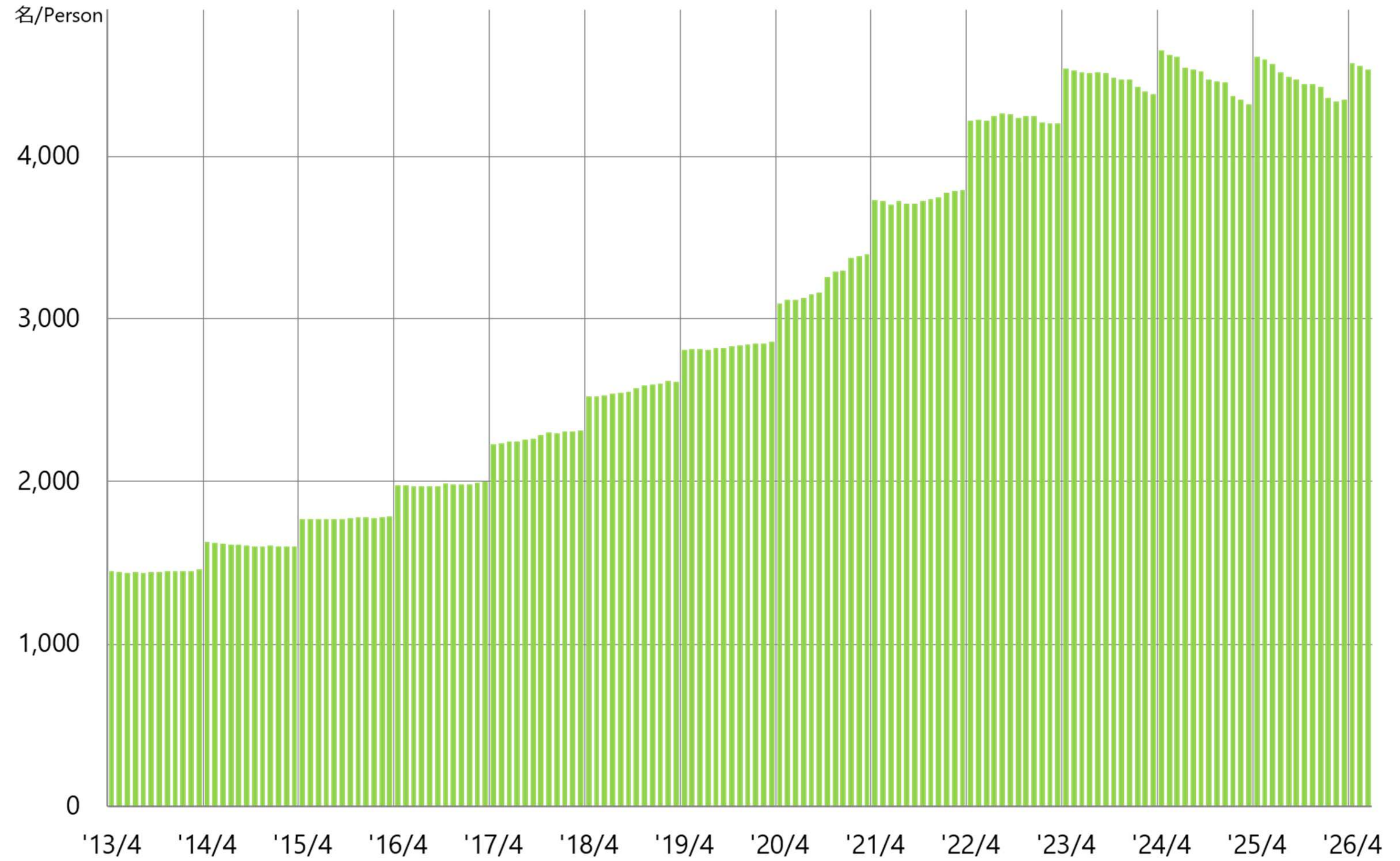



## Number of Engineers (MEITEC)



# Number of Engineers (MEITEC Fielders)








# Status of Recruitment and Hiring Target

Re-posted

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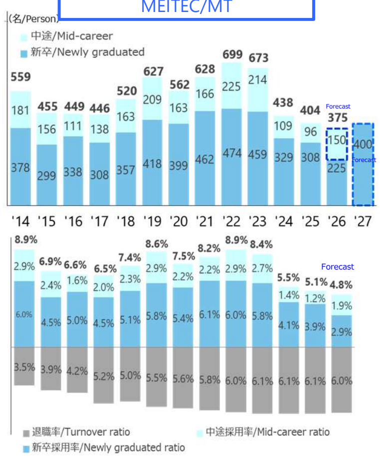
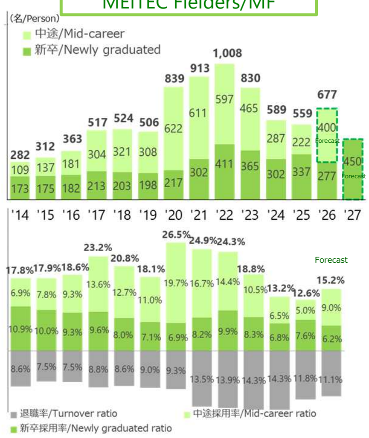
| (Person) | Meitec Total | Meitec New Graduates | Meitec Mid-career | Meitec Fielders Total | Meitec Fielders New Graduates | Meitec Fielders Mid-career | 2 group companies Total | 2 group companies New Graduates | 2 group companies Mid-career |
|---|---|---|---|---|---|---|---|---|---|
| FY2027 | | Target | | | Target | | | Target | |
| April 2027 | | 400 | | | 450 | | | 850 | |
| YoY | | +175 | | | +173 | | | +348 | |
| Target comparison | | | | | | | | | |
| FY2026 | Target | Actual | Target | Target | Actual | Target | Target | Actual | Target |
| April 2026 | 375 | 225 | 150 | 677 | 277 | 400 | 1,052 | 502 | 550 |
| YoY | -29 | -83 | +54 | +118 | -60 | +178 | +89 | -143 | +232 |
| Target comparison | | -175 | | | -173 | | | -348 | |
| FY2025 | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual |
| April 2025 | 404 | 308 | 96 | 559 | 337 | 222 | 963 | 645 | 318 |
| YoY | -34 | -21 | -13 | -30 | +35 | -65 | -64 | +14 | -78 |
| Target comparison | -216 | -192 | -24 | -91 | -63 | -28 | -307 | -255 | -52 |

メイテック
MEITEC/MT




メイテックフィルダーズ
MEITEC Fielders/MF




### April 2026 New Graduate Hiring Results :Meitec

1. The number of new graduate hires was down 83 year on year, and 175 lower than target
2. Maintained adhering to hiring standards
3. Due to the earlier-than-expected job hunting activities of the target group, we struggled to secure engagement and were unable to respond adequately
4. The development of relationships aligned with student needs did not progress, leading to an increase in job offer refusals

### April 2026 New Graduate Hiring Results :Meitec Fielders

1. The number of new graduate hires was down 60 year on year, and 173 lower than target
2. Maintained adhering to hiring standards
3. Due to the target group's earlier start and completion of job-hunting activities, initial responses and expansion of engagement were insufficient
4. Focus on strengthening relationships to prevent job offer refusals

### April 2027 New Graduate Hiring Targets :Meitec

1. Target 400 new hires, up 175 year on year
2. Continue to adhere to hiring standards
3. Aim to curb job offer refusals through early and continuous engagement tailored to student preferences
4. Continuously communicate attractive work styles centered around engineers

### April 2027 New Graduate Hiring Targets :Meitec Fielders

1. Target 450 new hires, up 173 year on year
2. Continue to adhere to hiring standards
3. Aim to reduce job offer refusals and improve acceptances through early and continuous relationship building with students

### Mid-career Hiring Results: Meitec

1. The number of mid-career hires was down 13 year on year, and 104 lower than target
2. Faced significant challenges due to the overheated demand for seasoned engineers
3. There is room for improvement in speeding up and optimizing the recruitment process
4. Strengthening the ability to respond to changes in the recruitment environment remains an ongoing challenge

### Mid-career Hiring Results: Meitec Fielders

1. The number of mid-career hires was down 65 year on year, and 78 lower than target
2. There were challenges in persuasion at the final stage, and support for securing recruitment acceptance was insufficient
3. Standardizing the recruitment process and providing appropriate information to deepen applicants' understanding remain challenges

### Mid-career Hiring Targets: Meitec

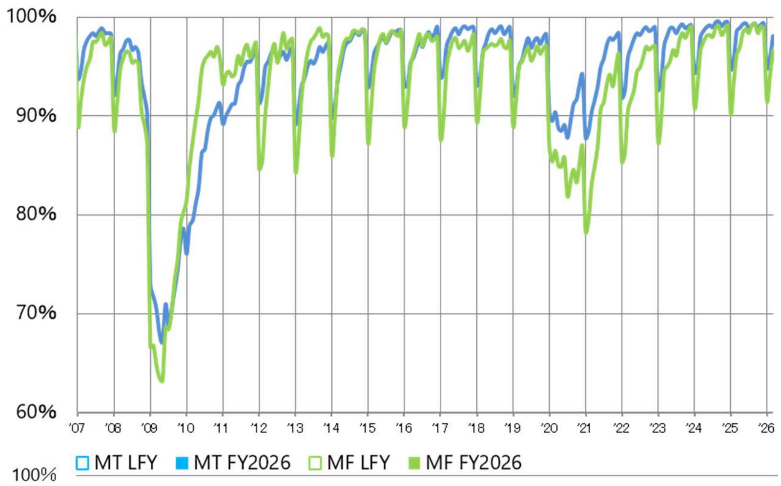
1. Target 150 mid-career hires, up 54 year on year
2. Continue to adhere to hiring standards
3. Implement measures that enable immediate decision-making from the interview to the final decision (conducting immediate decision-type selection)
4. Promote a concrete image of working as a lifetime professional engineer

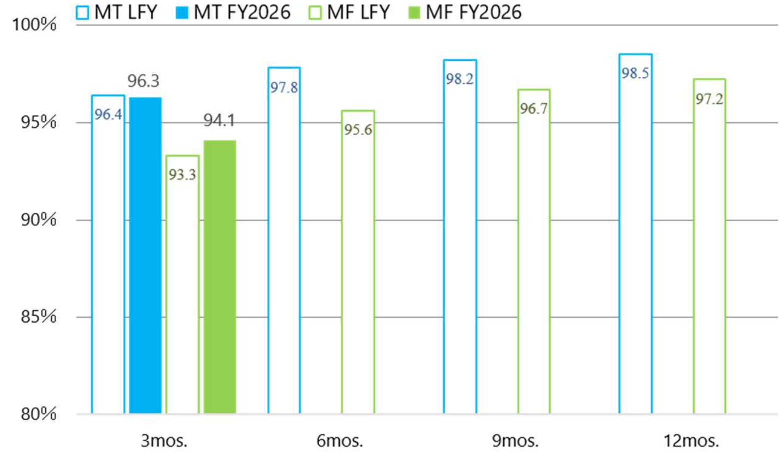
### Mid-career Hiring Targets: Meitec Fielders

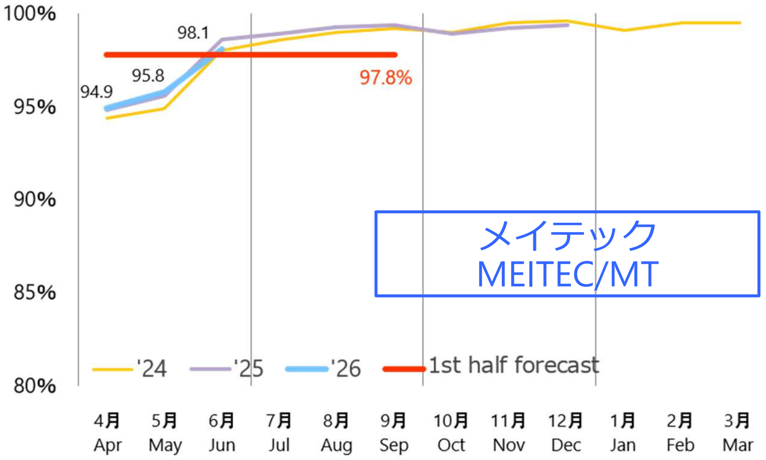
1. Target 400 mid-career hires, up 178 year on year
2. Continue to adhere to hiring standards
3. Review the selection process and decision criteria in light of the stagnating acceptance rate
4. Implement measures to strengthen the promotion of a concrete image of job content and career development

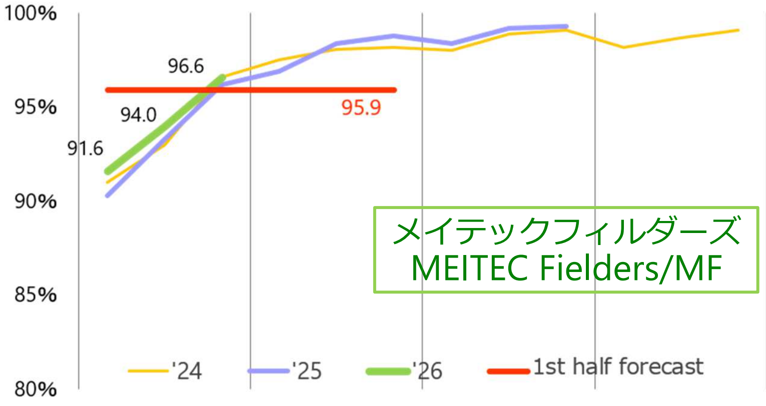
# Utilization Ratio





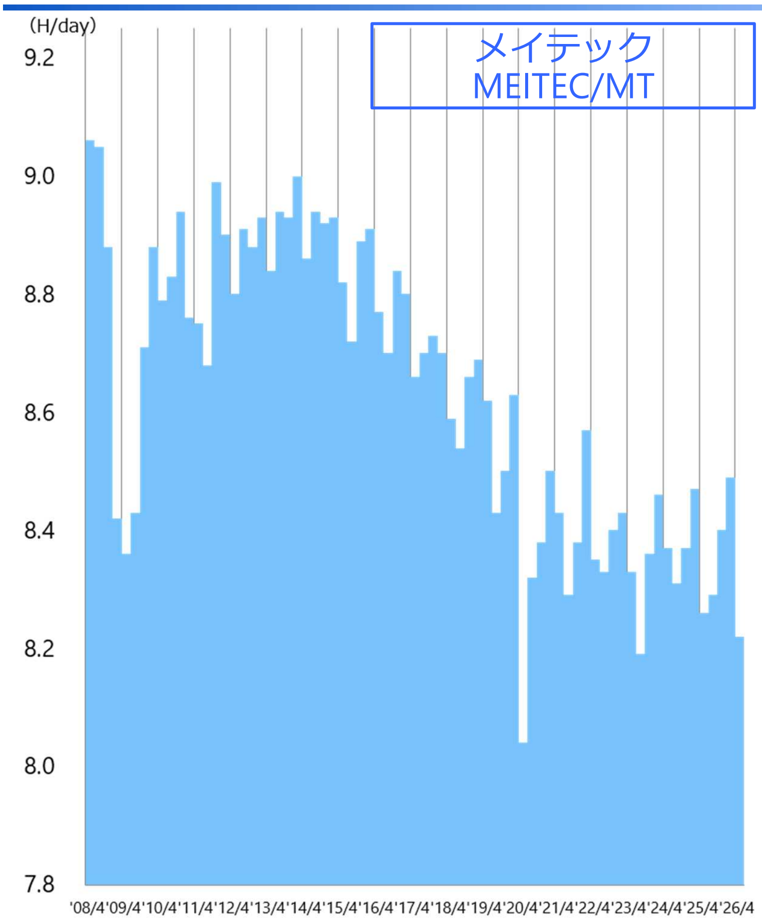



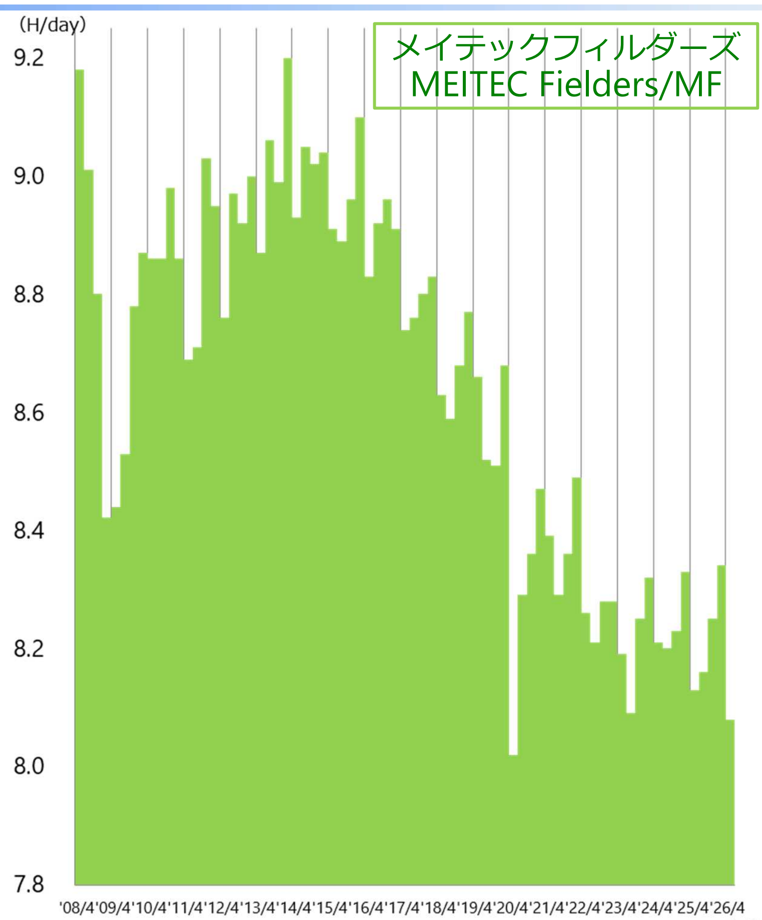






# Working Hours





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Incorporated July 17, 1974


Develop a new era by People and Technology
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Engineering Firm at The Core
MEITEC GROUP HOLDINGS

## Disclaimer regarding forward-looking statements

Earnings forecasts and other forward-looking statements in this release are based on data currently available to management and certain assumptions that management believes are reasonable.

Actual results may therefore differ materially from these statements for various reasons.

Some important factors that might have an effect on business performance pertain to Business Risks stated in the Company's annual securities report and other information already released, but factors influencing business performance are not limited to those released.


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